Full-year (Apr. 2018 – Mar. 2019)

FY3/2019

Financial, Corporate-related Data etc.

Supplementary Financial Document for the Year Ended March 31, 2019



FIELDS CORPORATION TSE 1st: 2767 May 16, 2019

Financial highlights

| | | | | | | | | (Unit: 1 | Millions of yen) |
|---|-----------|-------------------|-------------------|-------------------|-------------------|--------------------|-------------------|-------------------|--------------------|
| FY | 3/2003 | 3/2004 | 3/2005 | 3/2006 | 3/2007 | 3/2008 | 3/2009 | 3/2010 | 3/2011 |
| Net sales | 61,888 | (107.0) 66,211 | (123.3) 81,658 | (118.6) 96,814 | (88.1) 85,321 | (119.3) 101,818 | (71.7) 73,035 | (90.8) 66,342 | (156.1) 103,593 |
| Gross profit | 15,992 | (134.9) 21,578 | (114.7) 24,752 | (120.1) 29,737 | (98.4) 29,248 | (118.1) 34,544 | (69.5) 24,024 | (111.9) 26,889 | (130.6) 35,129 |
| SG&A expenses | 9,211 | (105.4) 9,711 | (130.3) 12,655 | (137.4) 17,389 | (116.8) 20,303 | (105.3) 21,385 | (103.2) 22,063 | (85.0) 18,764 | (117.2) 21,993 |
| Operating profit | 6,781 | (175.0) 11,866 | (101.9) 12,097 | (102.1) 12,348 | (72.4) 8,944 | (147.1) 13,158 | (14.9) 1,960 | (414.5) 8,124 | (161.7) 13,136 |
| Ordinary profit | 7,022 | (173.9) 12,209 | (102.2) 12,480 | (105.2) 13,127 | (70.1) 9,202 | (127.2) 11,705 | (8.5) 991 | (783.1) 7,761 | (176.3) 13,684 |
| Profit attributable to owners of parent | 3,524 | (187.9) 6,620 | (104.6) 6,926 | (102.3) 7,085 | (52.4) 3,710 | (142.7) 5,296 | (-) (1,481) | (-) 3,289 | (228.6) 7,520 |
| Capital stock | 1,295 | 1,295 | 7,948 | 7,948 | 7,948 | 7,948 | 7,948 | 7,948 | 7,948 |
| Net assets | 8,752 | 14,507 | 33,426 | 39,411 | 42,836 | 46,331 | 39,496 | 41,187 | 47,021 |
| Total assets | 17,090 | 37,115 | 72,584 | 87,556 | 66,081 | 69,168 | 52,064 | 81,329 | 78,971 |
| Cash flows from operating activities | 3,316 | 851 | 2,965 | 6,164 | 5,293 | 11,127 | 4,147 | 8,429 | 8,005 |
| Cash flows from investing activities | (2,253) | (3,190) | (5,257) | (2,224) | (4,772) | (14,604) | (6,182) | (1,011) | (4,356) |
| Cash flows from financing activities | (2,454) | 2,029 | 10,177 | (1,540) | 1,488 | (1,384) | 602 | (2,687) | (3,915) |
| Cash and cash equivalents at end of period | 5,739 | 5,437 | 13,326 | 15,777 | 17,819 | 12,693 | 11,181 | 15,906 | 15,632 |
| | | | | | | | | | (Unit: Yen) |
| Indicators per share | 3/2003 | 3/2004 | 3/2005 | 3/2006 | 3/2007 | 3/2008 | 3/2009 | 3/2010 | 3/2011 |
| Net assets per share | 268,600 | 89,305 | 96,026 | 113,275 | 118,487 | 128,201 | 117,326 | 123,645 | 140,853 |
| Annual dividend per share | 10,000 | 24,000 | 4,000 | 4,000 | 4,000 | 4,500 | 4,500 | 4,500 | 5,000 |
| Commemorative | - | 10,000 | - | - | - | 500 | - | - | - |
| Interim | - | 10,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,500 |
| Year-end | - | 4,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,500 | 2,500 | 2,500 |
| Profit per share | 117,233 | 40,465 | 19,888 | 20,118 | 10,692 | 15,263 | (4,271) | 9,796 | 22,643 |
| | | | | | | | | | (Unit: %) |
| Management indicators | 3/2003 | 3/2004 | 3/2005 | 3/2006 | 3/2007 | 3/2008 | 3/2009 | 3/2010 | 3/2011 |
| Shareholders' equity ratio | 51.2 | 39.1 | 46.0 | 45.0 | 62.2 | 64.3 | 75.8 | 50.5 | 59.2 |
| Return on equity (ROE) | 55.9 | 56.9 | 28.9 | 19.5 | 9.2 | 12.4 | (3.5) | 8.2 | 17.1 |
| Return on assets (ROA) | 39.3 | 45.0 | 22.8 | 16.4 | 12.0 | 17.3 | 1.6 | 11.6 | 17.1 |
| Payout ratio *1 | 7.9 | 20.1 | 20.7 | 20.3 | 37.4 | 29.5 | - | 45.9 | 22.1 |
| Other | 3/2003 | 3/2004 | 3/2005 | 3/2006 | 3/2007 | 3/2008 | 3/2009 | 3/2010 | 3/2011 |
| Total number of shares issued and outstanding (shares) | *2 32,300 | *2 161,500 | 347,000 | 347,000 | 347,000 | 347,000 | 347,000 | 347,000 | 347,000 |
| Treasury shares | | - | _ | - | - | _ | 10,643 | 14,885 | 14,885 |
| Number of employees (people) | 460 | 651 | 758 | 901 | 1,022 | 1,077 | 827 | 909 | 1,149 |

*The figures in upper parentheses indicate YoY. *1 The Consolidated payout ratio after the FY3/2007. The Payout ratio was computed including a commemorative dividend. *2 The FY3/2003 1:5 stock split/ the FY3/2004 1:2 stock split.

Financial highlights

| | | | | | | | (Uni | t: Millions of yen) |
|---|-------------------|--------------------|--------------------|------------------|-------------------|------------------|------------------|---------------------|
| FY | 3/2012 | 3/2013 | 3/2014 | 3/ 2015 | 3/2016 | 3/2017 | 3/2018 | 3/2019 |
| Net sales | (89.0) 92,195 | (117.3) 108,141 | (106.3) 114,904 | (86.6) 99,554 | (94.9) 94,476 | (81.2) 76,668 | (79.6) 61,055 | (84.6) 51,639 |
| Gross profit | (89.2) 31,330 | (106.2) 33,279 | (101.6) 33,812 | (84.2) 28,468 | (89.5) 25,480 | (69.2) 17,641 | (76.0) 13,400 | (102.8) 13,769 |
| SG&A expenses | (103.7) 22,803 | (100.7) 22,964 | (104.6) 24,020 | (98.7) 23,707 | (101.5) 24,069 | (95.6) 23,015 | (83.2) 19,138 | (79.1) 15,132 |
| Operating profit | (64.9) 8,527 | (121.0) 10,314 | (94.9) 9,791 | (48.4) 4,743 | (29.6) 1,411 | (-) (5,374) | (-) (5,738) | (-) (1,363) |
| Ordinary profit | (63.3) 8,661 | (118.6) 10,268 | (95.1) 9,765 | (56.2) 5,491 | (25.1) 1,380 | (-) (9,068) | (5,204) | (-) (1,396) |
| Profit attributable to owners of parent | (79.7) 5,991 | (78.8) 4,720 | (113.8) 5,370 | (56.2) 3,018 | (3.9) 118 | (-) (12,483) | (-) (7,691) | (-) (298) |
| Capital stock | 7,948 | 7,948 | 7,948 | 7,948 | 7,948 | 7,948 | 7,948 | 7,948 |
| Net assets | 51,555 | 55,098 | 58,753 | 60,246 | 58,291 | 43,227 | 35,509 | 35,105 |
| Total assets | 93,601 | 106,628 | 104,869 | 110,316 | 92,478 | 80,397 | 72,336 | 68,196 |
| Cash flows from operating activities | 10,015 | 13,570 | 16,322 | (9,086) | 13,353 | (7,319) | (1,094) | 2,178 |
| Cash flows from investing activities | (4,798) | (6,263) | (8,018) | (6,297) | (2,191) | (3,927) | 4,399 | 3,217 |
| Cash flows from financing activities | (2,565) | (2,277) | (2,018) | 1,624 | 5,214 | 2,136 | (2,021) | (962) |
| Cash and cash equivalents at end of period | 18,284 | 23,309 | 29,583 | 15,823 | 32,200 | 23,090 | 24,373 | 28,807 |
| | | | | | | | | (Unit: Yen) |
| Indicators per share | 3/2012 | 3/2013 | 3/2014 | 3/2015 | 3/2016 | 3/2017 | 3/2018 | 3/2019 |
| Net assets per share | 153,904 | 1,644.15 | 1,756.27 | 1,792.83 | 1,726.88 | 1,272.48 | 1,054.99 | 1,041.16 |
| Annual dividend per share Commemorative | 5,000 | 50 | 50 | 60 10 | 50 | 50 | 30 | 10 |
| Interim | - 2,500 | - 25 | - 25 | 25 | - 25 | - 25 | - 25 | |
| Year-end | 2,500 | 25 | 25 | 25 | 25 | 25 | 5 | 10 |
| Profit per share | 18,044 | 142.27 | 161.83 | 90.97 | 3.58 | (376.19) | (231.77) | (8.99) |
| | | | | | | | | (Unit: %) |
| Management indicators | 3/2012 | 3/2013 | 3/2014 | 3/2015 | 3/2016 | 3/2017 | 3/2018 | 3/2019 |
| Shareholders' equity ratio | 54.6 | 51.2 | 55.6 | 53.9 | 62.0 | 52.5 | 48.4 | 50.7 |
| Return on equity (ROE) | 12.2 | 8.9 | 9.5 | 5.1 | 0.2 | (25.1) | (19.9) | (0.9) |
| Return on assets (ROA) | 10.0 | 10.3 | 9.2 | 5.1 | 1.4 | (10.5) | (6.8) | (2.0) |
| Payout ratio *1 | 27.7 | 35.1 | 30.9 | 66.0 | 1,398.1 | - | - | - |
| Other | 3/2012 | 3/2013 *2 | 3/2014 | 3/2015 | 3/2016 | 3/2017 | 3/2018 | 3/2019 |
| Total number of shares issued and outstanding (shares) | 347,000 | 34,700,000 | 34,700,000 | 34,700,000 | 34,700,000 | 34,700,000 | 34,700,000 | 34,700,000 |
| Treasury shares | 15,162 | 1,516,200 | 1,516,200 | 1,516,200 | 1,516,200 | 1,516,300 | 1,516,300 | 1,516,300 |
| Number of employees (people) | 1,324 | 1,416 | 1,588 | 1,716 | 1,845 | 1,713 | 1,514 | 1,342 |

*1 The Consolidated payout ratio after the FY3/2007. The Payout ratio was computed including a commemorative dividend. *2 A share-trading unit was changed to 100 shares in October 2012. The figure of the interim dividend for FY3/2013 was taken into account a stock split. Source: FIELDS

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*PS: pachinko and pachislot

1. Highlights for the FY3/2019

- P.6 Consolidated P/L statement
- P.7 Consolidated B/S
- P.8 Consolidated cash flows

| | | | | | (Unit: Millions of yen) |
|-----------------|---------------------------------|----------|---------|---------|-------------------------|
| | FY | 3/2017 | 3/2018 | 3/2019 | 3/2020 (plan) |
| | | (81.2) | (79.6) | (84.6) | - |
| Net sales | | 76,668 | 61,055 | 51,639 | - |
| | | [100.0] | [100.0] | [100.0] | - |
| | | (69.2) | (76.0) | (102.8) | - |
| Gross profit | | 17,641 | 13,400 | 13,769 | - |
| | | [23.0] | [21.9] | [26.7] | - |
| | | (95.6) | (83.2) | (79.1) | - |
| SG&A expen | ses | 23,015 | 19,138 | 15,132 | - |
| | | [30.0] | [31.3] | [29.3] | _ |
| | Advertising expenses | 3,904 | 2,059 | 1,034 | - |
| | Salaries | 6,033 | 5,639 | 4,900 | - |
| | Business consignment expenses | 2,232 | 1,851 | 1,108 | - |
| | Depreciation | 1,221 | 1,060 | 761 | - |
| | Rents | 1,981 | 1,793 | 1,494 | - |
| | Amortization of goodwill | 322 | 322 | 435 | - |
| | Other | 7,322 | 6,414 | 5,400 | - |
| | | (-) | (-) | (-) | - |
| Operating pro | ofit (loss) | (5,374) | (5,738) | (1,363) | 1,500 |
| | | [-] | [-] | [-] | - |
| | | (-) | (-) | (-) | - |
| Ordinary prof | ĩt (loss) | (9,068) | (5,204) | (1,396) | 1,500 |
| | | [-] | [-] | [-] | - |
| | | (-) | (-) | (-) | - |
| Profit (loss) a | ttributable to owners of parent | (12,483) | (7,691) | (298) | 1,000 |
| | | [-] | [-] | [-] | - |

*The figures in upper parentheses are *YoY change* (%), the figures in lower square bracket are the *net sales ratio*. *The *net sales ratio* and the *SG&A expenses* are calculated on this sheet above.

