

Gaming and Entertainment

FIELDS CORPORATION

Financial Presentation (First Half of the Year Ending March 31, 2015)

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Overview

Results in First Half

Net sales; 20.3 billion yen/Operating loss; 4.0 billion yen

(Pachinko/pachislot machine sales)

- Number of machines sold was in line with forecasts for individual titles
- Launch of 1 pachislot machine was moved to lineup for the second half

Pachinko/ Pachislot Machine Sales

Pachinko machines sales; 73,000 units/ Pachislot machines sales; 28,000 units

- A single pachinko machine and pachislot machine accounted for most of the sales posted
- Rapid response to change in pachislot model certification test method

IP

144 total IP to be developed in 75 media forms in current fiscal year

- Animation versions begun for 5 works from "HERO'S Monthly"
- Cross-media expansion spurred by animation versions



Consolidated P/L

(Unit: Billions of yen)

		Year Ended M	[arch 31, 2014	Year Ending March 31, 2015			
		H1	Full-Year	Н1	Increase/ Decrease	Change (%)	Full-Year Forecast
Net sales		36.38	114.90	20.34	(16.04)	(44.1)	100.00
Gross profit		13.64	33.81	6.92	(6.72)	(49.3)	-
SG&A expenses		11.47	24.02	10.99	(0.47)	(4.1)	-
Operating inc	come	2.17	9.79	(4.07)	(6.25)	-	5.00
Ordinary inco	ome	2.14	9.76	(4.07)	(6.21)	-	5.00
Net income		1.43	5.37	(2.50)	(3.94)	-	2.50
							(Unit: Machine)
PS sales (posted)	Р	110,000	162,000	73,000	(36,000)		
P: Pachinko S: Pachislot	S	61,000	230,000	28,000	(33,000)		

Consolidated B/S

(Unit: Billions of yen)

	March 31, 2014	September 30, 2014	Increase/ Decrease	Main factors for increase/decrease
Current assets	66.92	33.75	(33.16)	Decrease in notes and accounts receivable—trade
Tangible fixed assets	12.10	12.31	0.20	
Intangible fixed assets	4.36	4.39	0.02	
Investments and other assets	21.47	19.95	(1.52)	Decrease in investment securities
Total assets	104.86	70.40	(34.46)	
Current liabilities	41.73	11.24	(30.48)	Decrease in notes and accounts payable— trade and decrease in accrued income taxes
Fixed liabilities	4.38	4.15	(0.23)	
Net assets	58.75	55.01	(3.73)	Decrease in retained earnings
Total liabilities and net assets	104.86	70.40	(34.46)	

Consolidated Cash Flows

(Unit: Billions of yen)

	H1 Year Ended March 31, 2014	H1 Year Ending March 31, 2015	Analysis of main factors	
Operating cash flows	(4.55)	(11.11)	Loss before income taxes and minority interests Decrease in notes and accounts receivable—trade Decrease in notes and accounts payable—trade Income taxes paid	(3.64) 24.19 (27.25) (1.80)
Investing cash flows	(1.65)	(1.09)	Expenditures for purchase of tangible fixed assets Expenditures for purchase of intangible fixed assets Proceeds from sales of investment securities	(0.82) (0.90) 0.82
Financial cash flows	(1.38)	(1.20)	Dividends paid Repayment of short-term borrowings	(0.82) (0.31)
Cash and cash equivalents at beginning of period	23.30	29.58		
Cash and cash equivalents at end of period	15.70	16.17		



Out of 51 IP owned by Fields, 18 are being made into animations

IP	
Creation	

"HERO'S" IP

H1 cumulative total: 6 new works published; 20 works published as comic books



"HERO'S" IP		Film versions started for 5 works
	SOUL ReVIVER	Start of project to make live action film in Hollywood Start of script development
	SWORDGAI	Start of development of anime content in collaboration with DLE Inc.
Tsuburaya IP		Broadcasting of new TV series in Ultraman series Ongoing animation development of Tsuburaya IP

APPLESEED ALPHA	CG anime production in collaboration with US Sony Pictures Released in North America in July 2014		
NINJA SLAYER FROM ANIMATION	Planning and production of animation version of novel released serially via Twitter		

Start of joint development of anime content for "SWORDGAI"















Broadcast to begin in 2016 (planned)

Following the release of the "APPLESEED ALPHA" film in North America, it premiered at the 27th Tokyo International Film Festival



Special invitation film



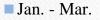
To be released in theaters in Japan in January 2015 (tentative)

(Reference) Pachinko/Pachislot Field

Slight decrease in the number of machines and titles sold

Number of pachislot machines sold

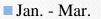
Number of pachislot titles sold



Oct. - Dec.

Jul. - Sep.

