## Financial Presentation

(1st Quarter of the Year Ending March 31, 2013)

#### FIELDS CORPORATION

(Code: 2767)

August 3, 2012





### Index

Summary	3
Performance Highlights	
Performance Highlights (Consolidated)	5
Pachinko/Pachislot Machine Sales	6
Consolidated Balance Sheet (Overview)	7
Consolidated Statement of Cash Flows (Overview)	8
Forecast for the Year Ending March 31, 2013 (Consolidated)	
Full-Year Earnings Forecasts (Consolidated)	10
Disclaimer/Contact Information	11

- "Developing Business Model"
  - Pursuing business activities with a focus on maximizing the value of Intellectual Property (IP)
- Aiming of establishing the character business for the medium-to long-term Concentrating resources on developing systems to acquire, create and foster IP on an ongoing basis
- Exit strategy for IP
  - (1) Social media with growth potential:
    - Develop content for a wide range of platforms
    - •Begin contributing to revenue
  - (2) Pachinko/Pachislot:
    - •Release content with high game function and entertainment value
    - Carry out marketing activities aimed at selling 480,000 machines a year
- Segments

Consolidate business segments into a single segment with a focus on IP

## Performance Highlights

(Unit: Billion yen)

Pachinko/Pachislot Machine Sales: 21,000 machines up year-over year Sales of approximately 40,000 machines "*Pachislot Monster Hunter*" launched in Q4 of previous fiscal year were posted in Q1 of current fiscal year

Consolidated earnings

	Year ended March 31, 2012	Year ending March 31, 2013		
	Q1	Q1	Change	YoY
Net sales	17.63	21.14	+ 3.51	119.9%
Operating income	(0.22)	0.28	+ 0.50	_
Ordinary income	(0.26)	0.57	+ 0.83	-
Net income	(0.28)	0.34	+ 0.62	_

\*Changes are calculated in the table.

New pachinko title
©カラー ©Bisty

New pachislot title

◎藤沢とおる/講談社	
©Bisty	

Pachinko machine				
EVA Light III	(Bisty)	Launched in May		
Total number of pachin	21,000 machines			
Pachislot machine				
GTO Limit Break	(Bisty)	Launched in June		
Total number of pachisl	ot machines sold	44,000 machines		
Total machines sold		65,000 machines		

Full-Year sales forecast

480,000 machines

Progress Rate

13.5%

6

#### Consolidated Balance Sheet (Overview)

(Unit: Billion yen)

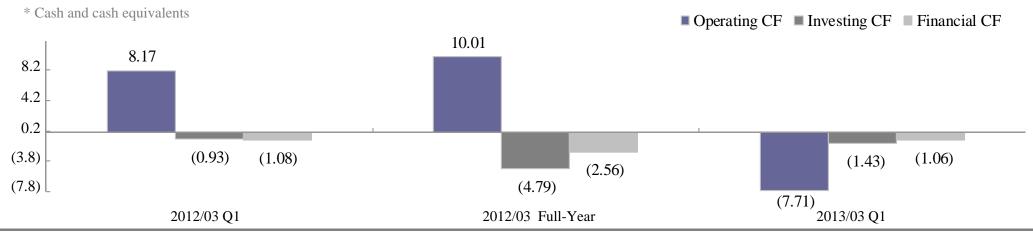
	End of March 2012 (I)	End of June 2012 (II)	Increase/ Decrease (II) - (I)	$Main \ factors \ causing \ the \ increase/decrease \\ (II) - (I)$
Total current assets	62.81	35.90	(26.91)	Decrease in notes and accounts receivable-trade
(Cash and cash equivalents)	18.34	8.01	(10.33)	Decrease resulting from payment of purchase money for pachislot machines
(Notes and accounts receivable-trade)	34.40	16.30	(18.10)	Decrease in accounts receivable resulting from sale of pachislot machines
(Inventories)	3.13	3.70	0.57	
Total fixed assets	30.79	31.63	0.84	
(Total tangible fixed assets)	10.98	10.94	(0.04)	
(Total intangible fixed assets)	4.37	4.24	(0.13)	
(Total investments and other assets)	15.43	16.44	1.01	Increase in deposits and guarantees
Total assets	93.60	67.53	(26.07)	
Total current liabilities	37.92	12.62	(25.30)	Decrease in notes and accounts payable
(Notes and accounts payable-trade)	29.10	4.48	(24.62)	Decrease in accounts payable due to sale of pachislot machines
(Short-term borrowings)	0.45	0.47	0.02	
Total fixed liabilities	4.12	4.04	(0.08)	Redemption of corporate bonds
Total liabilities	42.04	16.67	(25.37)	
Total net assets	51.55	50.86	(0.69)	Decrease in retained earnings
Total liabilities and net assets	93.60	67.53	(26.07)	

\*Increases/decreases are calculated in the table.

## Consolidated Statement of Cash Flows (Overview) FIELDS CORPORATION

(Unit: Billion yen)

	Year ended M	Iarch 31, 2012	Year ending March 31, 2013		
	Q1	Full-Year	Q1	Factors	
Cash flows from operating activities	8.17	10.01	(7.71)	Decrease in notes and accounts payable—trade Decrease in notes and accounts receivable— trade Increase in merchandising right advances	(24.01) 17.90 (1.24)
Cash flows from investing activities	(0.93)	(4.79)		Payments for loans Purchases of tangible fixed assets Purchases of intangible fixed assets	(0.39) (0.37) (0.35)
Cash flows from financing activities	(1.08)	(2.56)	(1.06)	Dividends paid Redemption of corporate bonds	(0.77) (0.30)
Effect of exchange rate changes*	(0.1)	0	(0)	1	
Increase (decrease)	6.15	2.65	(10.22)		
Balance at beginning of period	15.63	15.63		4	
Balance at end of period	21.79	18.28	8.06		



# Forecast for the Year Ending March 31, 2013 (Consolidated)

(Unit: Billion yen)

	Year ended March 31, 2012	Year ending March 31, 2013	YoY
	Full-Year	Full-Year forecast	
Net sales	92.19	115.0	124.7%
Operating income	8.52 9.2%	14.0 12.2%	164.2%
Ordinary income	8.66 9.4%	14.5 12.6%	167.4%
Net income	5.99 6.5%	7.3 6.3%	121.8%

The plans, strategies and estimates of the Company indicated in these documents, other than actual results and established facts, include potential risks and uncertainties and cannot be guaranteed.

Potential risks and uncertainties include, but are not limited to, the economic environment of the pachinko/pachislot market in which the Company operates, market competition and the products handled by the Company.

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< Reference materials >

These materials were prepared for a presentation.

Please refer to the separate

Supplementary Financial Document

for the First Quarter of the Year Ending March 31, 2013

for more detailed data.





Gaming and Entertainment