# Fields Corporation (Code: 2767)

# Supplementary Financial Document for the Nine Months Ended December 31, 2013

February 5, 2014





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Appendix

FIELDS CORPORATION

The Greatest Leisure for All People

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1. Highlights for the Nine Months Ended December 31, 2013



# Highlights for the Nine Months Ended December 31, 2013 (Consolidated)

FIELDS CORPORATION The Greatest Leisure for All People

[ P/L Statement ] \*The numbers in upper parenthesis indicate YoY, the numbers in lower parenthesis indicate ratio to net sales.

(Unit: Million yen)					
	Year Ended Ma	arch 31, 2013	Year Ending N		
	Q1-Q3	Full-Year	Q1-Q3	Full-Year Forecast	
	(110.9)	(117.3)	(113.5)	(111.1)	
Net sales	47,745	108,141	54,204	120,000	
	[100.0]	[100.0]	[100.0]	[100.0]	
	(92.3)	(106.2)	(128.5)	(113.6)	
Gross profit	15,063	33,279	19,357	37,800	
•	[31.5]	[30.8]	[35.7]	[31.5]	
	(99.5)	(100.7)	(106.8)	(110.2)	
SG&A expenses	16,219	22,964	17,320	25,300	
•	[34.0]	[21.2]	[32.0]	[21.1]	
	(-)	(121.0)	(-)	(121.2)	
Operating income	(1,156)	10,314	2,036	12,500	
	[-2.4]	[9.5]	[3.8]	[10.4]	
	(-)	(118.6)	(-)	(121.7)	
Ordinary income	(975)	10,268	2,066	12,500	
,	[-2.0]	[9.5]	[3.8]	[10.4]	
	(-)	(78.8)	(-)	(133.5)	
Net income	(677)	4,720	1,227	6,300	
	[-1.4]	[4.4]	[2.3]	[5.3]	

<sup>\*</sup>Fields Corporation discloses a full-year business forecast, as it manages its business performance on an annual basis.

<sup>\*&</sup>quot;YoY" and "ratio to net sales" are calculated on this sheet above.



# Highlights for the Nine Months Ended December 31, 2013 (Consolidated)

FIELDS CORPORATION The Greatest Leisure for All People

[B/S] (Unit: Million yen)

	At Mar. 31, 2013	At Dec. 31, 2013	Increase/ Decrease	Factors
Cash and cash equivalents	23,314	19,197	(4,117)	
Notes and accounts receivable—trade	42,017	10,994	(31,023)	
Inventories	2,343	3,971	1,628	
Other	5,076	7,174	2,098	
Allowance for doubtful accounts	(41)	(37)	4	
Total current assets	72,709	41,299	(31,410)	Decrease in notes and accounts receivable—trade
Land	6,775	7,511	736	
Other	4,376	4,121	(255)	
Total tangible fixed assets	11,151	11,632	481	Purchase of land for building new branch offices
Goodwill	2,177	1,983	(194)	
Other	2,363	2,519	156	
Total intangible fixed assets	4,540	4,502	(38)	
Investment securities	11,399	11,778	379	
Other	7,341	6,388	(953)	
Allowance for doubtful accounts	(514)	(168)	346	
Total investments and other assets	18,226	17,998	(228)	Increase in investment securities and decrease in long-term deferred tax assets
Total fixed assets	33,918	34,133	215	
Total assets	106,628	75,433	(31,195)	
Notes and accounts payable—trade	36,604	8,889	(27,715)	
Corporate bonds redeemable within 1 year	300	-	(300)	
Accrued income taxes	3,931	110	(3,821)	
Other Total current liabilities	6,530 47,365	6,861 15,860	(31,505)	Decrease in notes and accounts payable—trade and decrease in accrued income taxes
Total fixed liabilities	4.164	4,279	115	and decrease in accrued income taxes
Total liabilities	51,529	20,140	(31,389)	
Common stock	7,948	7,948	(31,307)	
Capital surplus	7,994	7,994	0	
Retained earnings	40,835	40,405	(430)	
Treasury stock	(1,821)	(1,821)	0	
Total shareholders' equity	54,957	54,527	(430)	
Unrealized holding gain on available-for-sale securities	(397)	348	745	
Accumulated other comprehensive income	(398)	351	749	
Minority interest	539	415	(124)	
Total net assets	55,098	55,293	195	Unrealized holding gain on available-for-sale securities
Total liabilities and net assets	106,628	75,433	(31,195)	

<sup>\*&</sup>quot;Other" and "Increase/Decrease" are calculated on this sheet above.

# [ Cash Flows ]

(Unit: Million yen)

	Year Ended M	arch 31, 2013	Year Ending March 31, 2014		
	Q1-Q3	Full-Year	Q1-Q3	Factors	
Cash flows from operating activities	253	13,570	398	Decrease in notes and accounts payable—trade Decrease in notes and accounts receivable—trade Income taxes paid	(27,728) 31,887 (5,929)
Cash flows from investing activities	(4,151)	(6,263)	(2,460)	Expenditure for purchase of tangible fixed assets Expenditure for purchase of intangible fixed assets Expenditure for loans	(1,236) (1,061) (430)
Cash flows from financing activities	(2,097)	(2,277)	(2,043)	Dividends paid Redemption of corporate bonds Repayment of long-term borrowings	(1,651) (300) (84)
Effect of exchange rate changes on cash and cash equivalents	(3)	(3)	4		
Increase (decrease) in cash and cash equivalents	(5,998)	5,025	(4,100)		
Cash and cash equivalents at beginning of period	18,284	18,284	23,309		
Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation	-	-	(10)		
Cash and cash equivalents at end of period	12,285	23,309	19,197		



# Highlights for the Nine Months Ended December 31, 2013 (Non-Consolidated)

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[ P/L Statement ] \*The numbers in upper parenthesis indicate YoY, the numbers in lower parenthesis indicate ratio to net sales.

(Unit: Million yen)

				(Unit: Million yen)
	Year Ended M	larch 31, 2013	Year Ending M	Iarch 31, 2014
	Q1-Q3	Full-Year	Q1-Q3	Full-Year Forecast
	(114.7)	(121.0)	(113.9)	(113.1)
Net sales	40,996	97,301	46,674	110,000
	[100.0]	[100.0]	[100.0]	[100.0]
	(96.0)	(108.5)	(132.5)	(112.5)
Gross profit	12,795	29,341	16,953	33,000
•	[31.2]	[30.2]	[36.3]	[30.0]
	(102.5)	(102.6)	(111.5)	(113.9)
SG&A expenses	13,610	19,317	15,172	22,000
•	[33.2]	[19.9]	[32.5]	[20.0]
	(-)	(122.2)	(-)	(109.7)
Operating income	(814)	10,023	1,781	11,000
	[-2.0]	[10.3]	[3.8]	[10.0]
	(-)	(120.3)	(-)	(107.6)
Ordinary income	(395)	10,219	2,271	11,000
,	[-1.0]	[10.5]	[4.9]	[10.0]
	(-)	(124.0)	(-)	(90.4)
Net income	(247)	6,083	1,133	5,500
	[-0.6]	[6.3]	[2.4]	[5.0]

<sup>\*</sup>Fields Corporation discloses a full-year business forecast, as it manages its business performance on an annual basis.

<sup>\*&</sup>quot;YoY" and "Ratio to net sales" are calculated on this sheet above.



2	Supplementary	Data fo	r the Nii	ne Months	Ended	December	31	2013
4.	Supplementary	Data 10	i me mi	ie monuis	Lilucu	December	JI.	4013



# Number of Pachinko/Pachislot Machines Sold for the Year Ending March 31, 2014

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# [ By Pachinko/Pachislot Brand ]

(Unit: Machines)

								` `	
	Year Ended March 31, 2013				Ye	ar Ending M	Iarch 31, 20	14	
	Q1	Q2	Q3	Q4	Full-Year	Q1	Q2	Q3	Q1-Q3
< Pachinko machines >									
Bisty	15,583	20,415	1,390	10,828	48,216	4,254	73,305	19,680	97,239
OK!!	-	-	25,770	6,667	32,437	1,453	19,076	4,359	24,888
Others	5,345	5,480	4,664	3,851	19,340	7,135	5,053	4,689	16,877
I) Total number of pachinko machines sold	20,928	25,895	31,824	21,346	99,993	12,842	97,434	28,728	139,004
< Pachislot machines >									
RODEO*	39,317	-	-	65,232	104,549	1,039	25,429	4,437	30,905
Bisty	3,106	5,892	-	56,878	65,876	161	1,322	23,860	25,343
Enterrise	-	-	34,992	12,897	47,889	1,456	24,941	115	26,512
Others	1,439	4,526	2,895	943	9,803	3,004	4,277	2,591	9,872
II) Total number of pachislot machines sold	43,862	10,418	37,887	135,950	228,117	5,660	55,969	31,003	92,632
I + II) Total number of pachinko/pachislot machines sold	64,790	36,313	69,711	157,296	328,110	18,502	153,403	59,731	231,636

<sup>\*</sup> RODEO includes the sales number of "Kaiji 3" from GINZA Corporation released in the Year Ending March 31, 2014.

# [ Major Sales Title ]

(Unit: Machines)

Release	Brand	Title	Q1	Q2	Q3	Q1-Q3
Pachinko mad	chines					
2013 May	Bisty	CR Beyond the Heavens	-	-	-	-
Jul.	Bisty	CR EVANGELION 8	-	72,000	3,000	75,000
Aug.	OK!!	New-century Pachinko BERSERK	-	19,000	4,000	23,000
Nov.	Bisty	CR TEKKEN	-	-	17,000	16,000
2014 Jan.	Bisty	CR EVANGELION 8 Premium Battle	-	-	on sale	-
Mar.	OK!!	Pachinko Onimusha: Dawn of Dreams	-	-	to be launched	
achislot mad	chines					
2013 Sep.	GINZA	Kaiji 3	-	25,000	-	25,000
Sep.	Enterrise	Devil May Cry 4	-	25,000	-	25,000
Oct.	Bisty	PACHISLOT ULTRAMAN WARS	-	-	22,000	23,000
2014 Jan.	Bisty	MOBILE SUIT GUNDAM	-	-	on sale	-
Feb.	Bisty	Evangelion—Ketsui no Toki	-	-	to be launched	-
Mar.	Enterrise	Pachislot Monster Hunter: Gekka Raimei	-	-	to be launched	-

<sup>\*</sup>Regarding the titles of pachinko/pachislot machines for which the number of machines sold was less than 10,000, the number of machines sold is not disclosed. Figures have been rounded to the nearest thousand.