*Regarding the consolidated earnings forecasts for the fiscal year ending March 31, 2020, the *operating profit (loss)*, the *ordinary profit (loss)* and the *profit (loss) attributable to owners of parent* are shown (as of May 16, 2019).

Consolidated B/S

| | | End of Mar. | | Increase/ | (Unit: Millions of) Factors |
|---|---------|-------------|-------------|-----------|--|
| Cook and dorit- | 2017 | 2018 | 2019 | decrease | |
| Cash and deposits Notes and accounts receivable-trade | 23,190 | | | 4,434 | |
| Electronically recorded monetary | 12,727 | 7,019 | | 248 | |
| claims-operating | 2,108 | 3 | · · · · · · | (27) | |
| Inventories | 1,425 | 4,093 | 7,819 | 3,726 | |
| Other | 6,479 | 5,554 | 3,270 | (2,284) | |
| Allowance for doubtful accounts | (73) | (61) | (108) | (47) | |
| otal current assets | 45,856 | 42,175 | 48,225 | 6,050 | Increase in cash and deposits Increase in inventories |
| Land | 7,206 | 1,873 | 1,676 | (197) | |
| Other | 3,160 | 3,406 | 4,489 | 1,083 | |
| Total property, plant and equipment | 10,366 | 5,279 | 6,165 | 886 | |
| Goodwill | 1,007 | 662 | 2,715 | 2,053 | |
| Other | 1,462 | 723 | 455 | (268) | |
| Total intangible assets | 2,469 | 1,385 | 3,170 | 1,785 | Increase in goodwill |
| Investment securities | 8,223 | 6,773 | 5,785 | (988) | |
| Long-term loans receivable | 8,156 | 11,781 | 1,738 | (10,043) | |
| Other | 5,470 | 5,497 | 4,801 | (696) | |
| Allowance for doubtful accounts | (144) | (556) | (1,689) | (1,133) | |
| Total investments and other assets | 21,705 | 23,495 | 10,635 | (12,860) | Decrease in long-term loans receivable |
| otal non-current assets | 34,540 | 30,160 | 19,971 | (10,189) | |
| otal assets | 80,397 | 72,336 | 68,196 | (4,140) | |
| Notes and accounts payable-trade | 12,792 | 11,358 | 8,436 | (2,922) | |
| Short-term loans payable | 281 | 4,151 | 5,960 | 1,809 | |
| Income taxes payable | 126 | 171 | 122 | (49) | |
| Current portion of long-term loans | 2,600 | 2,580 | 2,580 | - | |
| payable Other | 4,676 | | | 436 | |
| tal current liabilities | 20,475 | | | | Decrease in notes and accounts payable-trade Increase in short-term loans payable |
| Long-term loans payable | 12,607 | 2 | | (2,580) | |
| Other | 4,087 | | | (429) | |
| otal non-current liabilities | 16,694 | | | | Decrease in long-term loans payable |
| otal liabilities | 37,170 | | | (3,736) | |
| Capital stock | 7,948 | 7,948 | 7,948 | - | |
| Capital surplus | 7,994 | · · · · · · | | - | |
| Retained earnings | 30,035 | | | (464) | |
| Treasury shares | (1,821) | · · · · · | | - | |
| otal shareholders' equity | 44,156 | | 33,927 | (464) | |
| Valuation difference on available-for- sale securities | (1,836) | | | (71) | |
| ccumulated other comprehensive income | (1,930) | 617 | 622 | 5 | |
| on-controlling interests | 1,002 | | | 55 | |
| otal net assets | 43,227 | | | (404) | |
| ful liet ussets | | | | | |

Consolidated cash flows

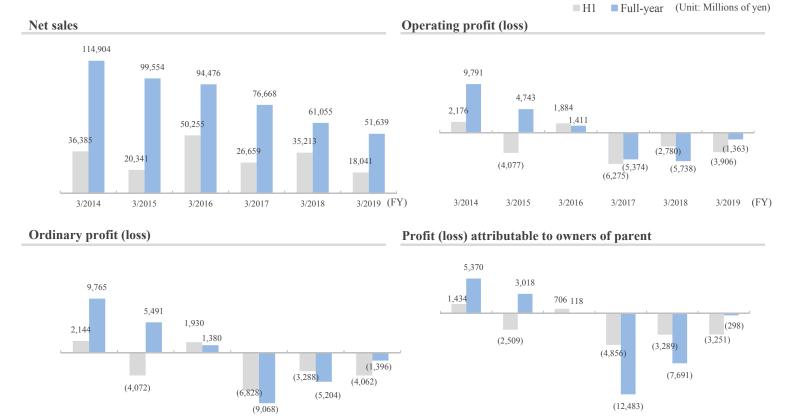
| | | | | (Unit: Mill | ions of yen) |
|---|---------|---------|--------|--|--|
| FY | 3/2017 | 3/2018 | 3/2019 | Factors | |
| Cash flows from operating activities | (7,319) | (1,094) | 2,178 | Loss before income taxes Decrease in notes and accounts payable-trade Decrease in notes and accounts receivable-trade Loss on sales of shares of subsidiaries and associates Depreciation Amortization of equity investment Share of (profit) loss of entities accounted for using equity method | (26) (2,668) +1,658 (1,348) +1,239 +1,072 +458 |
| Cash flows from investing activities | (3,927) | 4,399 | 3,217 | Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation Proceeds from sales of shares of subsidiaries and associates Purchase of non-current assets | +2,818 +1,800 (1,391) |
| Cash flows from financing activities | 2,136 | (2,021) | (962) | Repayments of long-term loans payable Increase in short-term loans payable Cash dividends paid | (2,580) +1,809 (169) |
| Effect of exchange rate change on cash and cash equivalents | 0 | (0) | 0 | | |
| Net increase (decrease) in cash and cash equivalents | (9,109) | 1,282 | 4,434 | | |
| Cash and cash equivalents at beginning of period | 32,200 | 23,090 | 24,373 | | |
| Cash and cash equivalents at end of period | 23,090 | 24,373 | 28,807 | | |

2. Changes in business results

- P.10 Change in quarterly P/L statement (table)
- P.11 Change in financial results (graph) Change in assets/liabilities, net assets (graph)
- P.12 Change in SG&A expenses (graph) Change in free cash flows (graph)

Change in quarterly P/L statement (table)

| [Consolid | [Consolidated] (Unit: Millions of yen) | | | | | | | | | | | | | | |
|--|--|---------|---------|---------|---------------------------------------|----------|---------|---------|---------|-----------|---------|---------|------------------|--------------------|---|
| FY | | | 3/2017 | | | | | 3/3018 | | | | | 3/2019 | | |
| | Q1 | Q2 | Q3 | Q4 | Full-Year | Q1 | Q2 | Q3 | Q4 | Full-Year | Q1 | Q2 | Q3 | Q4 | Full-Year |
| Net sales | 15,295 | 11,364 | 15,967 | 34,042 | 76,668 | 12,446 | 22,767 | 10,053 | 15,789 | 61,055 | 8,930 | 9,111 | 19,574 | 14,024 | 51,639 |
| Gross profit | 2,487 | 2,699 | 4,852 | 7,603 | 17,641 | 1,961 | 4,983 | 3,775 | 2,681 | 13,400 | 1,421 | 2,431 | 6,323 | 3,594 | 13,769 |
| SG & A expenses | 5,485 | 5,976 | 5,972 | 5,582 | 23,015 | 4,864 | 4,860 | 4,608 | 4,806 | 19,138 | 4,155 | 3,604 | 3,678 | 3,695 | 15,132 |
| Operating profit (loss) | (2,997) | (3,278) | (1,119) | 2,020 | (5,374) | (2,902) | 122 | (832) | (2,126) | (5,738) | (2,733) | (1,173) | 2,645 | (102) | (1,363) |
| Ordinary profit (loss) | (3,241) | (3,587) | (1,117) | (1,123) | (9,068) | (3,055) | (233) | (570) | (1,346) | (5,204) | (2,755) | (1,307) | 2,748 | (82) | (1,396) |
| Profit (loss) attributable to owners of parent | (2,340) | (2,516) | (4,216) | (3,411) | (12,483) | (2,752) | (537) | (844) | (3,558) | (7,691) | (2,957) | (294) | 3,237 | (284) | (298) |
| | | | | | | | | | | | | | | (Unit:] | Machines) |
| Pachinko machines | 24,677 | 20,035 | 33,292 | 77,610 | 155,614 | 14,531 | 15,723 | 39,171 | 26,353 | 95,778 | 19,895 | 12,927 | 37,026 | 33,931 | 103,779 |
| Pachislot machines | 12,105 | 16,236 | 24,346 | 35,283 | 87,970 | 12,571 | 56,668 | 8,053 | 18,387 | 95,679 | 3,341 | 6,863 | 9,983 | 14,057 | 34,244 |
| Total (machines) | 36,782 | 36,271 | 57,638 | 112,893 | 243,584 | 27,102 | 72,391 | 47,224 | 44,740 | 191,457 | 23,236 | 19,790 | 47,009 | 47,988 | 138,023 |
| | | | 2/2014 | | | | | 2/2015 | | | | | | nit: Millio | ons of yen) |
| FY | 01 | 00 | 3/2014 | 0.4 | E 11 X | 01 | 00 | 3/2015 | 0.4 | E 11 X | 01 | 02 | 3/2016 | 04 | E 11 X7 |
| | Q1 | Q2 | Q3 | Q4 | Full-Year | Q1 | Q2 | Q3 | Q4 | Full-Year | Q1 | Q2 | Q3 | Q4 | Full-Year |
| Net sales | 5,748 | 30,637 | 17,819 | 60,700 | 114,904 | 7,459 | 12,882 | 8,976 | 70,237 | 99,554 | 17,140 | 33,115 | 21,373 | 22,848 | 94,476 |
| Gross profit SG & A | 2,027 | 11,621 | 5,709 | 14,455 | 33,812 | 2,790 | 4,130 | 3,593 | 17,955 | 28,468 | 4,950 | 8,898 | 6,410 | 5,222 | 25,480 |
| expenses | 5,856 | 5,615 | 5,849 | 6,700 | 24,020 | 5,300 | 5,698 | 6,115 | 6,611 | 23,724 | 5,956 | 6,008 | 6,126 | 5,979 | 24,069 |
| Operating profit (loss) | (3,829) | 6,005 | (140) | 7,755 | 9,791 | (2,509) | (1,568) | (2,522) | 11,342 | 4,743 | (1,005) | 2,889 | 284 | (757) | 1,411 |
| Ordinary profit (loss) | (3,759) | 5,903 | (78) | 7,699 | 9,765 | (2,254) | (1,818) | (1,561) | 11,124 | 5,491 | (864) | 2,794 | 265 | (815) | 1,380 |
| Profit (loss) attributable to owners of parent | (2,290) | 3,724 | (207) | 4,143 | 5,370 | (1,502) | (1,007) | (706) | 6,233 | 3,018 | (867) | 1,573 | 73 | (661) | |
| Pachinko | 12,842 | 97,434 | 28,728 | 23,875 | 162,879 | 38,540 | 35,370 | 44,224 | 184,272 | 302,406 | 15,684 | 49,270 | 61,959 | (Unit: 1 35,620 | Machines) 162,533 |
| Pachislot | 5,660 | 55,969 | 31,003 | | 230,103 | 5,657 | 22,552 | 7,172 | 61,904 | 97,285 | 28,725 | 40,852 | 24,037 | 33,268 | 126,882 |
| Total | 18,502 | 153,403 | , | 161,346 | · · · · · · · · · · · · · · · · · · · | 44,197 | 57,922 | 51,396 | 246,176 | | 44,409 | 90,122 | 85,996 | 68,888 | |
| (machines) | | , | | , | | ,.,,,,,, | | , | , | , | ,, | · · | 4 figures are ca | , | , in the second s |
| [Non-Con | solida | ted | | | | | | | | | | | (U | nit: Millio | ons of yen) |
| FY | | 3 | 8/2014 | | 3/2015 | | 3/20 | 16 | 3 | /2017 | | 3/2018 | | 3/20 | 19 |
| Net sales | | | 103, | 572 | | 87,221 | | 83,829 | | 64,1 | 55 | 5 | 50,570 | | 42,825 |
| Gross profit | | | 30, | 592 | | 24,976 | | 21,311 | | 14,0 | 75 | | 8,888 | | 8,838 |
| SG & A expens | ses | | 21, | 065 | | 21,146 | | 20,958 | | 19,7 | 61 | 1 | 5,934 | | 11,837 |
| Operating profi | t (loss) | | 9, | 527 | | 3,829 | | 353 | | (5,68 | 35) | (7 | 7,045) | | (2,999) |
| Ordinary profit | (loss) | | 9, | 246 | | 4,431 | | 1,401 | | (5,21 | 3) | (6 | 5,430) | | (2,082) |
| Profit (loss) | | | 4, | 582 | | 1,855 | | (137) | | (13,55 | 59) | (6 | 5,239) | | (2,204) |