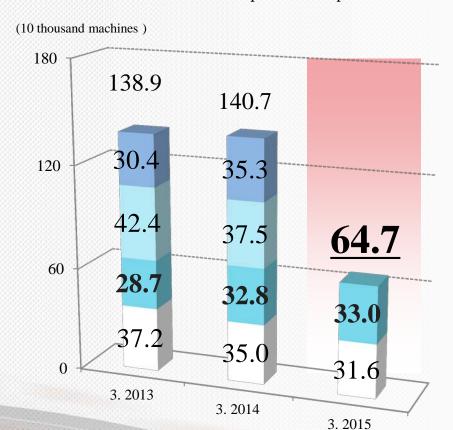
Apr. - Jun.

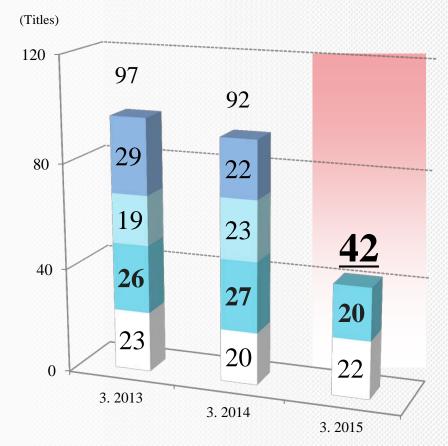


Oct. - Dec.

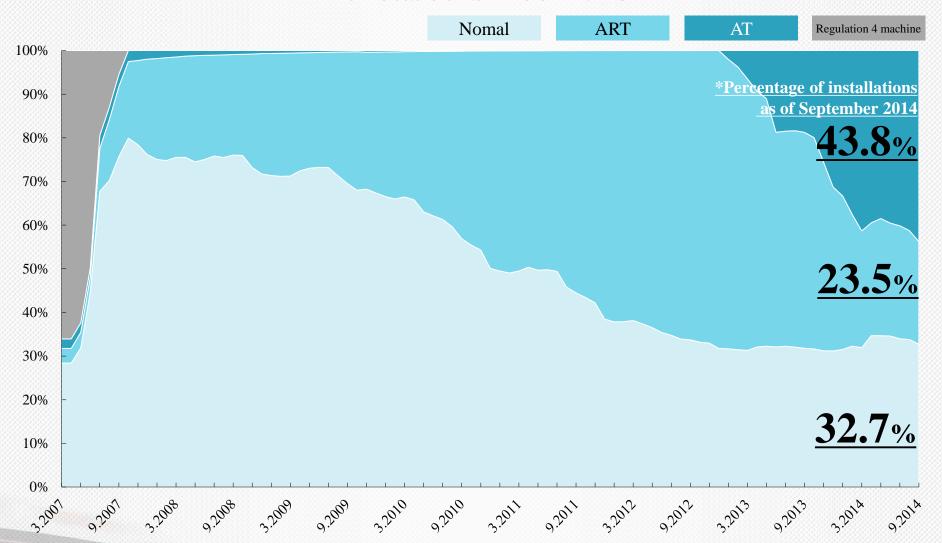
Jul. - Sep.

Apr. - Jun.





Percentage of AT type installations has dramatically increased since 2013



Number of machines sold in line with previous period, and number of titles sold in line with 2 years prior

Number of pachinko machines sold

Number of pachinko titles sold



Oct. - Dec.

Jul. - Sep.

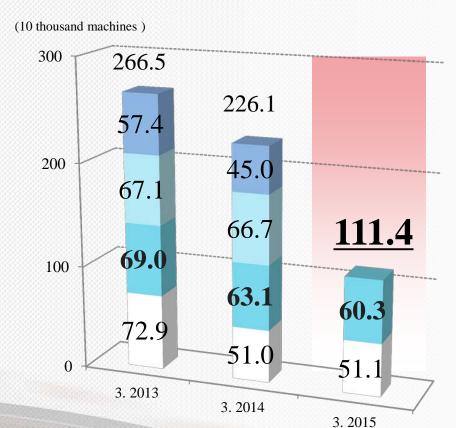
Apr. - Jun.

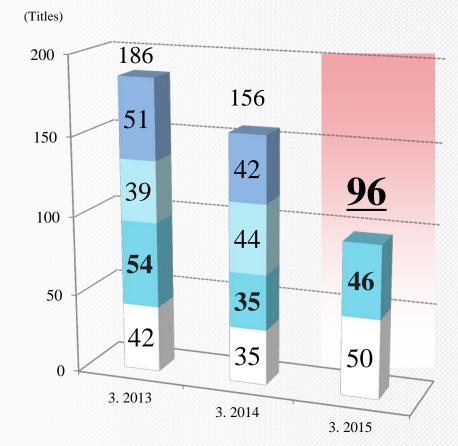
Jan. - Mar.

Oct. - Dec.