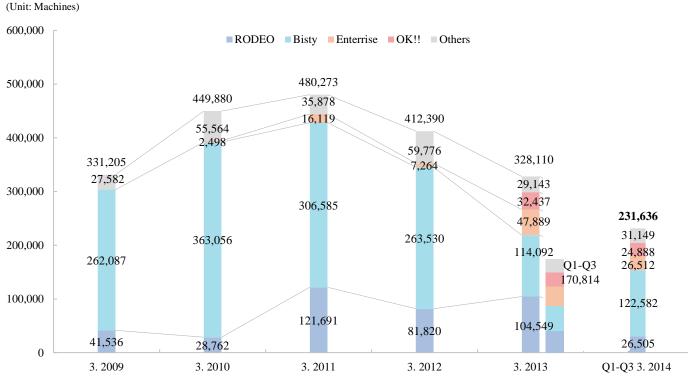
<sup>\*</sup>The figures in Q1-Q3 are as of December 31, 2013.



FIELDS CORPORATION

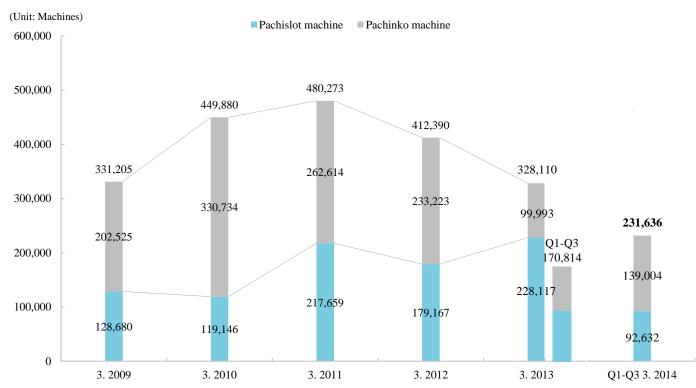
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# [ By Pachinko/Pachislot Brand ]



<sup>\*</sup>Enterrise has been published independently from "Others" since year ended March 31, 2010.

# By Pachinko/Pachislot Machine



<sup>\*</sup>RODEO includes the sales number of "Kaiji 3 from GINZA Corporation released in the Year Ending March 31, 2014.



#### Pachinko/Pachislot Machines' Titles from 3.2012 to 3.2014

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#### (Sales units as of December 31, 2013) Bisty 2 titles Launch of 2 pachinko titles RODEO Launch of 6 pachislot titles Bisty 2 titles Enterrise 1 title wads 表示中: 電子をジ中原発MNP - CONZO CFELLS Cillist 。 高東子プログランコン Sammy ・ 電源・ゼスク・NN CSammy (RODE - 2008 BOSE ・ 出発館・大品の中の同じに Sammy (RODE CAPCOMCO, LTD, - CCAPCOMUSA, INC. ALL RIGHTS RISERVED, ISTREET FROITIR) は、CAPCOMUSA, INC. の登録機能です。 のガラーの前期・CAPCOMCOL I.TDAL RIGHTS RISERVED, ISTREET FROITIR) は、CAPCOMUSA, INC. の登録機能です。 ainment inc. ©Bisty ©カラー ©Bisty RODEO Bisty 3 titles 2 titles Launch of 5 pachinko titles Launch of 6 pachislot titles Bisty 3 titles OK!! 2 titles Enterrise 1 title [Q1] CR Beyond the Heavens [Q2] Bisty **GINZA CR EVANGELION 8** Kaiji 3 Sold: 75,000 machines Sold: 25,000 machines ©福本伸之/講談社・VAP・NTV ○福本伸之/講談社・VAP・マッドハウス・NTV・D.N.ドリームパートナーズ OK!! Enterrise New-century Pachinko BERSERK **Devil May Cry 4** Sold: 23,000 machines Sold: 25,000 machines @CAPCOM CO., LTD. ALL RIGHTS RESERVED. [Q3] Bisty Bisty CR TEKKEN PACHISLOT ULTRAMAN WARS Sold: 23,000 machine Sold: 16,000 machines CTSUBURAYA PROD [Q4] Bistv MOBILE SUIT GUNDAM **CR EVANGELION 8 Premium Battle** on sale ◎創通・サンライズ [January] Bisty Evangelion-Ketsui no Toki on sale のカラー ©Bisty Enterrise Pachislot Monster Hunter: Gekka Raimei Pachinko Onimusha: Dawn of Dreams to be launched to be launched ©CAPCOM CO., LTD. ALL RIGHTS RESERVED. ©CAPCOM CO., LTD. ALL RIGHTS RESERVED. [March] [March]

[Q2]

[Q3]

[Q4]

<sup>\*</sup>Regarding the titles of pachinko/pachislot machines for which the number of machines sold was less than 10,000, the number of machines sold is not disclosed.

<sup>\*</sup>Please refer to pages 18-19 for details on titles launched in the year ended March 31, 2012 and the year ended March 31, 2013.



3. Appendix I



# Corporate Profile

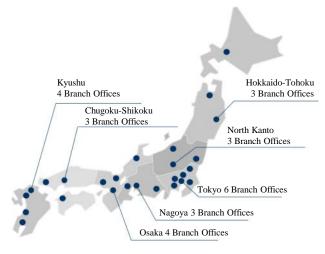
FIELDS CORPORATION

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Company name	FIELDS CORPORATION http://www.fields.biz/
Establishment	June 1988 (Started business as Toyo Shoji Co., Ltd. in 1983)
Address of the Head office	Shibuya Garden Tower, 16-17 Nampeidai-cho, Shibuya-ku, Tokyo 150-0036, Japan
Common stock	¥7,948.03 million
Stock information	Total number of shares issued and outstanding: 34,700,000 * (Treasury stock: 1,516,200)
Securities exchange	Tokyo Stock Exchange JASDAQ (Standard) Code: 2767
Number of employees	1,554 (Consolidated), 763 (Non-Consolidated)
Main business activities	Content-related businesses Planning, development and sales of pachinko/pachislot machines
Consolidated subsidiaries	<ul> <li>Lucent Pictures Entertainment, Inc.</li> <li>Digital Frontier Inc.</li> <li>Tsuburaya Productions Co., Ltd.</li> <li>FutureScope Corporation</li> <li>Total Workout premium management Inc. and 10 other companies</li> </ul>
Equity method companies	<ul> <li>HERO'S INC.</li> <li>Kadokawa Haruki Corporation</li> <li>RODEO Co., Ltd.</li> <li>and 5 other companies</li> </ul>

Regional Offices>
Hokkaido-Tohoku, North Kanto, Tokyo,
Nagoya, Osaka, Chugoku-Shikoku, Kyushu

Regional Offices
and Sapporo, Sendai, Aomori, Takasaki, Niigata,
Branch Offices
Koriyama, Tokyo, West Tokyo, Chiba, Saitama,
Yokohama, Tsukuba, Nagoya, Mie, Shizuoka, Osaka,
Kyoto, Kobe, Kanazawa, Hiroshima, Yamaguchi,
Matsuyama, Fukuoka, Saga, Kumamoto, Kagoshima

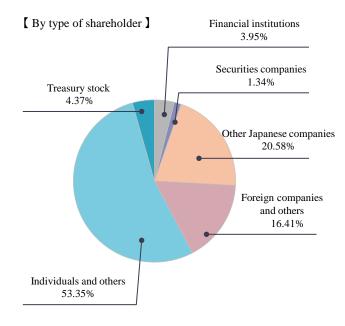


<sup>\*</sup>The number of shares to constitute a share-trading unit was changed to 100 shares in October 2012.

#### **Stock Information**

(As of September 30, 2013)

Shareholders	Number of shares held	Percentage of outstanding shares held
Hidetoshi Yamamoto	8,675,000	25.00%
SANKYO CO., LTD.	5,205,000	15.00%
Takashi Yamamoto	3,612,800	10.41%
Mint Co.	1,600,000	4.61%
Treasury Stock	1,516,200	4.37%
NORTHERN TRUST CO. (AVFC) SUB A/C AMERICAN CLIENTS	971,148	2.80%
THE CHASE MANHATTAN BANK. N. A. LONDON SEC LENDING OMNIBUS ACCOUNT	750,400	2.16%
Takashi Oya	450,000	1.30%
Trust & Custody Services Bank, Ltd. (Securities investment trust account)	384,900	1.11%
The Master Trust Bank of Japan, Ltd. (Trust account)	354,800	1.02%





#### Our Tracks

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1988 1992

Toyo Shoji Co., Ltd. established in Nagoya to sell pachinko/pachislot machines

Leisure Nippon News Company acquired; Formulation of a vision for the pachinko industry began, Cutting-edge information service launched

1992 "Hall TV", a pachinko hall management support system, launched

1994 "Pachinko Information Station", a direct-to-hall communications satellite broadcast for the pachinko industry, launched

Regional and branch offices throughout Japan were expanded to establish our foundation as a distributor

1999 2001

ISO 9002 certification (Sales Division) obtained to provide superior operational quality to customers

Company name changed from Toyo Shoji Co., Ltd. to Fields Corporation

Alliance with leading manufacturers formed to develop pachinko/pachislot machines utilizing IP

2001 Alliance with Sammy Corporation formed; Exclusive sales of RODEO brand machines began

2003 Alliance with SANKYO CO., LTD. formed; Exclusive sales of Bisty brand machines began

2008 Alliance with KYORAKU SANGYO formed

2011 Alliance with Universal Entertainment Corporation formed

Sports entertainment field entered to acquire IP rights

2001 Professional Management Co., Ltd. launched; Entertainment production began

Total Workout Corporation established to provide high-quality sports gyms

2005 3 sports-related subsidiaries merged and renamed Japan Sports Marketing Inc.