3/2019 (FY)

3/2014

3/2015

Change in financial results (graph)

Change in assets/liabilities, net assets (graph)

3/2017

3/2018

3/2016

3/2014

3/2015

Source: FIELDS

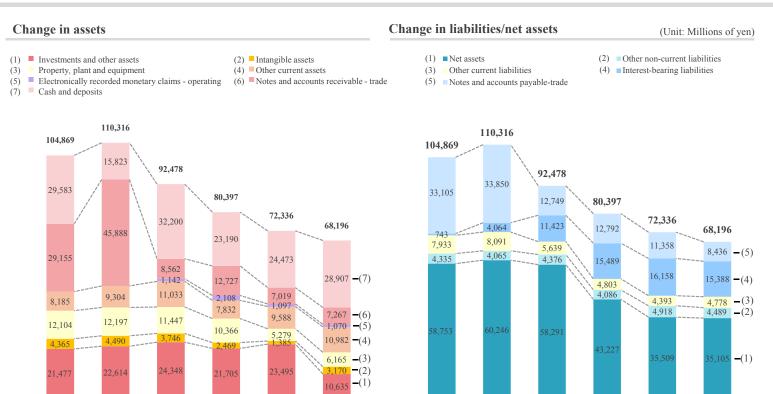
(FY)

3/2019

3/2018

3/2017

3/2016



*The Other current assets and the Other current liabilities are calculated on this sheet above.

3/2017

3/2018

3/2019

Source: FIELDS

3/2019

(FY)

3/2014

3/2015

3/2016

(FY)

3/2014

3/2015

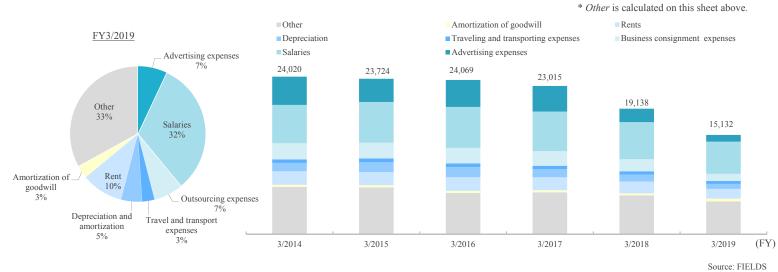
3/2016

3/2018

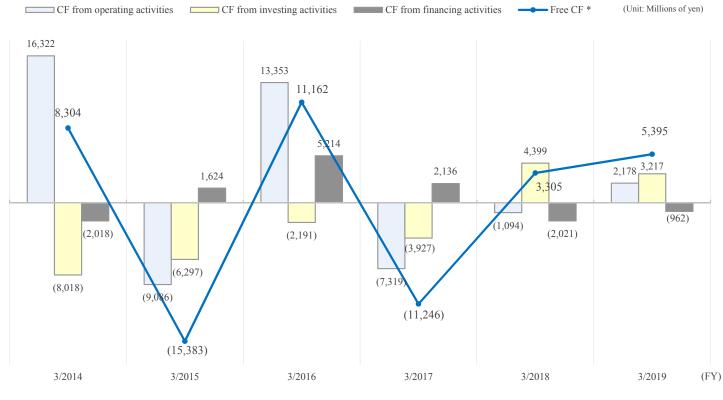
3/2017

Change in SG&A expenses (graph)

| | | | | | | (Unit: Millions of ye |
|--|--------|--------|--------|--------|--------|-----------------------|
| FY | 3/2014 | 3/2015 | 3/2016 | 3/2017 | 3/2018 | 3/2019 |
| Advertising expenses | 4,305 | 3,541 | 4,118 | 3,904 | 2,059 | 1,034 |
| Salaries | 5,859 | 6,222 | 6,248 | 6,033 | 5,639 | 4,900 |
| Provision for bonuses | 285 | 306 | 231 | 222 | 137 | 118 |
| Provision for directors' bonuses | 230 | 282 | 191 | - | 9 | 10 |
| Business consignment expenses | 2,451 | 2,394 | 2,370 | 2,232 | 1,851 | 1,108 |
| Traveling and transportation expenses | 551 | 598 | 573 | 542 | 520 | 432 |
| Depreciation | 1,268 | 1,474 | 1,547 | 1,221 | 1,060 | 761 |
| Rents | 2,062 | 2,022 | 2,072 | 1,981 | 1,793 | 1,494 |
| Provision of allowance for doubtful accounts | (3) | 3 | 1 | 42 | 236 | 47 |
| Retirement benefit expenses | 6 | 118 | 125 | 149 | 132 | 135 |
| Amortization of goodwill | 323 | 325 | 326 | 322 | 322 | 435 |
| Other | 6,683 | 6,439 | 6,267 | 6,367 | 5,380 | 4,658 |
| Total SG&A expenses | 24,020 | 23,724 | 24,069 | 23,015 | 19,138 | 15,132 |



Change in free cash flows (graph)

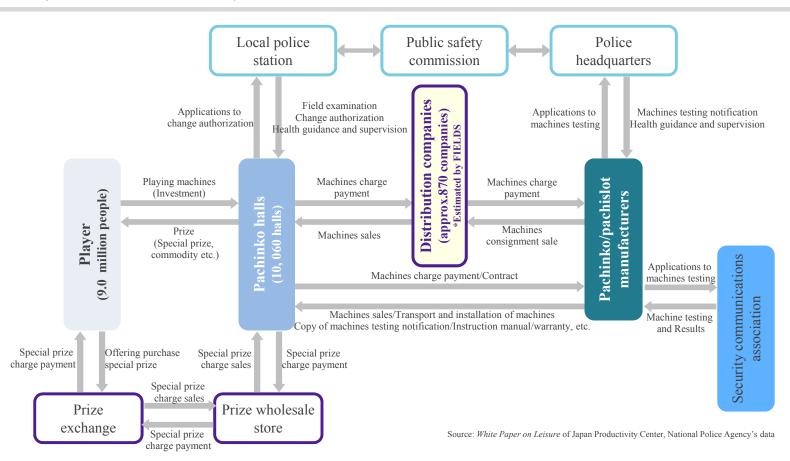


*Free CF: Cash flows from operating activities and investing activities, calculated on this sheet above

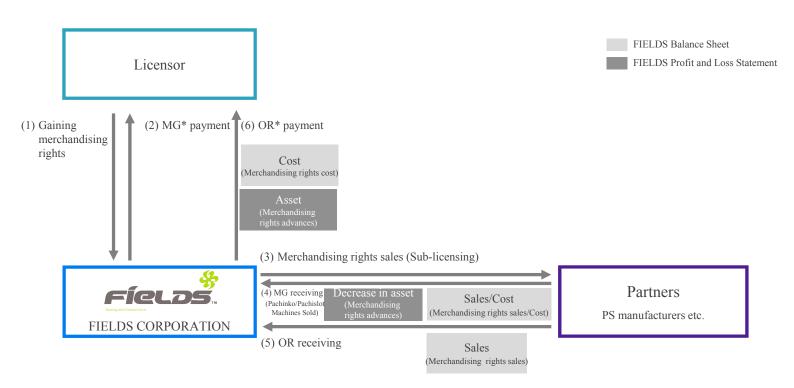
3. PS machines sales related data

| P.14 | Players in PS industry Business flow and accounting method of merchandising rights in general products planning and development |
|------|---|
| P.15 | Accounting method of PS machines sales |
| P.16 | Main affiliated manufacturers and group companies |
| P.17 | Main PS machines titles from FY3/2018 to FY3/2019 |
| P.18 | Change in PS unit sales by affiliated manufacturer (FY3/2001 to FY3/2019) |
| P.20 | Change in pachinko unit sales by title (FY3/2004 to FY3/2019) |
| P.22 | Change in pachislot unit sales by title (FY3/2001 to FY3/2019) |
| P.24 | Change of <i>Evangelion</i> series |

Players in PS industry



Business flow and accounting method of merchandising rights in general products planning and development



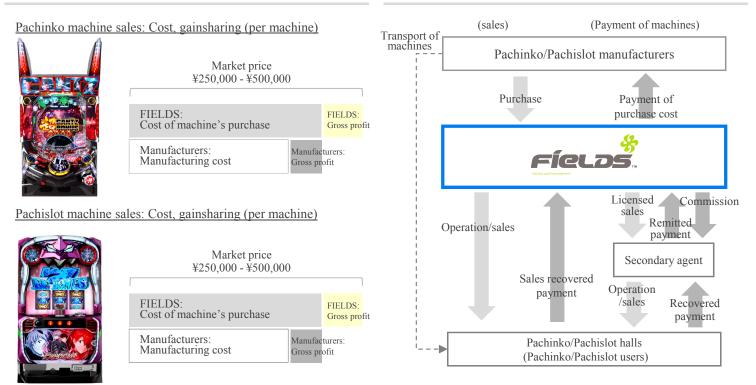
*MG (Minimum Guarantee) Minimum guarantee fee paid by the licensee to the licensor when concluding a license business contract.