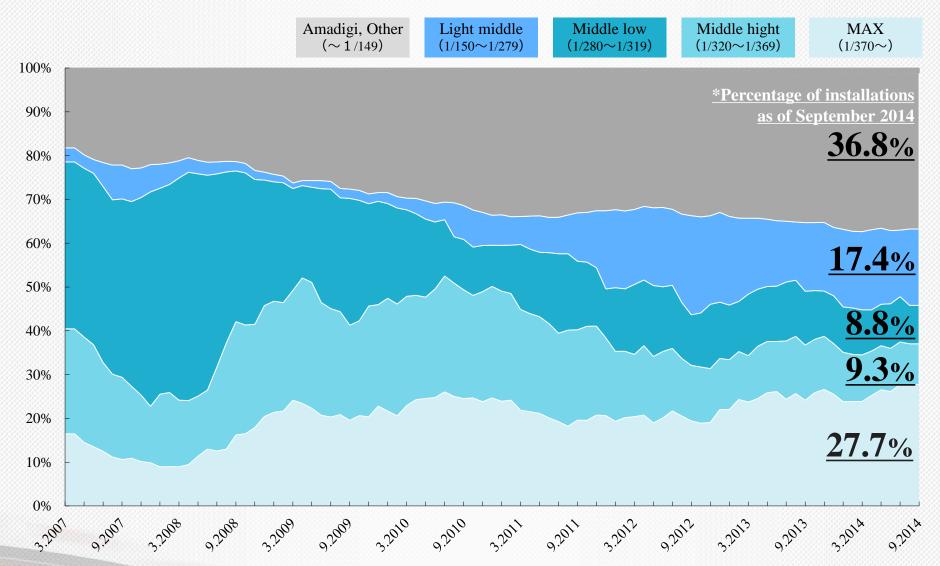
Jul. - Sep.

Apr. - Jun.





Bipolarization into Amadigi type and MAX type continues



Popular products such as "EVANGELION 9" and "Salaryman Kintaro" will be launched in the second half

First half (Apr. - Sep.)

Second half (Oct. - Mar.)

Pachinko

Pachislot

OK!! "Pachinko Onimusha: Dawn of Dreams"



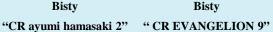
* Reused machines







Bisty









Enterrise "Pachislot Sengoku BASARA 3"



To second half



RODEO

"Salaryman Kintaro"



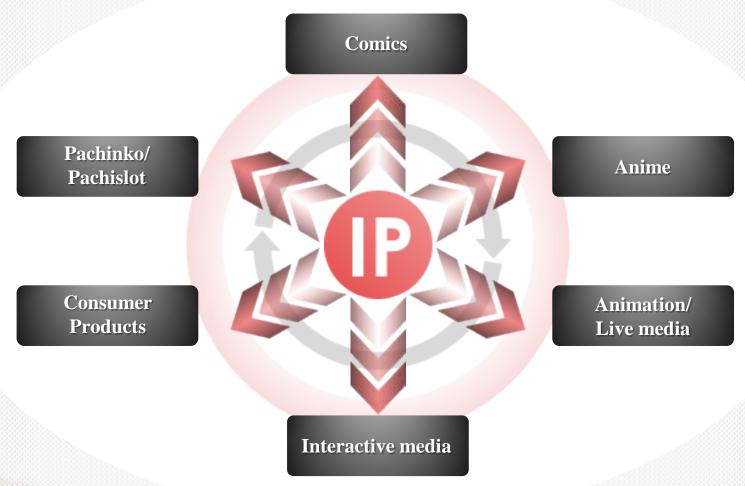


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Cross-media development of IP = <u>IP sharing</u>

Creating and developing IP fans



144 total IP to be developed in 75 media forms in current fiscal year

<Status of IP development from year ending March 31, 2015 to year ending March 31, 2018>

		Year Ending March 31, 2015	Year Ending March 31, 2016	Year Ending March 31, 2017	Year Ending March 31, 2018
	Film	7	5	5	5
Fields IP (51)	Animation	5	4	3	6
	Merchandising	60	57	48	49
Collaboration IP (46) Other Companies' IP (47)	Film	7	4	7	5
	Merchandising	4	2	4	
	Film	_	_	_	_
	Merchandising	11	8	7	_

^{*}Proprietary IP Creation consists mainly of the works in the HERO'S Monthly new series, while Merchandise is primarily the total of social games, Pachinko/Pachislot, and comic book adaptations.

^{*}Figures in table above reflect the number of IP planned for creation, film development/merchandising as of October 31, 2014.