2011 Total Workout premium management Inc. established

2012 Sports gym business absorbed by Fields Corporation in light of the growth prospects and synergies

2003

Shares listed on the JASDAQ market; New IP core business model announced

The video game field entered as part of multifaceted IP development

2004 Pachinko/pachislot machine simulator software launched, following investment in D3 Publisher Inc.

D3 Inc. shares sold to NAMCO BANDAI Games Inc.; Relationship with NAMCO BANDAI Games strengthened

2005

The movie field entered to acquire IP and promote multifaceted IP development

2005 Planning and production of many movies for the theater began,

following investment in Kadokawa Haruki Corporation

2008 Promotion of trend-setting cinema complexes for independent films began, following investment in SPO Inc. (management company of movie theaters)

2006

The cabled and mobile online services field entered for the acquisition, creation and multifaceted development of IP

2006 The mobile site "Fields Mobile" developed, following investment in FutureScope Corporation

IP Bros. Incorporated jointly established with NHN Japan Corporation; Pachinko/pachislot-related site "Nanapachi" developed

2007

The animation field entered to acquire and cultivate IP

Operations at Lucent Pictures Entertainment, Inc. began; Feature-length animation film "BERSERK" planned and produced

2008 The video development field entered to enhance the entertainment offered by pachinko and pachislot

2008 Shinnichi Technology Co., Ltd. established

2009 F Corporation (currently BOOOM Corporation) established

2011 MICROCABIN CORP. made a subsidiary

2011 NEX ENTERTAINMENT CO., LTD. made a subsidiary

The digital comics fields entered as part of multifaceted IP development efforts

2008 Digital comics distribution began, following investment in Bbmf Magazine, inc.

2012 Sold shares in Bbmf Magazine, inc.

2010

The comics field entered to create IP

2010 Publishing company HERO'S INC. jointly established with Shogakukan Creative INC. Tsuburaya Productions Co., Ltd., owner of the "Ultraman" series and other high-quality IP, made a subsidiary

2011 Publishing of "HERO'S Monthly" magazine began

2012 Published "HERO'S Comics"

The movie production field entered to acquire and cultivate IP

2010 Digital Frontier Inc. made a subsidiary; Provision of high-quality video technology began

Refined and formulated "Developing Business Model" based on characters and other IP with the aim of maximizing IP value

2012



#### Business Model (PS Planning, Development and Sales)

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RODEO

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(As of December 31, 2013) Sammy Group **SANKYO Group CAPCOM Group** KYORAKU SANGYO Group Universal Entertainment Group **RODEO Bisty Enterrise** OK!! Mizuho TV/movies, animation, sports and other (Rights/Product planning and development) rielps. Development Manufacturing Bisty Development Manufacturing Enterrise Development December 2011 Pachislot **Pachislot** Pachinko **Pachislot Pachinko** Business tie-up From 2011 From 2000 From 2003

Pachinko Halls

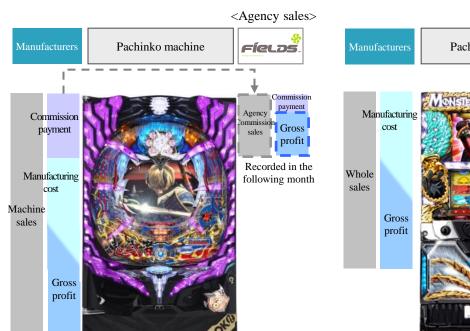
rields.

# Accounting Method of Pachinko/Pachislot Sales (Image)

(Sales agency)

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Pachislot machine *F*ÍQLDS Cost of Machine's purchase Machine sales Commission payment Gross profit

<Price: ¥350,000 - ¥450,000>

<Price: ¥250,000 - ¥400,000>

мі́хино

<Distribution sales>

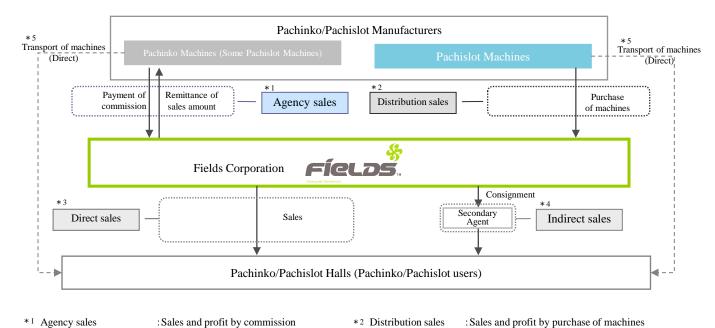
Recorded

in the month



#### Glossary of Fields' Pachinko/Pachislot Machine Sales

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Business Flow and Accounting Method of Merchandising Rights Regarding Pachinko/Pachislot Planning and Development

\*4 Indirect sales

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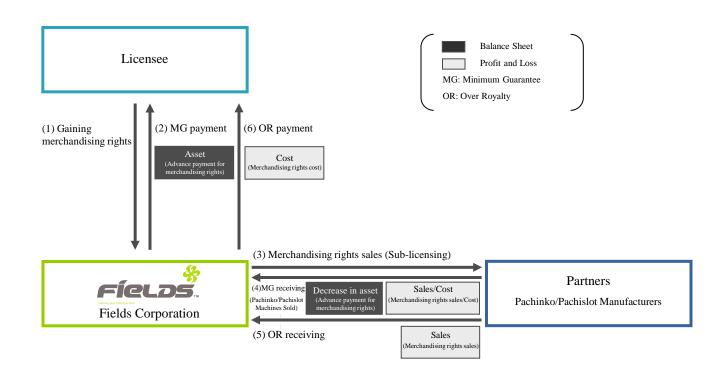
\*5 Transport of machines

\*3 Direct sales

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:Direct sales by own sales force :Direct transport of machines from

manufacturers to Pachinko halls



: Indirect sales through secondary agents

☐Sales method both agency and distribution sales activities are the same



# Change of "Evangelion" Series

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Pachinko machines		Pachislot machines
Neon Genesis Evangelion Dec. 2004 125,000 machines	3. 2005	
Second Impact Feb. 2006 161,000 machines	3. 2006	Neon Genesis Evangelion Sep. 2005 23,000 machines
Kiseki no Kachiwa Feb. 2007 187,000 machines	3. 2007	
The Angels Are Back Again Jan. 2008 200,000 machines  Type less reliant on gambling nature	3. 2008	Magokoro wo Kimini Jul. 2007 99,000 machines
Premium Model May 2008 50,000 machines	3. 2009	That time has come, they're waiting for us Sep. 2008 90,000 machines
The Beginning and the End Apr. 2009 237,000 machines  The Angels Are Back Again YF Jan. 2010 24,000 machines	3. 2010	Die Spur der SEELE Mar. 2010 84,000 machines
Evangelical of the Beginnings Jun. 2010 205,000 machines  Light ver. Nov. 2010 9,000 machines	3. 2011	For your own wish Mar. 2011 78,000 machines
Evangelion 7 Jan. 2012 100,000 machines	3. 2012	The Heartbeat of Life Feb. 2012 47,000 machines
EVA Light III May 2012 16,000 machines  EVANGELION7 Smile Model December 2010	3. 2013	EVANGELION Feb. 2013 57,000 machines
EVANGELION 8 Jul. 2013 76,000 machines  Premium Battle Jan. 2014 on sale	3. 2014	Ketsui no Toki Feb. 2014 to be launched



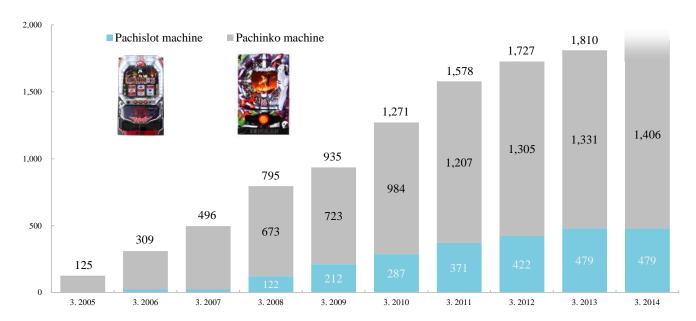
# Total Sales of "Evangelion" Series Machines

FIELDS CORPORATION

The Greatest Leisure for All People

Planned and sold 7 pachinko and 7 pachislot titles since the year ended March 31, 2005 Total sales exceeded 1.8 million machines for the year ended March 31, 2013

#### (Unit: Thousand machines)



#### Number of Machines Sold (Details)

FIELDS	CORPORATION

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nines	Mach	I Init:	

														(	OIIII. IVI	icilines)
		3. 2009			3. 2010			3. 2011			3. 2012			3. 2013		3. 2014
	H1	H2	Full	H1	H2	Full	HI	H2	Full	Н1	H2	Full	Н1	H2	Full	Q1-Q3
Number of machines sold	216,832	114,373	331,205	274,144	175,736	449,880	293,128	187,145	480,273	151,254	261,136	412,390	101,103	227,007	328,110	231,636
Sales ratio																
Pachinko	137,539	64,986	202,525	266,284	64,450	330,734	226,620	35,994	262,614	89,264	143,959	233,223	46,823	53,170	99,993	139,004
Распіпко	63.4%	56.8%	61.1%	97.1%	36.7%	73.5%	77.3%	19.2%	54.7%	59.0%	55.1%	56.6%	46.3%	23.4%	30.5%	60.0%
D. Histor	79,293	49,387	128,680	7,860	111,286	119,146	66,508	151,151	217,659	61,990	117,177	179,167	54,280	173,837	228,117	92,632
Pachislot	36.6%	43.2%	38.9%	2.9%	63.3%	26.5%	22.7%	80.8%	45.3%	41.0%	44.9%	43.4%	53.7%	76.6%	69.5%	40.0%
■Agency/Distributio	n sales ratio															
Agency sales	138,492		205,166	255,570	67,177	322,747	228,042	40,130	268,172	91,839	148,505	240,344	52,274	57,008	109,282	147,130
Agency sales	63.9%		61.9%	93.2%	38.2%	71.7%	77.8%	21.4%	55.8%	60.7%	56.9%	58.3%	51.7%	25.1%	33.3%	63.5%
Distribution sales	78,340		126,039	18,574	108,559	127,133	65,086	147,015	212,101	59,415	112,631	172,046	48,829	169,999	218,828	84,506
Distribution sales	36.1%		38.1%	6.8%	61.8%	28.3%	22.2%	78.6%	44.2%	39.3%	43.1%	41.7%	48.3%	74.9%	66.7%	36.5%
■Direct/Indirect sale	s ratio															
	177,552	89,735	267,287	221,521	145,626	367,147	239,336	156,701	396,037	123,142	223,672	346,814	81,336	187,610	268,946	194,135
Direct sales	81.9%	78.5%	80.7%	80.8%	82.9%	81.6%	81.6%	83.7%	82.5%	81.4%	85.7%	84.1%	80.4%	82.6%	82.0%	83.8%
Indirect sales	39,280	24,638	63,918	52,623	30,110	82,733	53,792	30,444	84,236	28,112	37,464	65,576	19,767	39,397	59,164	37,501
munect sales	18.1%	21.5%	19.3%	19.2%	17.1%	18.4%	18.4%	16.3%	17.5%	18.6%	14.3%	15.9%	19.6%	17.4%	18.0%	16.2%



# Titles of Pachinko Machines Sold (3.2002-3.2013)

FIELDS CORPORATION The Greatest Leisure for All People

\*The figures are the cumulative number of units sold.