*OR (Over Royalty) Type of royalty paid as reward when the usage of rights authorized for use, such as copyrights and industrial property rights, exceeds a certain level, and whose amount fuctuates according to the usage of such rights. Source: FIELDS

Distribution sales (sales and profit by purchase of machines)

Pachinko and Pachislot machines

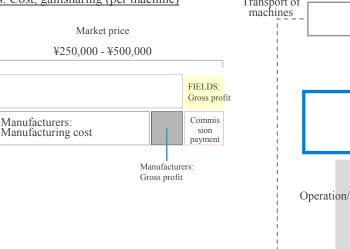
Method of machine's recovered payment



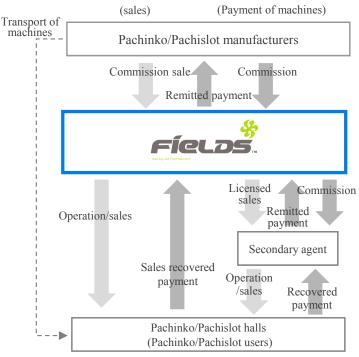
Agency sales (sales and profit by commission)

Pachinko machine

Pachinko machine sales: Cost, gainsharing (per machine) Market price ¥250.000 - ¥500.000 Manufacturers:



Method of machine's recovered payment



©HIROYA OKU/SHUEISHA ©HIROYA OKU/SHUEISHA,GANTZ:O Project ©OK!! ©khara

| (A | s of | March | 31, | 2019) |
|----|------|-------|-----|-------|

| | | (As of March 31, 2019) |
|-----------------------------|---|--|
| | Manufacturer | History of alliance |
| | SANKYO Group Bisty Bisty Cumulative manufacturer S: 772,000 machines 5: 772,000 machines | • 2003 Signed a Basic Sales and Purchase Agreement with Bisty Co., Ltd. |
| Alliance Manufacturer | KYORAKU SANGYO Group OK OK Cumulative manufacturer S: 7,000 machines | •2008 Formed alliance with KYORAKU SANGYO •2012 Exclusive sales of OK!! brand machines began •2015 Signed a Basic Agreement with OK Co., Ltd. |
| Alliance Ma | Daiichi Group D-light D-light Cumulative mint sales of manufacturer S: 15,000 machines | •2013 Formed an alliance with D-light Co., Ltd. •2015 Formed an alliance with Daiichi Shokai Co., Ltd |
| | CAPCOM Group Enterrise Enterrise Enterrise | •2009 Signed a Basic Agreement with Enterrise Co., Ltd. |
| ry | NANASHOW NANASHOW 66.7% *2 (27.8%) Cumulative unit sales of P: 20,000 machines manufacturer 5: 60,000 machines | •2014 Formed an alliance with NANASHOW Corporation Became the affiliated company •2018 NANASHOW became the consolidated subsidiary |
| Consolidated Subsidiary | Spiky *1 Example 2 100.0% *2 (100.0%) Cumulative unit sales of S: 13,000 machines | •2015 Spiky Corporation became the consolidated subsidiary |
| Cor | CROSSALPHA CROSSALPHA 100.0%*2 | •2015 K.K. Aristocrat Technologies (now K.K. CROSSALPHA) became the consolidated subsidiary |
| Cooperative Manufacturer | SEGA SAMMY Group Sammy/RODEO Sammy DECO Cumulative mini sales of manufacturer S: 1,412,000 machines | •2000 Formed an alliance with RODEO Co., Ltd. •2001 Exclusive sales of RODEO brand machines began •2002 RODEO Co., Ltd. became the affiliated company •2017 Signed a Basic Sales and Purchase Agreement with Sammy Corporation Closed relationship of the affiliated company of FIELDS with RODEO Co., Ltd. |

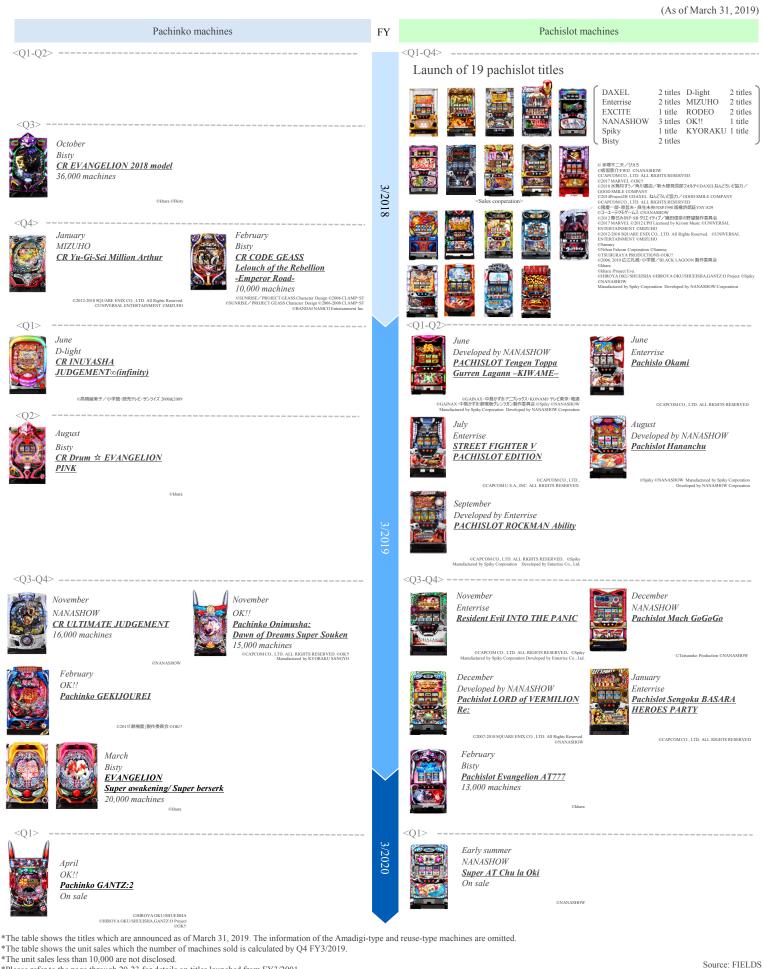
*1 As a result of the subsidiary acquisition of K.K. CROSSALPHA (formerly known as K.K. Aristocrat Technologies), its subsidiary Spiky was made a wholly owned subsidiary. *2 The figures indicate the investment ratio. The figures in lower parentheses indicate the indirect investment ratio

*The cumulative unit sales of manufacturer have been rounded down to the thousand.

*The rental plan is included in a part of unit sales.

*A reworking of calculation method is attempted for some titles from FY3/2019.

Main PS machines from FY3/2018 to FY3/2019



*Please refer to the page through 20-23 for details on titles launched from FY3/2001

| | | | | | | | | | | (As of l | March 31, 2019 |
|-----------------|------------|--------|--------|--------|--------|---------|---------|---------|---------|----------|----------------|
| I | FY | 3/2001 | 3/2002 | 3/2003 | 3/2004 | 3/2005 | 3/2006 | 3/2007 | 3/2008 | 3/2009 | 3/2010 |
| Bisty | Title | - | - | - | 1 | 4 | 5 | 5 | 5 | 4 | 4 |
| | Unit sales | - | - | - | 4,151 | 169,037 | 262,806 | 292,905 | 217,526 | 170,883 | 286,877 |
| OK!! | Title | - | - | - | - | - | - | - | - | - | - |
| | Unit sales | - | - | - | - | - | - | - | - | - | - |
| MIZUHO/Macy | Title | - | - | - | - | - | - | - | - | - | - |
| | Unit sales | - | - | - | - | - | - | - | - | - | - |
| NANASHOW | Title | - | - | - | - | - | - | - | - | - | - |
| | Unit sales | - | - | - | - | - | - | - | - | - | - |
| Daiichi/D-light | Title | - | - | - | - | - | - | - | - | - | - |
| | Unit sales | - | - | - | - | - | - | - | - | - | - |
| Total | Title | - | - | - | 1 | 4 | 5 | 5 | 5 | 4 | 4 |
| | Unit sales | | | | 4,151 | 169,037 | 262,806 | 292,905 | 217,526 | 170,883 | 286,877 |

Change in pachinko unit sales by affiliated manufacturer

Source: FIELDS

Change in pachislot unit sales by affiliated manufacturer

| F | Υ | 3/2001 | 3/2002 | 3/2003 | 3/2004 | 3/2005 | 3/2006 | 3/2007 | 3/2008 | 3/2009 | 3/2010 |
|-------------|------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| RODEO | Title | 2 | 4 | 5 | 6 | 3 | 2 | 3 | 5 | 3 | 2 |
| | Unit sales | 32,904 | 155,263 | 176,436 | 153,538 | 165,134 | 159,222 | 42,818 | 86,182 | 29,811 | 28,762 |
| Bisty | Title | - | - | - | 1 | 2 | 1 | 5 | 3 | 2 | 2 |
| | Unit sales | - | - | - | 5,622 | 19,053 | 22,952 | 73,714 | 112,439 | 91,204 | 76,179 |
| OK!! | Title | - | - | - | - | - | - | - | - | - | - |
| | Unit sales | - | - | - | - | - | - | - | - | - | - |
| Enterrise | Title | - | - | - | - | - | - | - | - | - | 1 |
| | Unit sales | - | - | - | - | - | - | - | - | - | 2,498 |
| MIZUHO/Macy | Title | - | - | - | - | - | - | - | - | - | - |
| | Unit sales | - | - | - | - | - | - | - | - | - | - |
| NANASHOW | Title | - | - | - | - | - | - | - | - | - | - |
| | Unit sales | - | - | - | - | - | - | - | - | - | - |
| D-light | Title | - | - | - | - | - | - | - | - | - | - |
| | Unit sales | - | - | - | - | - | - | - | - | - | - |
| Total | Title | 2 | 4 | 5 | 7 | 5 | 3 | 8 | 8 | 5 | 5 |
| | Unit sales | 32,904 | 155,263 | 176,436 | 159,160 | 184,187 | 182,174 | 116,532 | 198,621 | 121,015 | 107,439 |

*Number of titles sold includes only major titles for pachinko.

*Unit sales are the cumulative number of machines sold by each manufacturer and some of the unit sales include the rental plan.

| | | | | | | | | | | (As of] | March 31, 2019) |
|-----------------|------------|---------|---------|--------|---------|---------|---------|---------|--------|----------|-----------------|
| FY | <i>T</i> | 3/2011 | 3/2012 | 3/2013 | 3/2014 | 3/2015 | 3/2016 | 3/2017 | 3/2018 | 3/2019 | Total |
| Bisty | Title | 2 | 2 | 1 | 3 | 2 | 2 | 2 | 2 | 2 | 46 |
| | Unit sales | 236,505 | 181,776 | 48,216 | 111,868 | 159,778 | 90,684 | 98,637 | 56,865 | 37,146 | 2,425,660 |
| OK!! | Title | - | - | 1 | 2 | 1 | 1 | 1 | - | 2 | 8 |
| | Unit sales | - | - | 32,437 | 28,790 | 114,597 | 5,010 | 22,897 | 19,110 | 24,038 | 246,879 |
| MIZUHO/Macy | Title | - | - | - | - | 1 | 3 | - | 1 | - | 5 |
| | Unit sales | - | - | - | - | 4,898 | 39,623 | 73 | 6,316 | 5,367 | 56,277 |
| NANASHOW | Title | - | - | - | - | - | - | 2 | - | 1 | 3 |
| | Unit sales | - | - | - | - | - | - | 3,731 | 665 | 16,567 | 20,963 |
| Daiichi/D-light | Title | - | - | - | - | - | 1 | 1 | - | 1 | 3 |
| | Unit sales | - | - | - | - | - | 8,636 | 14,015 | - | 10,278 | 32,929 |
| Total | Title | 2 | 2 | 2 | 5 | 4 | 7 | 6 | 3 | 6 | 65 |
| | Unit sales | 236,505 | 181,776 | 80,653 | 140,658 | 279,273 | 143,953 | 139,353 | 82,956 | 93,396 | 2,782,708 |