IP cultivating based on cross-media expansion

Commercialization of Fields key IP

Ultraman series		Various measures underway to vitalize series in Japan and overseas
Japan New TV series is ongoing, various ev		New TV series is ongoing, various events will be held
	Overseas	Various plans in collaboration with local companies will be pursued, particularly in China and Southeast Asia
Tsuburaya IP KOTOKOTO		Plans to bring a wide range of IP to the screen and expand merchandising are being developed, including monster IP
		Word detection RPG (role-playing game) application distributed; more than 600,000 cumulative downloads (as of October 31, 2014)

Commercialization of key collaboration IP and other companies' IP

AKB48	Original story using AKB48 is being planned and developed		
Freezing Vibration (tentative)	Joint development of social game using popular comic "Freezing" with GREE, Inc.		
Others	Social game using animation IP is being planned and developed		

More than 600,000 cumulative downloads*1 Revenue generation issue/Improvements to ARPU and infrastructure underway*2



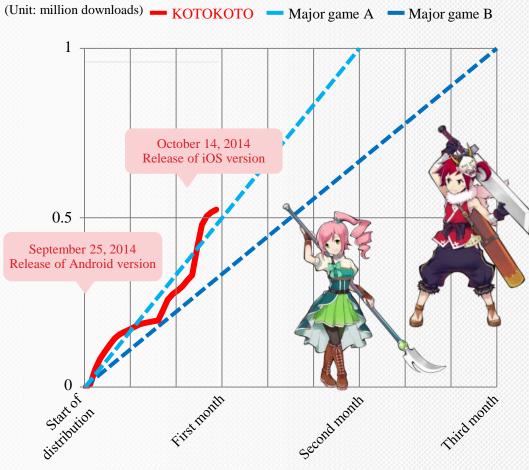
"KOTOKOTO" is...

a word detection role-playing game that you play using words. You use the power of words to attack the enemy (Mononoke).



Enter a word to attack

Enter mystery words to make particular kinds of attacks



[©]Fields / FutureScope

^{*1:} Number of downloads as of the end of October 2014

(Reference) Supplementary Notes on Changes to Pachislot Model Certification Test Method

Metropolitan Police Department changed the testing method for the type test

<Law>

Amusement Businesses Law

Law on Control and Improvement of Amusement Businesses

<National Public Safety Commission's rules>

Enforcement regulations

Enforcement regulations for Law on Control and Improvement of **Amusement Businesses**

Pachinko/pachislot machine rules

Rules on Approval of Pachinko/Pachislot Machines and Certification of Models



these tests has been changed.

(1) Rules on performance meeting standards for machines
 (2) Rules on verification of pachinko/pachislot machines and model certification tests

<Voluntary rules>

Nikkoso's internal regulations

Nichidenkyo's internal regulations

Voluntary rules of Kaidoshiki Yugiki Seizogyo Renrakukai (Council of Pachislot Machine Manufacturers)

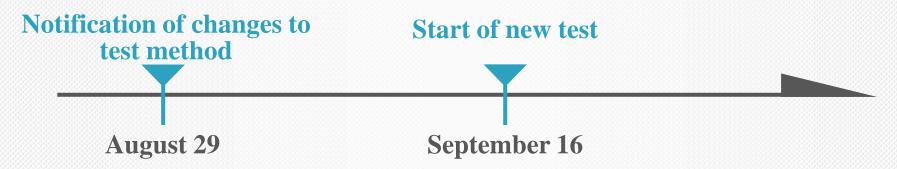
Zennichiyuren's voluntary rules

Strict adherence to minimum payout rate for long duration of play

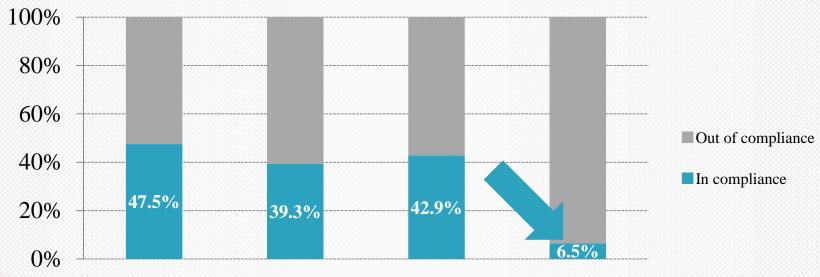
*Payout rate stipulated in (ho), (to) and (ri) of Article 5, Clause 1 of the Pachinko/Pachislot Machine Regulations

	Number of tests (Number of games)	Minimum payout rate	Maximum payout rate
Short duration	400	_	Less than 300%
Medium duration	6,000	_	Less than 150%
Long duration	17,500	Over 55%	Less than 120%

Tests will be more rigorous for machines for which applications were filed prior to new test



Results of Security Communications Association model certification test



Jun.

Aug.

Sep.

Jul.



The plans, strategies and estimates of the Company indicated in these documents, other than actual results and established facts, include potential risks and uncertainties and cannot be guaranteed.

Potential risks and uncertainties include, but are not limited to, the economic environment, market competition and the products handled by the Company.

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