(Unit: Machines)

	Sammy	Sold	Bisty	Sold	OK!!	Sold
. 2013	Saminy	Sold			New-century Pachinko GHOST IN THE SHELL:	Sold
			Evangelion 7 Smile Model	12,000	STAND ALONE COMPLEX GHOST VERSION	
			CR Sengoku BASARA 3  —The Battle of Sekigahara	16,000	New-century Pachinko GHOST IN THE SHELL: STAND ALONE COMPLEX	26,0
			EVA Light III	16,000		
			CR Evangelion 7	100,000		
			CR The story of ayumi hamasaki	11,000		
			Sweet/Light Version CR The story of ayumi hamasaki	72,000		
			—introduction CR Kung Fu Panda	11,000		
			CR Evangelion—Evangelical of the beginnings Light ver.	-		
			CR Shimizu no Jirocho Light ver.	_		
			CR Evangelion —Evangelical of the Beginnings	205,000		
			CR Neon Genesis Evangelion  —The Beginning and the End	230,000		
			CR Iron Chef	-		
			CR GTO	-		
			CR Neon Genesis Evangelion  —The Angels Are Back Again YF	23,000		
			CR Shimizu no Jirocho	_		
	CR Virtua Fighter	11,000	—The Bonds of Life CR Mystic Blue			
	CK Viitua Figitei	11,000	CR King Kong	21,000		
			CR Seven Samurai	82,000		
			CRA Morning Musume	82,000		
			CRA Neon Genesis Evangelion Premium Model	50,000		
	CR Sakura Taisen	41,000	CP Noon Conssis Evengalian	200,000		
			CR Tomb Raider	-		
			CRA Felix the Cat	_		
			CR The Mask of Zorro	-		
			CR LOONEY TUNES BIA	-		
	CR SEACOP	-	CR Neon Genesis Evangelion—Kiseki no Kachiwa	187,000		
	CR Salaryman Kintaro 2	28,000	CR WINK	11,000		
	CR Gamera Extreme Battle	-	CR Aya Matsuura	40,000		
			CR Otoko Ippiki Gaki Daisho	-		
			CR Shin Sangoku Musou	27,000		
	CR Sakigake!! Otoko Juku	29,000	CR Neon Genesis Evangelion: Second Impact	161,000		
	CR Super Jetter		CR Ashita ga arusa Yoshimoto World	38,000		
	CR Azumi	-	CR Marilyn Monroe	39,000		
	CR K-1 PREMIUM Dynamite!!	-	CR Iijima Naoko no Casino Bisty	21,000		
			CR Daimajin	10,000		
			CR Kahara Tomomi to Minashigo Hatchi	41,000		
	CR Bakumatsu no kaze		CR Neon Genesis Evangelion	125,000		
	CR LINDA	25,000	CR Circuit e ikou! CR FEVER TWINS	11,000		
	CR Rikidozan	40.000	CR FEVER KUNG-FU GAL	14,000		
	CR Sonic	27,000		2 1,030		
	CR CITY HUNTER	36,000				
	CR Ume Matsu Paradise	24,000				
	CR GEN JU HAOU	13,000				
	CR Salaryman Kintaro	24,000				

<sup>\*</sup>Regarding the titles of pachinko/pachislot machines for which the number of machines sold was less than 10,000, the number of machines sold was not disclosed. \*Sold Olympia's pachinko machine "CR PROJECT MINERVA" for the year ended March 31, 2007.



# Titles of Pachislot Machines Sold (3.2001-3.2013)

FIELDS CORPORATION The Greatest Leisure for All People

	RODEO	Sold	Bisty	Sold	Olympia	Sold	Enterrise	Sold
2012	Pachislot Shin-Onimusha				Отупіріа	Sold		
	Sairin	41,000	EVANGELION	57,000			Resident Evil 5	48,00
	SAKIGAKE OTOKOJUKU—TENCHO- GORIN THE FINAL	24,000	Yaoh	-				
	GOME, THE THINK		GTO Limit Break	-				
	Pachislot Monster Hunter	96,000	Evangelion —the Heartbeat of Life	47,000			Street Fighter IV	
	Rahxephon	-	SAMURAI 7	13,000				
	Kaze no Youjinbou  —Memory of Butterflies	23,000						
	Gravion	-	MOBASLO Evangelion —for your own wish	78,000			Sengoku BASARA 2	16,00
	Ore no Sora —Spirit of Young Justice	38,000	Magical Shopping Arcade Abenobashi	-				
	Gamera	13,000						
	Onimusha: Dawn of Dreams	90,000	Saturday Night Fever	-	Aim for the Ace!	-		
	Hono-no Nekketsu Kyoshi	-	Neon Genesis Evangelion —Die Spur der SEELE	75,000	I am KONISHIKI	-		
	Kaiji Act 2	18,000	KING KONG	-				
	Tenchi wo Kurau	-	Neon Genesis Evangelion— That time has come, now they're waiting for us	90,000				
	Sonic Live	-	they fe waiting for us					
	Tenka Muteki! Salaryman Kintaro		Beach Club	-	Shin Sangokumusou	-		
	Virtua Fighter	10,000	Neon Genesis Evangelion —'Magokoro wo Kimini'	99,000	Kaiketsu Harimau	-		
	The Mask of Zorro	-	Morning Musume	-				
	Cream Stew	-	<u> </u>					
	Devil May Cry 3	48,000						
	Sakigake!! Otoko Juku	17,000	SHERLOCK HOUND	-	Karate-Baka Ichidai	-		
	PREMIUM Dynamite	-	GTO	-	KING OF MOUSE	30,000		
	Dokaben	-	ROCKY BALBOA	-	LOONEY TUNES: BACK IN ACTION	-		
			Tomb Raider	60,000				
			Lord of the Rings	-				
	Ore no Sora	125,000	Neon Genesis Evangelion	23,000	Geronimon S	-		
	Dokonjo Gaeru	-						
	Onimusha 3	120,000	Dai Yamato	12,000	Mezase Dokidoki Zima	-		
	Kaiji	29,000	Fever Natsumatsuri	-				
	Umematsu Dynamite Wave!	36,000						
	Gamera -High Grade Vision	61,000	KAIZOKU	-	Ougonshin	13,000		
	WANTOUCHABLE (Sammy)	-						
	JET SET RADIO	22,000						
	Charlie's Angels	-						
	Sloter Kintaro	52,000						
	Yajyu	14,000						
		53,000						
	SNOW KING	-						
	Salaryman Kintaro S CLUB RODEO T	43,000						
	Ginginmaru	31,000						
		17,000						
	Salaryman Kintaro	118,000						
	DOUBLE CHALLENGE	31,000						
	Oo-Gamera	32,000						
	INDY JAWS 2	23,000						
	Gamera	29,000						

<sup>\*</sup>Regarding the titles of pachinko/pachislot machines for which the number of machines sold was less than 10,000, the number of machines sold was not disclosed.



# **Group Structure**

FIELDS CORPORATION

The Greatest Leisure for All People



# [ Main group companies ]

	Company name	Holding ratio	Paid-in capital (Million yen)	Address	Business activities	Investment date
	HERO'S Properties Corporation	100.0	10	Shibuya-ku, Tokyo	Planning, development and sales of character goods and other copyright goods	Aug. 2011
Comics	HERO'S INC.	49.0	10	Shibuya-ku, Tokyo	Comic magazine and character contents planning, operation and production	Apr. 2010
	Kadokawa Haruki Corporation	30.0	757	Chiyoda-ku, Tokyo	Planning, production, editing, publishing and selling books and magazines	Mar. 2005
Animation	Lucent Pictures Entertainment, Inc.	90.0	20	Shibuya-ku, Tokyo	Planning, production and producing of animations	Oct. 2007
	Digital Frontier Inc.	86.9	31	Shibuya-ku, Tokyo	CG planning and production, etc.	Apr. 2010
Movies/TV	SPO Inc.	31.8	371	Minato-ku, Tokyo	Movie planning, production and distribution, etc.	Mar. 2008
Merchandising	Tsuburaya Productions Co., Ltd.	51.0	310	Shibuya-ku, Tokyo	Movie/TV planning and production Character goods planning, production and sales	Apr. 2010
	IP Bros. Inc.	85.0	75	Shibuya-ku, Tokyo	Digitization of intellectual properties and Construction and management of dedicated pachinko/pachislot websites	Dec. 2010
Interactive Media	FutureScope Corp.	83.3	60	Shibuya-ku, Tokyo	Mobile contents service provider and mail order	Oct. 2006
Consumer Products	Total Workout premium management Inc.	95.0	5	Shibuya-ku, Tokyo	Running fitness gym	May 2011
	Fields Jr. Corporation	100.0	10	Shibuya-ku, Tokyo	Pachinko/pachislot machine maintenance, etc.	Mar. 2002
	Shinnichi Technology Co., Ltd.	100.0	50	Shibuya-ku, Tokyo	Development of pachinko/pachislot machine	Jan. 2008
	MICROCABIN CORP.	100.0	227	Yokkaichi-shi, Mie	Planning and development of software for commercial-use machine	Jan. 2011
Pachinko/Pachislot	NEX ENTERTAINMENT CO., LTD.	64.6	92	Shibuya-ku, Tokyo	Software planning, production, development and sales, etc.	Nov. 2011
	BOOOM Corporation	51.0	10	Shibuya-ku, Tokyo	Pachinko/pachislot machine planning and development	May 2009
	RODEO Co., Ltd.	35.0	100	Toshima-ku, Tokyo	Pachinko/pachislot machine development and manufacturing	Mar. 2002
	G&E Corporation	33.3	450	Shibuya-ku, Tokyo	Running business schools focused on entertainment field	May 2005



# Change in Quarterly P/L Statement (Table)

FIELDS CORPORATION
The Greatest Leisure for All People

# [ Consolidated ]

(Unit: Million yen)

		3. 2012						3. 2013			3. 2014				
	Q1	Q2	Q3	Q4	Full	Q1	Q2	Q3	Q4	Full	Q1	Q2	Q3	Q4	Full
Net sales	17,635	15,717	9,709	49,134	92,195	21,145	7,973	18,627	60,396	108,141	5,748	30,637	17,819		
Gross profit	5,076	6,907	4,343	15,004	31,330	5,566	3,258	6,239	18,216	33,279	2,027	11,621	5,709		
SG & A expenses	5,302	5,099	5,903	6,499	22,803	5,282	5,402	5,535	6,745	22,964	5,856	5,615	5,849		
Operating income	(225)	1,807	(1,560)	8,505	8,527	283	(2,142)	703	11,470	10,314	(3,829)	6,005	(140)		
Ordinary income	(266)	1,979	(1,607)	8,555	8,661	574	(2,312)	763	11,243	10,268	(3,759)	5,903	(78)		
Net income	(284)	2,712	(1,296)	4,859	5,991	342	(1,322)	303	5,397	4,720	(2,290)	3,724	(207)		