Change in pachinko unit sales by affiliated manufacturer

Source: FIELDS

Change in pachislot unit sales by affiliated manufacturer

| FY | ζ | 3/2011 | 3/2012 | 3/2013 | 3/2014 | 3/2015 | 3/2016 | 3/2017 | 3/2018 | 3/2019 | Total |
|-------------|------------|---------|---------|---------|---------|--------|---------|--------|--------|--------|-----------|
| RODEO | Title | 3 | 3 | 2 | 1 | 1 | - | 1 | 2 | - | 48 |
| | Unit sales | 121,691 | 81,820 | 104,549 | 26,505 | 42,566 | - | 4,431 | 629 | - | 1,412,261 |
| Bisty | Title | 2 | 2 | 3 | 3 | - | 3 | 2 | 2 | 2 | 35 |
| | Unit sales | 70,080 | 81,754 | 65,876 | 61,762 | 20 | 54,341 | 12,010 | 12,294 | 13,186 | 772,486 |
| OK!! | Title | - | - | - | - | - | - | - | 2 | - | 2 |
| | Unit sales | - | - | - | - | - | - | - | 7,039 | - | 7,039 |
| Enterrise | Title | 1 | 1 | 1 | 2 | 1 | 2 | 3 | 2 | 3 | 17 |
| | Unit sales | 16,119 | 7,264 | 47,889 | 72,085 | 24,467 | 42,825 | 57,848 | 22,326 | 4,854 | 298,175 |
| MIZUHO/Macy | Title | - | - | - | 1 | - | - | - | 2 | - | 3 |
| | Unit sales | - | - | - | 54,127 | 66 | - | - | 4,000 | - | 58,193 |
| NANASHOW | Title | - | - | - | - | 1 | 2 | 2 | 3 | 2 | 10 |
| | Unit sales | - | - | - | - | 20,084 | 14,990 | 6,321 | 10,989 | 7,985 | 60,369 |
| Spiky | Title | - | - | - | - | - | - | - | 1 | 4 | 5 |
| | Unit sales | - | - | - | - | - | - | - | 7,064 | 6,660 | 13,724 |
| D-light | Title | - | - | - | - | - | 3 | 1 | 2 | - | 6 |
| | Unit sales | - | - | - | - | - | 9,131 | 3,185 | 3,357 | - | 15,673 |
| Total | Title | 6 | 6 | 6 | 7 | 3 | 10 | 9 | 16 | 11 | 126 |
| | Unit sales | 207,890 | 170,838 | 218,314 | 214,479 | 87,203 | 121,287 | 83,795 | 67,698 | 32,685 | 2,637,920 |

*Number of titles sold includes only major titles for pachinko. *Unit sales are the cumulative number of machines sold by each manufacturer and some of the unit sales include the rental plan. *A revision of calculation method is attempted for some titles from FY3/2019. *RODEO includes the unit sales of *Kaiji* 3 released in FY3/2014 from GINZA Corporation.

*OK!! includes the unit sales of PACHI-SLOT ULTRASEVEN released in FY3/2018 and Pachinko Onimusha: Dawn of Dreams Super Souken released in FY3/2019 from KYORAKU SANGYO.

Change in pachinko unit sales by title (FY3/2004 to FY3/2019)

| - I | | Bisty | Number of |
|----------|--------|--|-----------------|
| | FY | Title | Number of sales |
| 1 | 3/2004 | CR FEVER KUNG-FU GAL | 14,000 |
| 2 | 3/2005 | CR Kahara Tomomi to Minashigo Hatchi | 41,000 |
| 3 | | CR Neon Genesis Evangelion | 124,000 |
| 4 | | CR Circuit e ikou! | 11,000 |
| 5 | | CR FEVER TWINS | - |
| 6 | 3/2006 | CR Neon Genesis Evangelion: Second Impact | 161,000 |
| 7 | | CR Ashita ga arusa Yoshimoto World | 38,000 |
| 8 | | CR Marilyn Monroe | 39,000 |
| 9 | | CR Iijima Naoko no Casino Bisty | 21,000 |
| 10 | | CR Daimajin | 10,000 |
| 11 | 3/2007 | CR Neon Genesis Evangelion—Kiseki no Kachiwa | 187,000 |
| 12 | | CR WINK | 11,000 |
| 13 | | CR Aya Matsuura | 40,000 |
| 14 | | CR Otoko Ippiki Gaki Daisho | - |
| 15 | | CR Shin Sangoku Musou | 27,000 |
| 16 | 3/2008 | CR Neon Genesis Evangelion — The Angels Are | 199,000 |
| 17 | | Back Again CR Tomb Raider | |
| 18 | | CRA Felix the Cat | |
| 19 | | CR The Mask of Zorro | - |
| 20 | | CR LOONEY TUNES BIA | - |
| 21 | 3/2009 | CR Mystic Blue | |
| 22 | | CR King Kong | 21,000 |
| 23 | | CR Seven Samurai | 82,000 |
| 24 | | CR A Morning Musume | |
| 25 | | CR A Neon Genesis Evangelion Premium Model | 51,000 |
| 26 | 3/2010 | CR Neon Genesis Evangelion—The Beginning and | 237,000 |
| 27 | | the End CR Iron Chef | 237,000 |
| 27 | | CR GTO | |
| 29 | | CR Neon Genesis Evangelion —The Angels Are Back Again YF | 24,000 |
| 30 | | CR Shimizu no Jirocho—The Bonds of Life | 11,000 |
| 31 | 3/2011 | CR Kung Fu Panda | 12,000 |
| 32 | | <i>CR Evangelion — Evangelical of the beginnings</i> | 12,000 |
| 33 | | Light ver. CR Shimizu no Jirocho Light ver. | |
| 34 | | CR Evangelion —Evangelical of the Beginnings | 205,000 |
| 35 | 3/2012 | CR Evangelion 7 | ^ |
| 36 | 5,2012 | CR The story of ayumi hamasaki Sweet Version | 100,000 |
| 30 37 | | CR The story of ayumi hamasaki Sweet Version CR The story of ayumi hamasaki Light Version | 10,000 |
| 31 | | Che inc story of uyunit numusuri Eigni version | - |

| | | (As of Ma | rch 31, 2019) |
|----|--------|---|---------------|
| 39 | 3/2013 | Evangelion 7 Smile Model | 12,000 |
| 40 | | CR Sengoku BASARA 3 — The Battle of Sekigahara | 16,000 |
| 41 | | EVA Light III | 16,000 |
| 42 | 3/2014 | CR EVANGELION 8 Premium Battle | 12,000 |
| 43 | | CR TEKKEN | 18,000 |
| 44 | | CR EVANGELION 8 | 75,000 |
| 45 | | CR Beyond the Heavens | - |
| 46 | 3/2015 | CR TEKKEN LIGHT VERSION | - |
| 47 | | CR EVANGELION 8 Extreme Battle | 20,000 |
| 48 | | CR ayumi hamasaki 2 | 23,000 |
| 49 | | CR EVANGELION 9 | 103,000 |
| 50 | | CR EVANGELION 9 Premium Amadigi ver. | 13,000 |
| 51 | | CR EVANGELION 9 Middle ver. | - |
| 52 | 3/2016 | CR EVANGELION 9 Type zero ver. | - |
| 53 | | CR Martian Successor NADESICO | - |
| 54 | | CR EVANGELION X | 53,000 |
| 55 | | CR EVANGELION 9 Type zero 199 ver. | - |
| 56 | | CR Martian Successor NADESICO Light ver. | - |
| 57 | | CR EVANGELION X PREMIUM MODEL | 12,000 |
| 58 | 3/2017 | CR TEKKEN 2 Toushin ver. | 15,000 |
| 59 | | CR EVANGELION 9 180ver. | - |
| 60 | | CR EVANGELION 10 SPEED IMPACT | 12,000 |
| 61 | | CR EVANGELION – Time to Rise | 57,000 |
| 62 | | CR TEKKEN 2 Fujin ver. | - |
| 63 | 3/2018 | CR EVANGELION – Time to Rise Premium Model | - |
| 64 | | CR EVANGELION 2018 model | 36,000 |
| 65 | | CR EVANGELION – Time to Rise Start impact | - |
| 66 | | CR CODE GEASS Lelouch of the Rebellion - Emperor Road- | 10,000 |
| 67 | | CR EVANGELION 2018 model GOLD Impact | - |
| 68 | 3/2019 | CR Drum 🛱 EVANGELION PINK | - |
| 69 | | Mode Pachinko CODE GEASS Lelouch of the Rebellion - easy version - | - |
| 70 | | Mode Pachinko Drum 🌣 EVANGELION GOLD | - |
| 71 | | EVANGELION Super awakening/ Super berserk | 20,000 |

*The table shows the titles which were announced as of March 31, 2019.

*The table shows the unit sales which is calculated by Q4 FY3/2019 (the information of the amadigi-type and reuse-type machines are omitted). Regarding the titles which unit sales were less than

10,000, the figure are not disclosed.

*The figures have been rounded down to thousand.

*Some of the unit sales include the rental plan.

Change in pachinko unit sales by title (FY3/2004 to FY3/2019)

| | | OK!! | |
|----|--------|--|------------|
| | FY | Title | Unit sales |
| 1 | 3/2013 | New-century Pachinko GHOST IN THE SHELL: STAND ALONE COMPLEX MAX type | |
| 2 | | New-century Pachinko GHOST IN THE SHELL: STAND ALONE COMPLEX Middle type | 25,000 |
| 3 | 3/2014 | Pachinko Onimusha: Dawn of Dreams | 33,000 |
| 4 | | New-century Pachinko BERSERK | 23,000 |
| 5 | 3/2015 | Pachinko Onimusha: Dawn of Dreams Light Version | |
| 6 | | Pachinko Ultra Battle Retsuden | 80,000 |
| 7 | 3/2016 | Pachinko Marvel's Avengers | |
| 8 | 3/2017 | Pachinko GANTZ | 31,00 |
| 9 | 3/2018 | Pachinko Ultra Battle Retsuden Light Edition | |
| 10 | | Pachinko Marvel's Avengers Type196 | |
| 11 | | Pachinko Marvel's Avengers Light Version | |
| 12 | | Pachinko GANTZ EXTRA | |
| 13 | 3/2019 | Pachinko Onimusha: Dawn of Dreams Super Souken (Manufactured by KYORAKU SANGYO) | 15,000 |
| 14 | | Pachinko GEKIJOUREI | |
| 15 | 3/2020 | Pachinko GANTZ:2 | On sale |

| | Daiichi/ D-light | | | | | |
|---|------------------|----------------------------------|------------|--|--|--|
| | FY | Title | Unit sales | | | |
| 1 | 3/2016 | CR Sakigake Otokojuku | - | | | |
| 2 | | CR Sakigake Otokojuku Light Ver. | - | | | |
| 3 | 3/2017 | CR MAJESTIC PRINCE | 13,000 | | | |
| 4 | 3/2019 | CR INUYASHA JUDGEMENT∞(infinity) | - | | | |
| 5 | | P INUYASHA JUDGEMENT∞ PREMIUM | - | | | |

| | | NANASHOW | |
|---|--------|---------------------------|------------|
| | FY | Title | Unit sales |
| 1 | 3/2017 | CR The Amazing Spider-Man | _ |
| 2 | | THE GENIE FAMILY | _ |
| 3 | 3/2019 | CR ULTIMATE JUDGEMENT | 16,000 |

| | | MIZUHO/ Macy | |
|----|--------|---|------------|
| | FY | Title | Unit sales |
| 1 | 3/2015 | CR BATMAN | - |
| 2 | 3/2016 | CR Million GOD RISING | 22,000 |
| 3 | | CR Midoridon Hanabi DE Buon giorno | 10,000 |
| 4 | | CR Million GOD RISING—ZEUS Returns— | - |
| 5 | | CR Tengen Toppa Gurren Lagann | - |
| 6 | | CR Midoridon Hanabi DE Buon giorno 1/99ver. | - |
| 7 | 3/2018 | CR Yu-Gi-Sei Million Arthur | - |
| 8 | 3/2019 | CR Tengen Toppa Gurren Lagann 199 ver. | - |
| 9 | | CR Tengen Toppa Gurren Lagann 99 ver. | - |
| 10 | | CR Yu-Gi-Sei Million Arthur 199ver | - |

*The table shows the titles which were announced as of March 31, 2019.