			3. 2009				3. 2010			3. 2011					
	Q1	Q2	Q3	Q4	Full	Q1	Q2	Q3	Q4	Full	Q1	Q2	Q3	Q4	Full
Net sales	7,321	34,269	23,461	7,984	73,035	16,038	5,406	3,077	41,821	66,342	21,344	21,668	28,421	32,160	103,593
Gross profit	2,114	12,408	8,179	1,323	24,024	12,402	707	888	12,892	26,889	7,663	11,328	7,292	8,846	35,129
SG & A expenses	5,426	5,843	5,350	5,444	22,063	3,877	3,845	4,906	6,136	18,764	5,314	4,495	5,775	6,409	21,993
Operating income	(3,312)	6,564	2,830	(4,122)	1,960	8,524	(3,138)	(4,018)	6,756	8,124	2,348	6,834	1,517	2,437	13,136
Ordinary income	(3,161)	6,184	2,581	(4,613)	991	8,519	(3,468)	(3,961)	6,671	7,761	2,518	6,985	1,980	2,201	13,684
Net income	(2,289)	3,134	809	(3,135)	(1,481)	4,711	(2,530)	(2,454)	3,562	3,289	1,477	3,951	1,043	1,049	7,520

# [ Non-Consolidated ]

(Unit: Million yen)

			3. 2012			3. 2013					3. 2014				
	Q1	Q2	Q3	Q4	Full	Q1	Q2	Q3	Q4	Full	Q1	Q2	Q3	Q4	Full
Net sales	15,349	13,132	7,276	44,637	80,394	19,199	5,590	16,207	56,305	97,301	4,170	28,048	14,456		
Gross profit	4,059	6,015	3,249	13,713	27,036	5,011	2,417	5,367	16,546	29,341	1,403	10,916	4,634		
SG & A expenses	4,165	4,051	5,065	5,553	18,834	4,406	4,537	4,667	5,707	19,317	4,985	5,012	5,175		
Operating income	(106)	1,964	(1,817)	8,161	8,202	605	(2,120)	701	10,837	10,023	(3,582)	5,903	(540)		
Ordinary income	11	2,128	(1,713)	8,070	8,496	806	(2,052)	851	10,614	10,219	(3,339)	5,929	(319)		
Net income	(101)	1,221	(938)	4,723	4,905	452	(1,229)	530	6,330	6,083	(2,004)	3,246	(109)		

		;	3. 2009				;	3. 2010			3. 2011					
	Q1	Q2	Q3	Q4	Full	Q1	Q2	Q3	Q4	Full	Q1	Q2	Q3	Q4	Full	
Net sales	3,950	30,407	16,673	2,113	53,143	14,905	4,328	1,739	40,385	61,357	18,310	18,695	25,165	28,801	90,971	
Gross profit	2,090	11,417	5,777	146	19,430	11,901	332	232	12,028	24,493	6,542	10,137	6,004	7,514	30,197	
SG & A expenses	3,569	4,304	3,748	3,990	15,611	3,277	3,243	4,043	5,312	15,875	4,166	3,316	4,639	5,156	17,277	
Operating income	(1,478)	7,111	2,029	(3,844)	3,818	8,623	(2,911)	(3,811)	6,717	8,618	2,375	6,821	1,366	2,358	12,920	
Ordinary income	(1,721)	7,218	4,153	(3,808)	5,842	8,761	(2,900)	(3,693)	6,662	8,830	2,505	6,911	1,558	2,477	13,451	
Net income	(948)	4,177	2,173	(4,257)	1,145	5,119	(2,064)	(2,107)	3,575	4,538	1,362	3,984	766	714	6,826	

<sup>\*</sup>Q2-Q4 figures are calculated on this sheet above.



# Financial Highlights (3.2003-3.2008)

FIELDS CORPORATION

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\*The numbers in upper parenthesis indicate YoY

(Unit: Million yen)

*The numbers in upper parenthesis indic	cate YoY.					Unit: Million yen
	3. 2003	3. 2004	3. 2005	3. 2006	3. 2007	3. 2008
Net sales	61,888	(107.0) 66,211	(123.3) <b>81,658</b>	(118.6) 96,814	(88.1) 85,321	(119.3) 101,818
Gross profit	15,992	(134.9) 21,578	(114.7) 24,752	(120.1) 29,737	(98.4) 29,248	(118.1 34,54
SG&A expenses	9,211	(105.4) 9,711	(130.3) 12,655	(137.4) 17,389	(116.8) 20,303	(105.3 21,385
Operating Income	6,781	(175.0) 11,866	(101.9) 12,097	(102.1) 12,348	(72.4) 8,944	(147.1 13,158
Ordinary income	7,022	(173.9) 12,209	(102.2) 12,480	(105.2) 13,127	(70.1) 9,202	(127.2 11,705
Net income	3,524	(187.9) <b>6,620</b>	(104.6) 6,926	(102.3) 7,085	(52.4) 3,710	(142.7 5,290
Common stock	1,295	1,295	7,948	7,948	7,948	7,948
Net assets	8,752	14,507	33,426	39,411	42,836	46,33
Total assets	17,090	37,115	72,584	87,556	66,081	69,168
Cash flows from operating activities	3,316	851	2,965	6,164	5,293	11,12
Cash flows from investing activities	(2,253)	(3,190)	(5,257)	(2,224)	(4,772)	(14,604
Cash flows from financing activities	(2,454)	2,029	10,177	(1,540)	1,488	(1,384
Cash and cash equivalents at the end of year	5,739	5,437	13,326	15,777	17,819	12,693
Indicators per share	3. 2003	3. 2004	3. 2005	3. 2006	3. 2007	(Unit: Yen
Net assets per share	268,600	3. 2004 89,305	96,026	113,275	118,487	128,201
Annual dividend per share	10,000	24,000 Commemorative 10,000 Interim 10,000	4,000 Interim 2,000	4,000 Interim 2,000 Vaca and 2,000	4,000 Interim 2,000	4,500 Commemorative 500 Interim 2,000

Indicators per share	3. 2003	3. 2004	3. 2005	3. 2006	3. 2007	3. 2008
Net assets per share	268,600	268,600 89,305		113,275	118,487	128,201
Annual dividend per share	10,000	24,000 Commemorative 10,000 Interim 10,000 Year-end 4,000	4,000 Interim 2,000 Year-end 2,000	, , , , , , , , , , , , , , , , , , , ,	4,000 Interim 2,000 Year-end 2,000	4,500 Commemorative 500 Interim 2,000 Year-end 2,000
Net income per share	117,233	40,465	19,888	20,118	10,692	15,263

						(Unit: %)
Management indicators	3. 2003	3. 2004	3. 2005	3. 2006	3. 2007	3. 2008
Shareholders' equity ratio	51.2	39.1	46.0	45.0	62.2	64.3
Return on equity (ROE)	55.9	56.9	28.9	19.5	9.2	12.4
Return on assets (ROA)	39.3	45.0	22.8	16.4	12.0	17.3
Payout ratio (1)	7.9	(2) 20.1	20.7	20.3	37.4	29.5

Other	3. 2003	3. 2004	3. 2005	3. 2006	3. 2007	3. 2008
Total number of shares issued and outstanding (shares)	(3) 32,300	(3) 161,500	347,000	347,000	347,000	347,000
Treasury stock (shares)	-	-	-	-	-	-
Number of employees (people)	460	651	758	901	1,022	1,077

- (1) Consolidated payout ratio after the year ended March 31, 2007.
- (2) Payout ratio for the year ended March 31, 2004 was computed including a commemorative dividend.
- (3) January 2003 1:5 stock split/Year ended March 31, 2004 1:2 stock split.



# Financial Highlights (3.2009-3.2014)

FIELDS CORPORATION

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\*The numbers in upper parenthesis indicate YoY.

(Unit: Million yen)

	3. 2009	3. 2010	3. 2011	3. 2012	3. 2013	Q1-Q3 3. 2014
Net sales	(71.7) 73,035	(90.8) 66,342	(156.1) 103,593	(89.0) 92,195	(117.3) 108,141	(113.5) <b>54,204</b>
Gross profit	(69.5) 24,024	(111.9) 26,889	(130.6) 35,129	(89.2) 31,330	(106.2) 33,279	(128.5) 19,357
SG&A expenses	(103.2) 22,063	(85.0) 18,764	(117.2) 21,993	(103.7) 22,803	(100.7) 22,964	(106.8) 17,320
Operating Income	(14.9) 1,960	(414.5) 8,124	(161.7) 13,136	(64.9) 8,527	(121.0) 10,314	2,036
Ordinary income	(8.5) 991	(783.1) 7,761	(176.3) 13,684	(63.3) <b>8,661</b>	(118.6) 10,268	2,066
Net income	(1,481)	3,289	(228.6) 7,520	(79.7) 5,991	(78.8) 4,720	1,227
Common stock	7,948	7,948	7,948	7,948	7,948	7,948
Net assets	39,496	41,187	47,021	51,555	55,098	55,293
Total assets	52,064	81,329	78,971	93,601	106,628	75,433
Cash flows from operating activities	4,147	8,429	8,005	10,015	13,570	398
Cash flows from investing activities	(6,182)	(1,011)	(4,356)	(4,798)	(6,263)	(2,460)
Cash flows from financing activities	602	(2,687)	(3,915)	(2,565)	(2,277)	(2,043)
Cash and cash equivalents at the end of year	11,181	15,906	15,632	18,284	23,309	19,197

(Unit: Yen)

Indicators per share	3. 200	)9	3. 2010		3. 2011		3. 2012		3. 2013 (4)	Q1-Q3 3. 2014
Net assets per share	11	17,326	1	23,645	140,853		153,904		153,904 1,644.1	
Annual dividend per share	Interim Year-end	4,500 2,000 2,500	Interim Year-end	4,500 2,000 2,500	Interim Year-end	,	Interim Year-end	5,000 2,500 2,500	Interim 2: Year-end 2:	Interim 25
Net income per share	(	(4,271)		9,796		22,643		18,044	142.2	36.98

(4) The number of shares to constitute a share-trading unit was changed to 100 shares in October 2012.

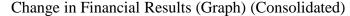
The figure given for the interim dividend for the year ended March 31, 2013 takes a stock split into account.

(Unit: %)

Management indicators	3. 2009	3. 2010	3. 2011	3. 2012	3. 2013	Q1-Q3 3. 2014
Shareholders' equity ratio	75.8	50.5	59.2	54.6	51.2	72.8
Return on equity (ROE)	(3.5)	8.2	17.1	12.2	8.9	2.2
Return on assets (ROA)	1.6	11.6	17.1	10.0	10.3	2.3
Payout ratio	-	45.9	22.1	27.7	35.1	26.3

Other	3. 2009	3. 2010	3. 2011	3. 2012	3. 2013 (4)	Q1-Q3 3. 2014
Total number of shares issued and outstanding (shares)	347,000	347,000	347,000	347,000	34,700,000	34,700,000
Treasury stock (shares)	10,643	14,885	14,885	15,162	1,516,200	1,516,200
Number of employees (people)	827	909	1,149	1,324	1,416	1,554



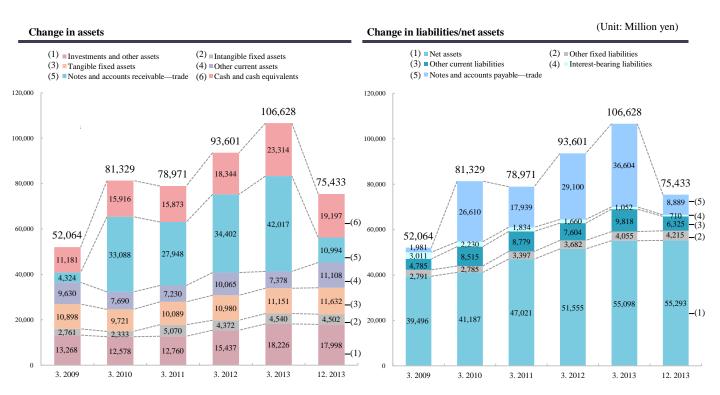




Change in Assets/Liabilities, Net Assets (Graph) (Consolidated)

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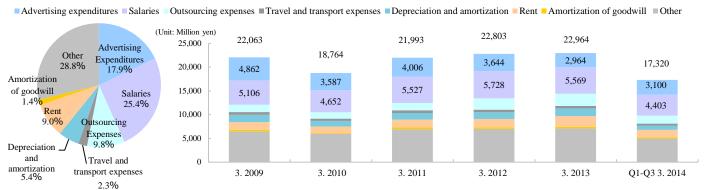


#### Change in Selling, General and Administrative Expenses (Graph) (Consolidated)

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					(1)	Unit: Million yen)
	3. 2009	3. 2010	3. 2011	3. 2012	3. 2013	Q1-Q3 3. 2014
Advertising expenditures	4,862	3,587	4,006	3,644	2,964	3,100
Salaries	5,106	4,652	5,527	5,728	5,569	4,403
Provision for accrued bonuses	202	257	290	246	247	13
Provision for accrued bonuses to directors and auditors	245	135	220	240	230	180
Outsourcing expenses	1,532	1,373	1,553	2,373	2,608	1,688
Travel and transport expenses	596	469	551	542	507	405
Depreciation and amortization	1,534	1,175	1,393	1,431	1,623	931
Rent	1,608	1,475	1,654	1,749	2,249	1,566
Provision to allowance for doubtful accounts	29	249	-	(52)	(56)	(3)
Retirement benefit expenses	70	68	76	86	92	68
Amortization of goodwill	332	87	366	333	319	236
Other	5,947	5,237	6,357	6,483	6,608	4,733
Total SG&A expenses	22,063	18,764	21,993	22,803	22,964	17,320

\*"Other" is calculated on this sheet above.



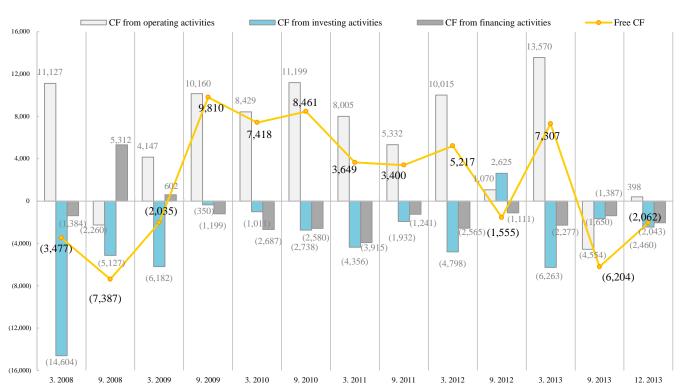
#### Change in Free Cash Flow (Graph)

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\*Free Cash Flow: Cash flow from operating activities and investing activities

(Unit: Million yen)





#### **CSR** Activities

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# Basic approach to CSR

#### Our corporate activities and CSR should be one and the same

# [ Fields Topics ]

Top	Ongoing implementation of power-saving measures	Торі		Introduction of the Eco-Car
	The Company will continue to comply with	Object	Sales cars:	256
Description	power-saving measures in summer 2013, as in 2012.  Measures related to air conditioning equipment:	Duration	September	2009-June 2012
1	Reduction in hours of operation and thorough management of air conditioner temperatures  Use of lighting reduced and light bulbs changed to LED light bulbs	Effect		in CO2 by 480t a year ent to CO2 absorption of 30,000 cedar trees)
	Energy-saving multi-function machines adopted Measures related to office equipment:	Topi		Renewed ISO 27001, ISO 9001
	Introduction of power-saving office equipment, reductions in standby power use of computers and other equipment	Informa	tion security	management system and Quality Management
	Measures in compliance with "Cool Biz" program	ISO 27001: 20	05 July	2013 Certification renewed
Top	cic 2 Charity golf tournament support	ISO 9001: 200	8 June	2013 Certification renewed
	'THE LEGEND CHARITY PRO-AM TOURNAMENT"	Details	Upg	rading of information security management system
Date	May 11-12, 2013		Con	tinuous improvement of quality management
Activities	Proceeds from entree fee, charity auction, sale of tickets to the venue were donated	Тор	ic 6	Establishment of Okinawa working center
Donations	Donated to regions affected by the Great East Japan Earthquake for reconstruction support	Activities	employme	people with disabilities in Okinawa to promote the nt for people with disabilities a social responsibility through offering employment
Тор	ic 3 Active participation in volunteer activities		opportunit	ies and a comfortable working place to people with
	Eco-activities through joining Cleanup Campaign		disabilities	<b>3</b>
Mar. 2011-	Joined "The union beautification day at Shibuya station" organized by Beautification promotion committee Shibuya ward and cleanup around Shibuya station once a month	Establishment Date Business Activities	010 (Opening ceremony: April 5, 2010) of data imputing, etc. of office-related matters	
Apr. 2012	Joined "Cleanup Campaign at Kugenuma beach" organized by JEAN			1 0,
Aug. 2012	Joined "Odaiba Park Tori No Shima Rediscovery Tour" (cleanup campaign) organized by Tokyo Waterfront Subcenter Group, Tokyo	Topi		Introduction of AED* (*Automatic External Defibrillator)
	Port Office, Ministry of Land, Infrastructure, Transport and Tourism	Activities		numbers of AED at visible places in the office
Mar. 2013	Held a cleanup at Yoyogi Park (joint activity with Artnature Inc.)		neighborh	uch as nearby entrance to allow visitors and ood residents to use, as well as employees.
Mar. 2011-	Held a cleanup at Nanpeidai-cho (around the Head Office) once a month		Employees	s took instruction course of AED.
Sep. 2013	Joined "Cleanup Campaign at Kugenuma beach" organized by JEAN	Date		ary 7, 2011
Oct. 2013	Support for the Be Smile Project and visit to child welfare facilities in Nagasaki prefecture	Installation Site	Okinawa v	e,7 regional offices, 26 branches working center and Total Workout (gym) about 52 places
Dec. 2013	Participation in fiscal 2013 mochi tsuki (rice cake pounding) festival of Nampeidai-cho, Shibuya ward neighborhood association			•

# 【 Group Companies Topics 】

## Tsuburaya Productions Co., Ltd.

#### Established ULTRAMAN FOUNDATION

Tsuburaya Productions Co., Ltd. and other sponsoring corporate group companies established ULTRAMAN FOUNDATION immediately after the Great East Japan Earthquake in March 2011 to support the regions affected by the earthquake.

This Foundation provides psychological and material support to children who are the hope for the future and deploys the permanent support activities for children's future.

	Overview of ULTRAMAN FOUNDATION		Activities
Name	ULTRAMAN FOUNDATION		Visits to provide support to regions affected by the earthquake Miyagi prefecture: Ishinomaki, Minamisanriku, Kesennuma, Higashimatsushima, Onagawa Fukushima prefecture: Sukagawa, Koriyama, Iwaki, Fukushima
Representative	Hidetoshi Yamamoto (Tsuburaya Productions Co., Ltd. Chairman & CEO)		Iwate prefecture: Miyako, Otsuchi Chiba prefecture: Asahi
Establishment	March 2011		Gifts of donations and other 30 million yen to Miyagi prefecture 20 million yen to Fukushima prefecture
Organizer Tsuburaya Productions Co., Ltd.			20 million yen and a microbus to Iwate prefectural office
URL	http://www.ultraman-kikin.jp/en/	2012	Visits to provide support to regions affected by the earthquake Miyagi prefecture: Ishinomaki, Onagawa Fukushima prefecture: Koriyama, Sukagawa
Statement	Ultraman Foundation is a foundation that acknowledges children are the hope for the future, and will provide everlasting support in all kinds of ways for the welfare and well being of all children. It is our mission to bring back the smiles to the faces of each child as soon as possible, and we pray from our heart that the children will move on to their bright future.	2013	Visits to provide support to regions affected by the earthquake Miyagi prefecture: Higashimatsushima Fukushima prefecture: Tomioka Gifts of donations and other 25 million yen and an original microbus are donated to each Iwate, Miyagi and Fukushima prefecture  "HERO CARAVAN" started in Tohoku and will visit 78 places affected by the earthquake to bring chapt to children.
Slogan	A Foundation to support the present and future of		affected by the earthquake to bring cheer to children.  By the end of December, the HERO CARAVAN had visited 70 nurse schools and kindergartens and had touched the lives of over 5,000 children.



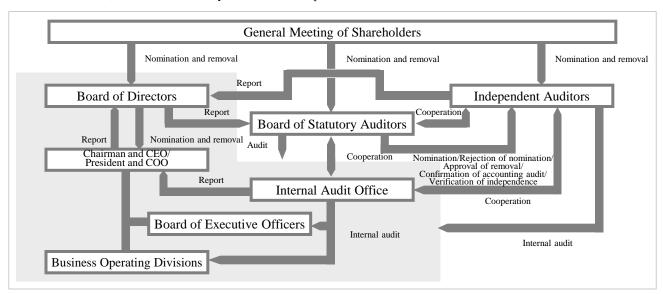
#### Corporate Governance System

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#### **Basic Approach to Corporate Governance**

Fields Corporation has identified its corporate philosophy as providing "The Greatest Leisure for All People," and has established a basic management policy of continuously enhancing corporate value. To realize this basic policy, enabling corporate governance system functions is considered to be one of our key management issues. We enhance our corporate governance system by advancing reforms in our management structures and institutions specifically within the framework of the Board of Directors, the Board of Statutory Auditors, the Independent Auditors and the Board of Executive Officers.