*The table shows the unit sales which is calculated by Q4 FY3/2019 (the information of the amadigi-type and reuse-type machines are omitted). Regarding the titles which unit sales were less than

10,000, the figure are not disclosed. *The figures have been rounded down to thousand.

*Some of the unit sales include the rental plan.

Source: FIELDS

(As of March 31, 2019)

Change in pachislot unit sales by title (FY3/2001 to FY3/2019)

| | | RODEO | |
|----|--------|---|------------|
| | FY | Title | Unit sales |
| 1 | 3/2001 | INDY JAWS 2 | 23,000 |
| 2 | | Gamera | 29,000 |
| 3 | 3/2002 | Ichigeki Teio 2 | 17,000 |
| 4 | | Salaryman Kintaro | 118,000 |
| 5 | | DOUBLE CHALLENGE | 31,000 |
| 6 | | Oo-Gamera | 32,000 |
| 7 | 3/2003 | KAZENOYOUJINBOU | 53,000 |
| 8 | | SNOW KING | - |
| 9 | | Salaryman Kintaro S | - |
| 10 | | CLUB RODEO T | 43,000 |
| 11 | | Ginginmaru | 31,000 |
| 12 | 3/2004 | Gamera -High Grade Vision | 61,000 |
| 13 | | WANTOUCHABLE (Sammy) | - |
| 14 | | JET SET RADIO | 22,000 |
| 15 | | Charlie's Angels FT | - |
| 16 | | Sloter Kintaro | 52,000 |
| 17 | | Yajyu | 14,000 |
| 18 | 3/2005 | Onimusha 3 | 120,000 |
| 19 | | Kaiji | 29,000 |
| 20 | | Umematsu Dynamite Wave! | 36,000 |
| 21 | 3/2006 | Ore no Sora | 125,000 |
| 22 | | Dokonjo Gaeru | - |
| 23 | 3/2007 | Sakigake!! Otoko Juku | 17,000 |
| 24 | | PREMIUM Dynamite | - |
| 25 | | Dokaben | - |
| 26 | 3/2008 | Virtua Fighter | 10,000 |
| 27 | | Tenka Muteki! Salaryman Kintaro | 18,000 |
| 28 | | The Mask of Zorro | - |
| 29 | | Cream Stew | - |
| 30 | | Devil May Cry 3 | 48,000 |
| 31 | 3/2009 | Kaiji Act 2 | 18,000 |
| 32 | | Tenchi wo Kurau | - |
| 33 | | Sonic Live | - |
| 34 | 3/2010 | Onimusha: Dawn of Dreams | 90,000 |
| 35 | | Hono-no Nekketsu Kyoshi | - |
| 36 | 3/2011 | Gravion | - |
| 37 | | Ore no Sora—Spirit of Young Justice | 38,000 |
| 38 | | Gamera | 13,000 |
| 39 | 3/2012 | Pachislot Monster Hunter | 95,000 |
| 40 | | Rahxephon | - |
| 41 | | Kaze no Youjinbou—Memory of Butterflies | 23,000 |

| | | (As of Man | rch 31, 2019 |
|----|--------|---|--------------|
| 42 | 3/2013 | Pachislot Shin-Onimusha Sairin | 41,000 |
| 43 | | SAKIGAKE OTOKOJUKU— TENCHO-GORIN THE FINAL | 24,000 |
| 44 | 3/2014 | Kaiji3 (Manufactured by GINZA Corporation) | 25,000 |
| 45 | 3/2015 | Salaryman Kintaro Syusse Kaido | 42,000 |
| 46 | 3/2017 | Pachislot INUYASHA | - |
| 47 | 3/2018 | PACHISLOT TATAKAE! SALARY-MAN | - |
| 48 | | Pachislot Ys I & II | - |

| | | Bisty | | | |
|----|--------|---|------------|--|--|
| | FY | Title | Unit sales | | |
| 1 | 3/2004 | KAIZOKU | - | | |
| 2 | 3/2005 | Dai Yamato | 12,000 | | |
| 3 | | Fever Natsumatsuri | - | | |
| 4 | 3/2006 | Neon Genesis Evangelion | 23,000 | | |
| 5 | 3/2007 | SHERLOCK HOUND | - | | |
| 6 | | GTO | - | | |
| 7 | | ROCKY BALBOA | - | | |
| 8 | | Tomb Raider | 60,000 | | |
| 9 | | Lord of the Rings | - | | |
| 10 | 3/2008 | Beach Club | - | | |
| 11 | | Neon Genesis Evangelion—Magokoro wo Kimini | 99,000 | | |
| 12 | | Morning Musume | - | | |
| 13 | 3/2009 | KING KONG | - | | |
| 14 | | Neon Genesis Evangelion—That time has come, now they're waiting for us | 90,000 | | |
| 15 | 3/2010 | Saturday Night Fever | - | | |
| 16 | | Neon Genesis Evangelion—Die Spur der SEELE | | | |
| 17 | 3/2011 | MOBASLO Evangelion-for your own wish | 77,000 | | |
| 18 | | Magical Shopping Arcade Abenobashi | - | | |
| 19 | 3/2012 | Evangelion-the Heartbeat of Life | 46,000 | | |
| 20 | | SAMURAI 7 | 12,000 | | |
| 21 | 3/2013 | EVANGELION | 57,000 | | |
| 22 | | Yaoh | - | | |
| 23 | | GTO Limit Break | - | | |
| 24 | 3/2014 | Evangelion-Ketsui no Toki | 13,000 | | |
| 25 | | MOBILE SUIT GUNDAM | 25,000 | | |
| 26 | | PACHISLOT ULTRAMAN WARS | 23,000 | | |
| 27 | 3/2016 | EVANGELION—Spear of Hope | 26,000 | | |
| 28 | | EVANGELION—Tamashii wo Tsunagumono | 15,000 | | |
| 29 | | MOBILE SUIT GUNDAM Awakening-Chained battle- | 12,000 | | |
| 30 | 3/2017 | EVANGELION—WISH OF VICTORY | - | | |
| 31 | | PACHI-SLOT MOBILE SUIT Z GUNDAM | - | | |
| 32 | 3/2018 | EVANGELION 30\u03c6MODEL | - | | |
| 33 | | Neon Genesis Evangelion - to You the Sincerity 2 | - | | |
| 34 | 2019/3 | Pachislot Evangelion AT777 | 13,000 | | |
| 35 | | Neon Genesis Evangelion - berserk 400 | On sale | | |

*The table shows the titles which were announced as of March 31, 2019. *The figures have been rounded down to thousand. *Some of the unit sales include the rental plan. *The table shows the unit sales which is calculated by Q4 FY3/2019 (the information of the amadigi-type and reuse-type machines are omitted). Regarding the titles which unit sales were less than 10,000, the figures are not disclosed.

Change in pachislot unit sales by title (FY3/2001 to FY3/2019)

| | | Enterrise | |
|----|--------|---------------------------------------|------------|
| | FY | Title | Unit sales |
| 1 | 3/2010 | VIEWTIFUL JOE | - |
| 2 | 3/2011 | Sengoku BASARA 2 | 16,000 |
| 3 | 3/2012 | Street Fighter IV | - |
| 4 | 3/2013 | Resident Evil 5 | 49,000 |
| 5 | 3/2014 | Monster Hunter: Gekka Raimei | 50,000 |
| 6 | | Devil May Cry 4 | 25,000 |
| 7 | 3/2015 | Pachislo Sengoku BASARA 3 | 20,000 |
| 8 | 3/2016 | Resident Evil 6 | 37,000 |
| 9 | | Asura's Wrath | - |
| 10 | 3/2017 | Super Street Fighter IV | - |
| 11 | | Devil May Cry X (Cross) | 15,000 |
| 12 | | Monster Hunter Kyoryu Sensen | 37,000 |
| 13 | 3/2018 | Pachislo Machine Ace Attorney | - |
| 14 | | Resident Evil Revelations | 18,000 |
| 15 | 3/2019 | Pachislo Okami | - |
| 16 | | STREET FIGHTER V PACHISLOT EDITION | - |
| 17 | | Pachislot Sengoku BASARA HEROES PARTY | - |

| | MIZUHO | | | | | | |
|---|--------|----------------------------|------------|--|--|--|--|
| | FY | Title | Unit sales | | | | |
| 1 | 3/2014 | ANOTHER GOD HADES | 54,000 | | | | |
| 2 | 3/2018 | Kai-Dou-Sei Million Arthur | - | | | | |
| 3 | | THE AMAZING SPIDER-MAN | - | | | | |

| | | (4 | As of March 31, 2019 | | | | | |
|----|----------|---------------------------------|----------------------|--|--|--|--|--|
| | NANASHOW | | | | | | | |
| | FY | Title | Unit sales | | | | | |
| 1 | 3/2015 | Pachislot BERSERK | 20,000 | | | | | |
| 2 | 3/2016 | PACHISLOT NINJA GAIDEN | 12,000 | | | | | |
| 3 | | Pachislot Ultraman | - | | | | | |
| 4 | 3/2017 | Pachislot ALIEN BALTAN | - | | | | | |
| 5 | | Pachislot LOAD of VERMILION | - | | | | | |
| 6 | 3/2018 | PACHISLOT GRAPPLER BAKI | - | | | | | |
| 7 | | PACHISLOT TOUKIDEN | - | | | | | |
| 8 | | PACHISLOT BLACK LAGOON3 | - | | | | | |
| 9 | 3/2019 | Pachislot Mach GoGoGo | - | | | | | |
| 10 | | Pachislot LORD of VERMILION Re: | - | | | | | |
| 11 | 3/2020 | Super AT Chu la Oki | On sale | | | | | |

| | D-light | | | | | | | |
|---|------------------------|--|------------|--|--|--|--|--|
| | FY | Title | Unit sales | | | | | |
| 1 | 3/2016 MAJESTIC PRINCE | | - | | | | | |
| 2 | | HIGURASHI NO NAKUKORONI—KIZUNA | - | | | | | |
| 3 | | - | | | | | | |
| 4 | 3/2017 | Pachislot GARGANTIA ON THE VERDUROUS PLANET | - | | | | | |
| 5 | 3/2018 | Pachislot Osomatsu-kun | - | | | | | |
| 6 | | Pachislot The Ambition of Oda Nobuna | - | | | | | |

| | OK!! | | | | | | |
|---|--------|---|------------|--|--|--|--|
| | FY | Title | Unit sales | | | | |
| 1 | 3/2018 | Pachi-Slot Marvel's The Avengers | - | | | | |
| 2 | | PACHI-SLOT ULTRASEVEN (Manufactured by KYORAKU SANGYO) | - | | | | |

| | Spiky | | | | | | | |
|---|--------|--|------------|--|--|--|--|--|
| | FY | Title | Unit sales | | | | | |
| 1 | 3/2018 | PACHISLOT Super GANTZ (Developed by NANASHOW Corporation) | - | | | | | |
| 2 | 3/2019 | PACHISLOT Tengen Toppa Gurren Lagann - KIWAME- (Developed by NANASHOW Corporation) | - | | | | | |
| 3 | | Pachislot Hananchu (Developed by NANASHOW Corporation) | - | | | | | |
| 4 | | PACHISLOT ROCKMAN Ability (Developed by Enterrise Co., Ltd.) | - | | | | | |
| 5 | | Resident Evil INTO THE PANIC (Developed by Enterrise Co., Ltd.) | - | | | | | |

*The figures have been rounded down to thousand. *Some of the unit sales include the rental plan. The table shows the unit sales which is calculated by Q4 FY3/2019 (the information of the amadigi-type and reuse-type machines are omitted). Regarding the titles which unit sales were less than 10,000, the figures are not disclosed.