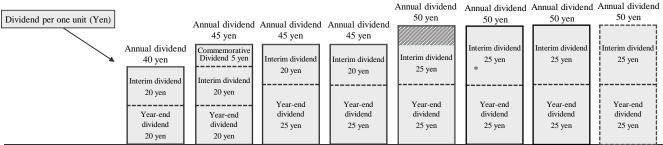


#### **Profit Return Policy**

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# Basic policy: Profit-based dividend/Consolidated payout ratio standard: Higher than 20%

							(Uni	: Million yen)
	3. 2007	3. 2008	3. 2009	3. 2010	3. 2011	3. 2012	3. 2013	3. 2014E
Net income	3,710	5,296	(1,481)	3,289	7,520	5,991	4,720	6,300
Total dividend	1,388	1,561	1,534	1,503	1,660	1,659	1,659	-
Payout ratio (%)	37.4	29.5	-	45.9	22.1	27.7	35.1	26.3
Total number of outstanding common stock	347,000	347,000	347,000	347,000	347,000	347,000	34,700,000	34,700,000
As of 1st Half (excluding treasury stock)	347,000	347,000	347,000	336,357	332,115	332,115	331,838	33,183,800
As of Full-Year (excluding treasury stock)	347,000	347,000	336,357	332,115	332,115	331,838	33,183,800	-



<sup>\*</sup>Interim dividends have increased as of November 4, 2010.

(Forecast)

<sup>\*</sup>A split of common shares was effected at a ratio of 1:100 with a record date of September 30, 2012, and all amounts are indicated taking the share split into account retroactively.



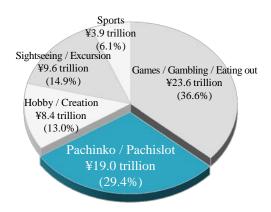
4. Appendix II (Pachinko/Pachislot Market Data)

#### Pachinko/Pachislot Market

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#### Market Scale of Pachinko/Pachislot Industry

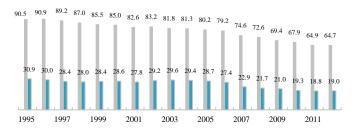
#### FY2012 Japanese Leisure Market Total Size of ¥64.7 trillion



Pachinko/Pachislot is one of the leading forms of leisure in Japan, being played by about 10% of the population in pachinko halls of 12,149 venues

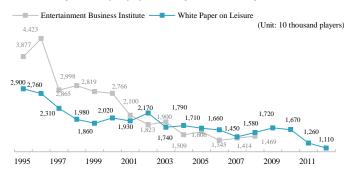
#### Change in Pachinko/Pachislot Market Scale

The data is updated every July by "White Paper on Leisure: Japan Productive Center" ■Total leisure market ■Pachinko/Pachislot market (Unit: Trillion yen)



#### Change in Number of Pachinko/Pachislot Players

The data is updated every July by "White Paper on Leisure: Japan Productive Center"



- \*1 Entertainment Business Institute has suspended the survey regarding number of pachinko/pachislot players since 2009 \*2 "White Paper on Leisure" has changed the survey method to internet base survey since 2009.

#### Income Structure of Pachinko/Pachislot Halls

Pachinko/Pachislot Market Size: ¥19.0 trillion (Total lease amount of pachinko balls) Premiums: ¥16.2 trillion (Returned to players) Gross Profit: ¥2.8 trillion New Machine Installment Costs Costs for constructing new halls and refurbishing (Purchase cost of new machines) ■ Advertising, marketing and service expenses Investment for Customer Expansion Pachinko Machines: ¥772.9 billion Other expenses related to equipment Other expenses Pachislot Machines: ¥429.9 billion ■ Net income Pachinko/Pachislot Machine Market: Hall-related Businesses Net Income Approximately ¥1202.8 billion



#### Players in the Pachinko/Pachislot Industry

Direct sales 40% for pachinko and 20% for pachislot

Distributors

■Usually paid via a commission

from manufacturers but may

also have a resale model for

Indirect sales 60% for pachinko and 80% for pachislot

■ Network of salesmen
■ Not directly regulated

pachislot

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## Pachinko/Pachislot Manufacturers



# Parts and Software Manufacturers

- Software for graphics chips and liquid crystal displays
- · Parts of pachinko/pachislot machines and other items

Ex. AXELL Corporation and EIZO NANAO CORPORATION

### Pachinko/Pachislot Hall

- Around 12,149 in Japan (FY2012)
- Neighborhood based



- Large number of small owner operators but some significant chains
- ■Constant need to attract and retain players
- 'Fickle' client base
- High machine turnover (every 12 months)
- ■On average, each machine pays for itself in 3-6 weeks
- Regulated

Ex. Maruhan Corporation and DYNAM Co., Ltd.

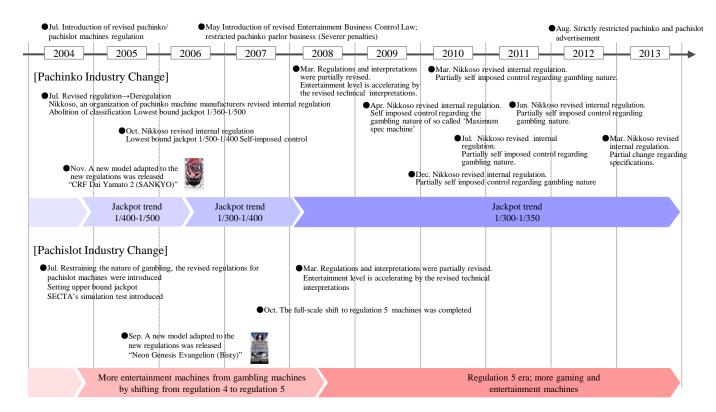
#### Peripheral Equipment Manufacturers and Others

- · Unit and pachinko hall computers
- Premiums, equipment and other items
- Ex. DAIKOKU DENKI Co., Ltd. Japan Cash Machine Co., Ltd. and Mars Engineering Corporation

# Recent Trend of Pachinko/Pachislot Industry

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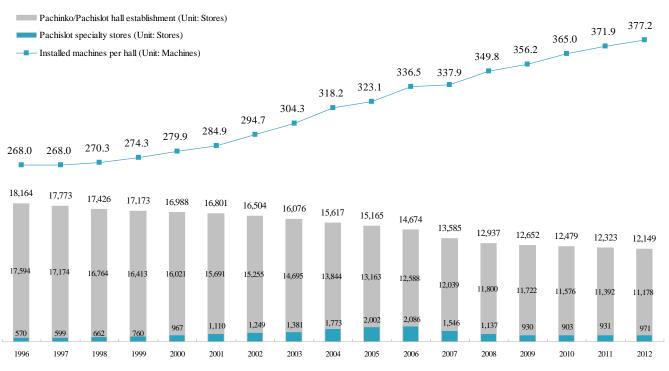


# Number of Pachinko Halls and Change in Number of Pachinko/Pachislot Machines Installed Per Hall

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The data is updated every April by "National Police Agency's data"



# Number of Pachinko/Pachislot Machines Installed and Annual Turnover Rate

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The data of number of installed Pachinko/Pachislot machines is updated every April by "National Police Agency's data"

The data of annual turnover of pachislot machine is updated every August by "Trend and Market Share of Pachinko Related Manufacturers" by Yano Research Institute



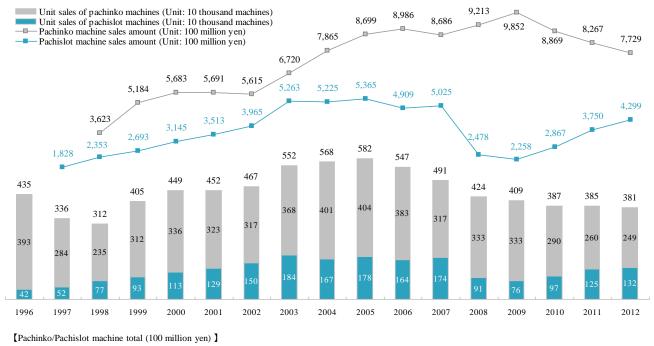


#### Unit Sales and Sales Amount of Pachinko/Pachislot Machines

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The data is updated every August by "Trend and Market Share of Pachinko Related Manufacturers" by Yano Research Institute



1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
NA	. NA	5,976	7,877	8,828	9,204	9,580	11,983	13,090	14,064	13,895	13,711	11,691	12,110	11,736	12,007	12,028

#### Market Share by Manufacturers

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The data is updated every August by "Trend and Market Share of Pachinko Related Manufacturers" by Yano Research Institute

#### 【 Unit Sales Share - Pachinko Machines 】

	2007		2008		2009		2010		2011		2012	
Ranking	Manufacturer	Market share										
1	SANYO	25.8%	SANYO	24.2%	SANYO	18.0%	SANYO	22.5%	KYORAKU	18.7%	SANYO	21.8%
2	SANKYO	22.9%	SANKYO	13.5%	SANKYO	17.2%	SANKYO	14.6%	SANKYO	13.9%	KYORAKU	20.3%
3	KYORAKU	16.1%	Sammy	11.7%	KYORAKU	12.8%	Sammy	11.8%	Sammy	12.8%	HEIWAOLYMPIA	10.1%
4	Newgin	6.4%	KYORAKU	10.5%	Newgin	11.9%	KYORAKU	11.1%	SANYO	12.8%	Newgin	10.0%
5	DAIICHI	5.3%	Newgin	10.4%	Sammy	10.8%	Newgin	10.2%	Newgin	9.8%	Sammy	8.7%

<sup>\*</sup>SANKYO's sales share includes Bisty

#### 【 Unit Sales Share - Pachislot Machines 】

	2007		2008		2009		2010		2011		2012	
Ranking	Manufacturer	Market share	Manufacturer	Market share	Manufacturer	Market share	Manufacturer	Market share	Manufacturer	Market share	Manufacturer	Market share
1	Sammy	21.8%	YAMASA	18.8%	Sammy	21.3%	Sammy	30.9%	Sammy	23.9%	UNIVERSAL	17.8%
2	UNIVERSAL	11.0%	SANKYO	14.6%	SANKYO	13.6%	DAITO	11.9%	DAITO	15.9%	Sammy	15.3%
3	SANKYO	9.7%	Sammy	13.5%	UNIVERSAL	13.1%	SANKYO	11.9%	YAMASA	15.6%	YAMASA	14.6%
4	DAITO	8.7%	HEIWA/OLYMPIA	7.4%	YAMASA	9.5%	HEIWAOLYMPIA	11.3%	UNIVERSAL	13.7%	DAITO	14.0%
5	YAMASA	8.7%	KITA DENSHI	6.5%	KITA DENSHI	7.8%	UNIVERSAL	10.5%	SANKYO	7.6%	KITA DENSHI	8.3%

<sup>\*</sup>Sammy's sales share includes RODEO, IGT, TRIVY, and TAIYO ELEC

<sup>\*</sup>Sammy's sales share includes GINZA and TAIYO ELEC

<sup>\*</sup>SANKYO's sales share includes Bisty

<sup>\*</sup>Aruze changed the company name to Universal Entertainment in 2009

<sup>\*</sup>UNIVERSAL's sales share includes Eleco, Mizuho and Macy

<sup>\*</sup>OLYMPIA's sales includes HEIWA's sales; Total sales of all OLYMPIA and HEIWA brands is shown



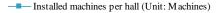
## Monthly Trends of Pachinko Halls - Excerpt from Current Survey of Selected Service Industries-

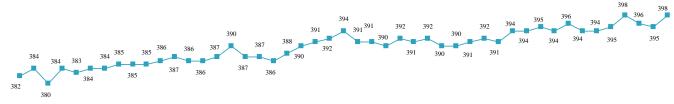
FIELDS CORPORATION

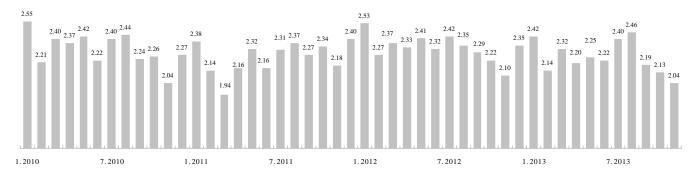
The Greatest Leisure for All People

The data is updated monthly by "Current Survey of Selected Service Industries: The Ministry of Economy, Trade and Industry"

Net sales per hall (Unit: 100 million yen)







<sup>\*</sup>Figures are calculated based on data and growth rates released in the "Current Survey of Selected Service Industries," using January 2001 as the reference point.

<sup>\*</sup>The survey covers approximately 300-400 halls from January 2008 to December 2012 and approximately 1,200 halls from January 2013. The Ministry of Economy, Trade and Industry outsource to the Zennichiyuren to pick up the hall for survey from 47 prefectures.



5. Appendix III (Entertainment Market Data Except Pachinko/Pachislot Indust	ry)

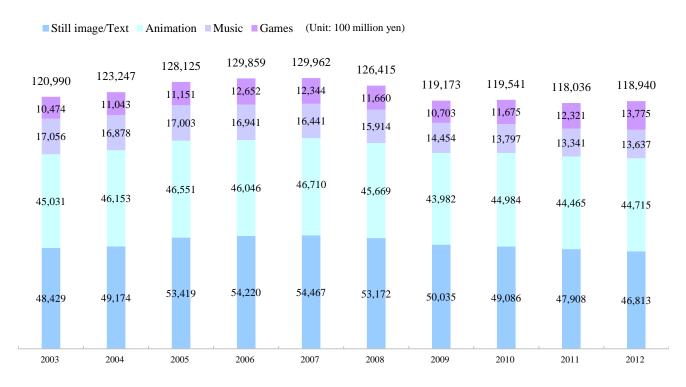


#### Market Scale of Content Business

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The data is updated every September by "White Paper on Digital Content: Digital Content Association of Japan."

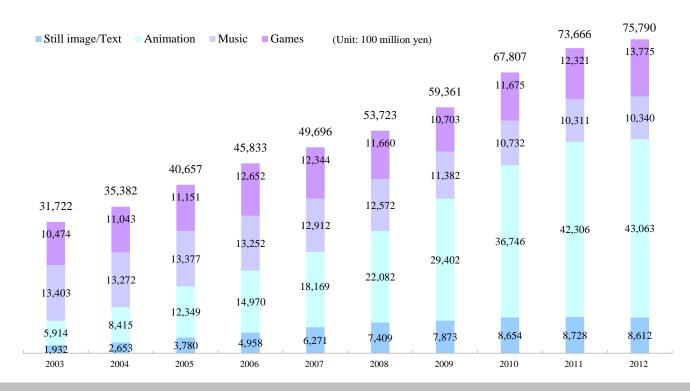


#### Market Scale of Digital Content Business

FIELDS CORPORATION

The Greatest Leisure for All People

The data is updated every September by "White Paper on Digital Content: Digital Content Association of Japan."



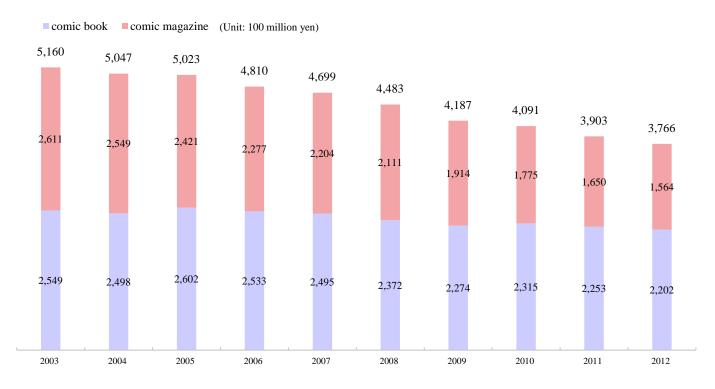


#### Sales Amount of Comic Books and Comic Magazines

FIELDS CORPORATION

The Greatest Leisure for All People

The data is updated the end of April every year by "Annual Report of Publishing Indicator: All Japan Magazine and Book Publisher's Editor's Association."

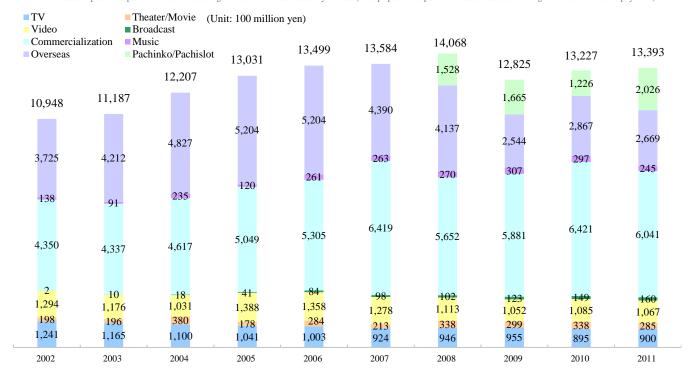


### Market Scale of Animation Industry

FIELDS CORPORATION

The Greatest Leisure for All People

The data is updated every April by "Fluctuations in Japan's animation market: Association of Japanese Animation." The data of pachinko/pachislot machines using animation are estimated by Fields. (Except pachinko/pachislot: Calculated according to amount of user's payment)





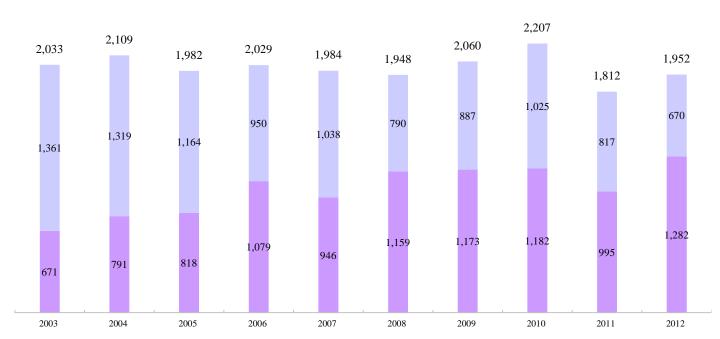
#### **Box-Office of Domestic Movie Theaters**

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The Greatest Leisure for All People

The data is updated every January by "Statistics of Film Industry in Japan: Motion Picture Producers Association of Japanese, Inc."

Japanese movies Foreign movies (Unit: 100 million yen)



# Market Scale of Broadcasting Industry

FIELDS CORPORATION

The Greatest Leisure for All People

The data is updated on September and May of each year

by "Status of Earnings and Expenses of Private Broadcasting Organizations: Ministry of Internal Affairs and Communication," "Japan Broadcasting Corporation."



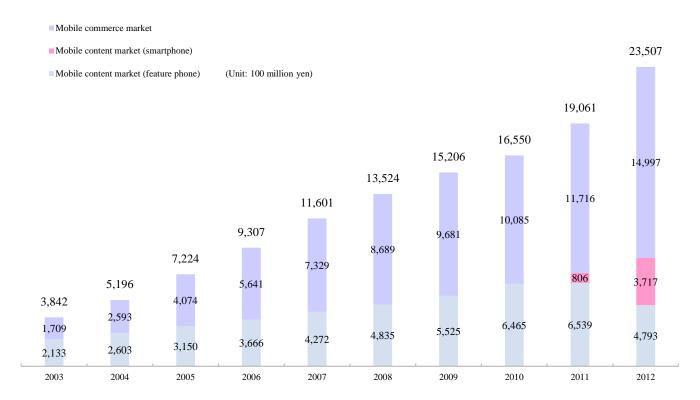


#### Market Scale of Mobile Business

FIELDS CORPORATION

The Greatest Leisure for All People

The data is updated every July by "Results of Survey on Industry Structure of Mobile Content Business: Ministry of Internal Affairs and Communications."





FIELDS CORPORATION The Greatest Leisure for All People Reference: Notification of Our IR Site

IR materials are available from our IR website. Please visit us and utilize them

## IR Pages (Japanese)

#### URL: http://www.fields.biz/ir/j/



- -Company profile
- -Data related to financial statements
- -Financial presentation
- -IR press releases
- -Corporate governance/CSR information
- -Shareholder and share information

# IR Pages (English)

URL: http://www.fields.biz/ir/e/



Renewed our IR site (English) in July 2012

[ Nikko IR ] Chosen for the "Best Corporate Website award FY2013" Ranked No. 1 in the new markets ranking for the fourth consecutive year and ranked No. 1 by industry for the third consecutive year







[DAIWA IR] 2013 Company of Excellence



[JASDAQ] 2008 IR Company of Excellence



# **Analysis Tools**

[ Annual Report (Japanese/English) ] Issued annually since year ended March 31, 2004

[Shaping the FUTURE] Latest issue: October 29, 2013



- -Changes in IP business
- -Review of business activities
- -CSR
- -Financial section
- -Corporate data



IR information is also Available on our mobile site

#### Smart phone



#### Mobile phone





#### Disclaimer

The plans, strategies and estimates of the Company indicated in these documents, other than actual results and facts, include potential risks and uncertainties and cannot be guaranteed.

Potential risks and uncertainties include, but are not limited to, the economic environment of the pachinko/pachislot market in which the Company operates, market competition and the products handled by the Company.