Change of pachinko Evangelion series

| FY | Sales title (main title) | Low gambling nature type/ reused-type machines | Unit sales of series (by period) | FY | Sales title (main title) | Low gambling nature type/ reused-type machines | Unit sales of series (by period | |
|--------|--|---|-------------------------------------|--------|---|--|---|---------------------------|
| 3/2005 | Neon Genesis Evangelion Dec. 2004 (124,000 machines) | | <u>98,000</u> _machines | 10 | EVANGELION 9 Dec. 2014 (103,000 machines) | EVANGELION 8 Extreme Battle Jul. 2014 (20,000 machines) EVANGELION 9 Premium | | |
| 3/2006 | Second Impact Feb. 2006 (161,000 machines) | | <u>150.000</u> machines | 3/2015 | | Amadigi Ver.Feb. 2015(13,000 machines)EVANGELION 9Middle Ver.Feb. 2015 | 131,000 machines | |
| 3/2007 | Kiseki no Kachiwa Feb. 2007 (187,000 machines) | | 206,000 machines | | <i>EVANGELION X</i> Sep. 2015 (53,000 machines) | EVANGELION 9 Type zero ver. May 2015 | | |
| 3/2008 | The Angels Are Back Again Jan. 2008 (199,000 machines) | | <u>206,000</u> machines | 3/2016 | | EVANGELION 9Type zero 199ver.Dec. 2015EVANGELION XPREMIUM | <u>84,000</u> machines | |
| 3/2009 | | Neon Genesis Evangelion Premium Model May 2008 (51,000 machines) | 63,000 machines | | Time to Rise Dec. 2016 | MODEL Feb. 2016 (12,000 machines) EVANGELION 9 180Ver. | | |
| 3/2010 | The Beginning and the End Apr. 2009 (237,000 machines) | The Angels Are Back Again YF Jan. 2010 (24,000 machines) | <u>259,000</u> machines | 3/2017 | (57,000 machines) | Sep. 2016 EVANGELION X SPEED IMPACT Sep. 2016 (12,000 machines) | <u>78,000</u> <u>machines</u> | |
| 3/2011 | Evangelical of the Beginnings Jun. 2010 (205,000 machines) | Evangelical of the Beginnings Light ver. Nov. 2010 | 215,000 machines | | EVANGELION 2018 model Oct. 2017 (36,000 machines) | <i>EVANGELION 11</i> <i>PREMIUM</i> <i>MODEL</i> Jun. 2017 <i>EVANGELION 11</i> | | |
| 3/2012 | Evangelion 7 Jan. 2012 (100,000 machines) | | 97,000 machines | 3/2018 | 3/2018 | | Start Impact Dec. 2017 EVANGELION 2018 model | <u>46,000</u> machines |
| 3/2013 | | Image: Constraint of the systemImage: Constraint of the system< | <u>31,000</u> machines | 3/2019 | | GOLD Impact Mar. 2018 CR Drum ★ EVANGELION PIN Aug. 2018 | 33,000 | |
| 3/2014 | <i>EVANGELION 8</i> Jul. 2013 (75,000 machines) | EVANGELION 8 Premium Battle Jan. 2014 (12,000 machines) | <u>88,000</u> machines | 3/2 | EVANGELION Super awakening/Super berserk Mar. 2019 (20,000 machines) | Mode Pachinko Drun EVANGELION GOL Jan. 2019 | | |

*The figures have been rounded down to thousand. *The figures in parentheses indicate unit sales per title (sales of less than 10,000 machines are not disclosed).

Change of pachislot Evangelion series

| FY | Sales | title | Unit sales of series (by period) | FY | | Sales title | Reuse-type machines, etc. | Unit sales of series (by period) |
|--------|--|---------------------------|----------------------------------|--------|--------------------|--|--|----------------------------------|
| 3/2006 | Neon Genesis Sep. 2005 (23,000 mach | - | <u>22,000</u> machines | 3/2014 | | <i>Evangelion</i> — <i>Ketsui no Toki</i> Feb. 2014 (13,000 machines) | | <u>13,000</u> machines |
| 3/2007 | | | _ | 3/2015 | | | | _ |
| 3/2008 | Neon Genesis Magokoro we Jul. 2007 (99,000 mach | ə Kimini | 99,000 machines | 16 | | <i>EVANGELION</i> — <i>Spear of Hope</i> Jun. 2015 (26,000 machines) | | 41,000 |
| 3/2009 | Neon Genesis That time has us Sep. 2008 (90,000 mach | come, they're waiting for | <u>90,000</u> _machines | 3/2016 | | EVANGELION —Tamashii wo Tsunagumono Dec. 2015 (15,000 machines) | | machines |
| 3/2010 | Neon Genesi — Die Spur o Mar. 2010 (84,000 mach | der SEELE | 74,000 machines | 3/2017 | | <i>EVANGELION</i> <i>—WISH OF VICTO</i> Feb. 2017 | RY | _ |
| 3/2011 | MOBASLO –for your of Mar. 2011 (77,000 mach | wn wish | <u>65,000</u> <u>machines</u> | 3/2018 | | Neon Genesis Evangelion - to You the Sincerity 2 Feb. 2018 | EVANGELI 30φMODEL Jan. 2018 | |
| 3/2012 | Evangelion —the Heart Feb. 2012 (46,000 mac | | <u>69,000</u> _machines | 3/2019 | | Pachislot Evangelion AT777 Feb. 2019 (13,000 machines) | Neon Genesi Evangelion - berserk 400 Mar. 2019 On sale | |
| 3/2013 | EVANGELIO Feb. 2013 (57,000 macl | | 56,000 machines | | | | | |
| *7 | | |] | ©k | hara /Project Eva. | ©khara © Bisty ©kł | nara The manufacturer is Bisty Co.,Ltd | ©khara |

*The figures have been rounded down to thousand. *The figures in parentheses indicate unit sales per title (sales of less than 10,000 machines are not disclosed).

4. Result of PS machines sales

- P.27 Result of PS machines sales (by brand and major sales title)
- P.28 Change in unit sales of PS machines (graph)
- P.29 Unit sales of PS machines (details) Cumulative unit sales of PS series (by main IP)

Result of PS machines sales (by brand)

| | | | | | | | | | · | ch 31, 2019) nit: Machines) | | |
|-------------------------------------|--------|--------|--------|--------|-----------|--------|--------|--------|--------|--------------------------------|--|--|
| FY | 3/2018 | | | | | | 3/2019 | | | | | |
| | Q1 | Q2 | Q3 | Q4 | Full-Year | Q1 | Q2 | Q3 | Q4 | Full-Year | | |
| [Pachinko machines] | | | | | | | | | | | | |
| Bisty | 1,605 | 5,727 | 36,007 | 13,526 | 56,865 | 7,639 | 4,272 | 3,183 | 22,052 | 37,146 | | |
| OK!! | 9,207 | 6,110 | 10 | 3,783 | 19,110 | 216 | - | 14,995 | 8,827 | 24,038 | | |
| MIZUHO *1 | - | - | - | 6,316 | 6,316 | - | 5,331 | 36 | - | 5,367 | | |
| Daiichi/ D-light | - | - | - | - | - | 8,914 | 676 | 66 | 622 | 10,278 | | |
| NANASHOW | 665 | - | - | - | 665 | - | - | 16,567 | - | 16,567 | | |
| Others | 3,054 | 3,886 | 3,154 | 2,728 | 12,822 | 3,126 | 2,648 | 2,179 | 2,430 | 10,383 | | |
| I) Total unit sales (pachinko) | 14,531 | 15,723 | 39,171 | 26,353 | 95,778 | 19,895 | 12,927 | 37,026 | 33,931 | 103,779 | | |
| [Pachislot machines] | | | | | | | | | | | | |
| RODEO | - | 629 | - | - | 629 | - | - | - | - | - | | |
| Bisty | 1,272 | - | - | 11,022 | 12,294 | 17 | - | - | 13,169 | 13,186 | | |
| OK!! | 1,755 | 5,284 | - | - | 7,039 | - | - | - | - | - | | |
| NANASHOW | 2,087 | 1,471 | 7,425 | 6 | 10,989 | - | - | 7,961 | 24 | 7,985 | | |
| Spiky | - | - | - | 7,064 | 7,064 | 1,865 | 3,246 | 1,545 | 4 | 6,660 | | |
| Enterrise | 4,171 | 18,155 | - | - | 22,326 | 1,088 | 3,288 | - | 478 | 4,854 | | |
| D-light | 2,316 | 1,041 | - | - | 3,357 | - | - | - | - | - | | |
| MIZUHO | - | 4,000 | - | - | 4,000 | - | - | - | - | - | | |
| Others *2 | 970 | 26,088 | 628 | 295 | 27,981 | 371 | 329 | 477 | 382 | 1,559 | | |
| II) Total unit sales (pachislot) | 12,571 | 56,668 | 8,053 | 18,387 | 95,679 | 3,341 | 6,863 | 9,983 | 14,057 | 34,244 | | |
| I) + II) Total unit sales | 27,102 | 72,391 | 47,224 | 44,740 | 191,457 | 23,236 | 19,790 | 47,009 | 47,988 | 138,023 | | |

*1 MIZUHO includes Macy. *2 Others includes DAXEL and Newgin (including sales cooperation). *The rental plan is included in a part of unit sales. *A revision of calculation method is attempted for some titles from FY3/2019.

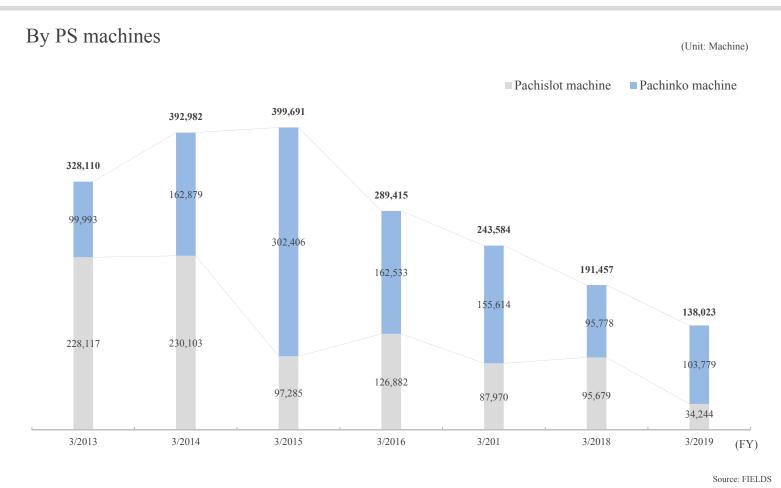
Source: FIELDS

Result of PS machines sales (by major sales title)

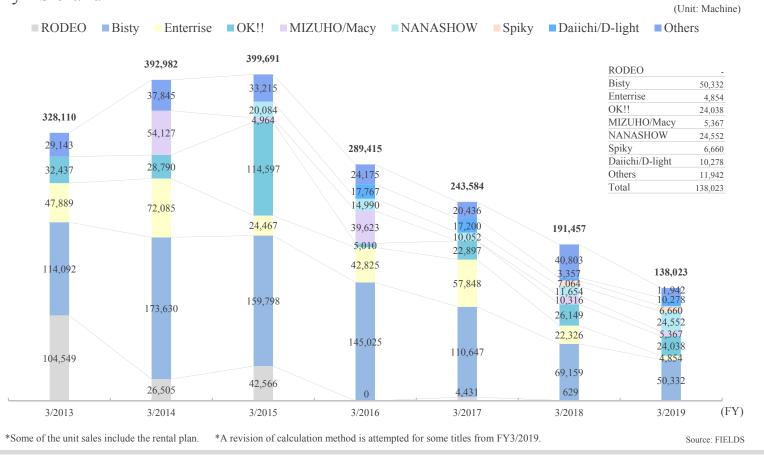
| | | | | | | | (Ur | it: Machines) |
|----------|-----------|---------------|--|----|----|--------|--------|---------------|
| Re | lease | Brand | Title | Q1 | Q2 | Q3 | Q4 | Full-Year |
| [Pachin] | ko machii | nes] | | | | | | |
| Jun. | 2018 | D-light | CR INUYASHA JUDGEMENT∞(infinity) | | | | - | - |
| Jul. | | MIZUHO | CR Tengen Toppa Gurren Lagann 199 ver. | | | | - | - |
| Aug. | | Bisty | CR Drum 🛱 EVANGELION PINK | | - | | - | - |
| Sep. | | MIZUHO | CR Tengen Toppa Gurren Lagann 99ver. | | - | | - | - |
| Sep. | | MIZUHO | CR Yu-Gi-Sei Million Arthur 199ver. | | - | | - | - |
| Sep. | | Bisty | Mode Pachinko CODE GEASS Lelouch of the Rebellion - easy version - | | - | | - | - |
| Nov. | | NANASHOW | CR ULTIMATE JUDGEMENT | | | 16,000 | - | 16,000 |
| Nov. | | KYORAKU SANGY | O Pachinko Onimusha: Dawn of Dreams Super Souken | | | 14,000 | - | 15,000 |
| Jan. | 2019 | D-light | P INUYASHA JUDGEMENT∞ PREMIUM | | | | - | - |
| Jan. | | Bisty | Mode Pachinko Drum 🛱 EVANGELION GOLD | | | | - | - |
| Feb. | | OK!! | Pachinko GEKIJOUREI | | | | - | - |
| Mar. | | Bisty | EVANGELION Super awakening / Super berserk | | | | 20,000 | 20,000 |
| [Pachis] | ot machin | nes] | | | | | | |
| Jun. | 2018 | Spiky | PACHISLOT Tengen Toppa Gurren Lagann -KIWAME- | | | | - | - |
| Jun. | | Enterrise | Pachislo Okami | | | | - | - |
| Jul. | | Enterrise | STREET FIGHTER V PACHISLOT EDITION | | - | | - | - |
| Aug. | | Spiky | Pachislot Hananchu | | - | | - | - |
| Sep. | | Spiky | PACHISLOT ROCKMAN Ability | | - | | - | - |
| Nov. | | Spiky | Resident Evil INTO THE PANIC | | | - | - | - |
| Dec. | | NANASHOW | Pachislot Mach GoGoGo | | | - | - | - |
| Dec. | | NANASHOW | Pachislot LORD of VERMILION Re: | | | - | - | - |
| Jan. | 2019 | Enterrise | Pachislot Sengoku BASARA HEROES PARTY | | | | - | - |
| Feb. | | Bisty | Pachislot Evangelion AT777 | | | | 13,000 | 13,000 |
| Mar. | | Bisty | Neon Genesis Evangelion - berserk 400 | | | | - | - |

*The titles of PS machines which the unit sales was less than 10,000 was not disclosed.

*The figures have been rounded down to thousand. *The blue-letter titles are spin-offs of previously launched PS machines.



By PS brand



Change in unit sales of PS machines (graph)

FY3/2019

Unit sales of PS machines (details)

| | | | | | | | | | | | | | | (Unit: | Machines) |
|--------------------|-----------|---------|---------|---------|---------|---------|--------|---------|---------|--------|--------|---------|--------|--------|-----------|
| FY | FY 3/2015 | | 3/2016 | | 3/2017 | | 3/2018 | | | 3/2019 | | | | | |
| | H1 | H2 | Full | H1 | H2 | Full | H1 | H2 | Full | H1 | H2 | Full | H1 | H2 | Full |
| Total unit sales | 102,119 | 297,572 | 399,691 | 134,531 | 154,884 | 289,415 | 73,053 | 170,531 | 243,584 | 99,493 | 91,964 | 191,457 | 43,026 | 94,997 | 138,023 |
| | | | | | | | | | | | | | | | |
| Pachinko | 73,910 | 228,496 | 302,406 | 64,954 | 97,579 | 162,533 | 44,712 | 110,902 | 155,614 | 30,254 | 65,524 | 95,778 | 32,822 | 70,957 | 103,779 |
| 1 denniko | 72.4% | 76.8% | 75.7% | 48.3% | 63.0% | 56.2% | 61.2% | 65.0% | 63.9% | 30.4% | 71.2% | 50.0% | 76.3% | 74.7% | 75.2% |
| Pachislot | 28,209 | 69,076 | 97,285 | 69,577 | 57,305 | 126,882 | 28,341 | 59,629 | 87,970 | 69,239 | 26,440 | 95,679 | 10,204 | 24,040 | 34,244 |
| Pachislot | 27.6% | 23.2% | 24.3% | 51.7% | 37.0% | 43.8% | 38.8% | 35.0% | 36.1% | 69.6% | 28.8% | 50.0% | 23.7% | 25.3% | 24.8% |
| | | | | | | | | | | | | | | | |
| Agency sales | 77,422 | 149,509 | 226,931 | 36,288 | 77,528 | 113,816 | 27,869 | 90,141 | 118,010 | 35,610 | 56,116 | 91,726 | 18,287 | 32,478 | 50,765 |
| Agency sales | 75.8% | 50.2% | 56.8% | 27.0% | 50.1% | 39.3% | 38.1% | 52.9% | 48.4% | 35.8% | 61.0% | 47.9% | 42.5% | 34.2% | 36.8% |
| Distribution sales | 24,697 | 148,063 | 172,760 | 98,243 | 77,356 | 175,599 | 45,184 | 80,390 | 125,574 | 63,883 | 35,848 | 99,731 | 24,739 | 62,519 | 87,258 |
| Distribution sales | 24.2% | 49.8% | 43.2% | 73.0% | 49.9% | 60.7% | 61.9% | 47.1% | 51.6% | 64.2% | 39.0% | 52.1% | 57.5% | 65.8% | 63.2% |
| | | | | | | | | | | | | | | | |
| Direct sales | 86,597 | 244,134 | 330,731 | 110,070 | 126,307 | 236,377 | 60,805 | 138,154 | 198,959 | 84,258 | 73,713 | 157,971 | 34,611 | 76,533 | 111,144 |
| Direct sales | 84.8% | 82.0% | 82.7% | 81.8% | 81.5% | 81.7% | 83.2% | 81.0% | 81.7% | 84.7% | 80.2% | 82.5% | 80.4% | 80.6% | 80.5% |
| In diment and a | 15,522 | 53,438 | 68,960 | 24,461 | 28,577 | 53,038 | 12,248 | 32,377 | 44,625 | 15,235 | 18,251 | 33,486 | 8,415 | 18,464 | 26,879 |
| Indirect sales | 15.2% | 18.0% | 17.3% | 18.2% | 18.5% | 18.3% | 16.8% | 19.0% | 18.3% | 15.3% | 19.8% | 17.5% | 19.6% | 19.4% | 19.5% |

*The rental plan is included in a part of unit sales.

Source: FIELDS

Cumulative unit sales of PS series (by main IP)

| | | | | | (As of March 31, 20 |
|-------------|---|--|--------------------------------------|-------------------------------|---------------------------------|
| | Evangelion series | Game IP series | Hiroshi Motomiya's works series | Comic and animation IP series | <i>Ultraman</i> series |
| Main titles | | · | | | · |
| Pachinko | • EVANGELION | • Onimusha • Yu-Gi-Sei Million Arthur | • Salaryman Kintaro • Ore no Sora | • CODE GEASS • INUYASHA | • Ultra Battle Retsuden |
| Pachislot | Neon Genesis Evangelion CORD of VERMILION Resident Evil | | • Salaryman Kintaro • Ore no Sora | • GANTZ • Mach GoGoGo | • ULTRAMAN WARS • ULTRASEVEN |
| Cumulative | titles sold | | | | |
| Pachinko | 14 | 12 | 4 | 22 | |
| Pachislot | 15 | 35 | 8 | 40 | |
| Total | 29 | 47 | 12 | 62 | |
| Cumulative | unit sales (machines) | | | | |
| Pachinko | 1,796,000 | 232,000 | 94,000 | 319,000 | 83,00 |
| Pachislot | 567,000 | 805,000 | 403,000 | 393,000 | 33,00 |
| Total | 2,363,000 | 1,037,000 | 497,000 | 712,000 | 116,00 |

*The figures have been rounded to thousand.

*The total PS unit sales is estimated by FIELDS.

*The number of pachinko machine titles sold exclude reused machines and machines with specifications changes.

5. Corporate information, etc.

| P.31 | Corporate profile |
|------|-------------------|
| | Stock information |

- P.32 Organization
- P.33 Main group companies
- P.34 Our history
- P.36 ESG activities
- P.39 Reference: notification of our IR site

Corporate profile

(As of Mach 31, 2019)

| Company name | FIELDS CORPORATION https://www.fields.biz/ | | <regional 7="" offices:=""> Hokkaido-Tohoku, North Kanto, Tokyo, Nagoya, Osaka, Chugoku-Shikoku, Kyushu</regional> | |
|------------------------------|---|---|---|--|
| Establishment | June 1988 (Started business as Toyo Shoji Co., Ltd. in 1983) | Regional | <branch 26="" offices:=""> Sapporo, Sendai, Aomori, Takasaki, Niigata, Koriyama, Tokyo, West Tokyo, Chiba, Saitama, Yokohama, Tsukuba, Nagoya, Mie,</branch> | |
| Address of the head office | Shibuya Garden Tower, 16-17 Nampeidai-cho, Shibuya-ku, Tokyo 150-0036, Japan | offices, Branch offices and Showrooms (As of April 1, 2019) | Saitama, Yokohama, Tokyo, west Tokyo, Chiba, Saitama, Yokohama, Tsukuba, Nagoya, Mie, Shizuoka, Kanazawa, Osaka, Kyoto, Kobe, Hiroshima, Yamaguchi, Matsuyama, Fukuoka, Saga, Kumamoto, Kagoshima | |
| Capital stock | ¥7,948 million | (AS 01 April 1, 2019) | <showrooms: 9=""></showrooms:> | |
| Stock information | Total number of shares issued and outstanding: 34,700,000 (Treasury shares: 1,516,300) | | Morioka, Akita, Utsunomiya, Nagano, Ueno, Takamatsu, Okayama, Oita, Miyazaki | |
| Securities exchange | The first section of the Tokyo Stock Exchange Code: 2767 | | | |
| Number of employees | 1,342 (consolidated), 535 (non-consolidated) | | | |
| Main business activities | Content-related businesses Planning, development and sales of PS machines | Kyushu 4 Branch Offices Chugoku-Shikoku 3 Branch Offices North K 3 Branch Of | | |
| Consolidated Subsidiaries | Lucent Pictures Entertainment, Inc. Digital Frontier Inc. Tsuburaya Productions Co., Ltd. BOOOM Corporation K.K. CROSSALPHA and others total 14 companies | | | |
| Equity method companies | SOUGOU MEDIA INC. No9 Inc. and others total 4 companies | Osa 3 Bi | ka ranch Offices | |

Source: FIELDS

Stock information

Stock Information

| Total number of authorized shares | 138,800,000 |
|-----------------------------------|-------------|
| Number of shares issued | 34,700,000 |
| Treasury shares | 1,516,300 |
| Shareholders | 7,725 |

By type of shareholder

| | Other J | ial institutions Japanese compa Juals and others | | Securities companiesForeign companies and others |
|-----------------------|---------|--|--------|---|
| | [| 0.82% | | |
| End of March, 2019 | 1 | 19.61% | 13.94% | 56.05% |
| End of | 9.58% | 1.13% | | |
| September, 2018 | , | 19.85% | 15.91% | 55.53% |
| | .7.58% | 0.72% | | |
| End of March, 2018 | , | 19.90% | 16.77% | 55.67% |
| | 6.94% | .79% | | |
| End of March, 2017 | | 19.97% | 19.99% | 53.93% |
| | 5.32% | , D | | |

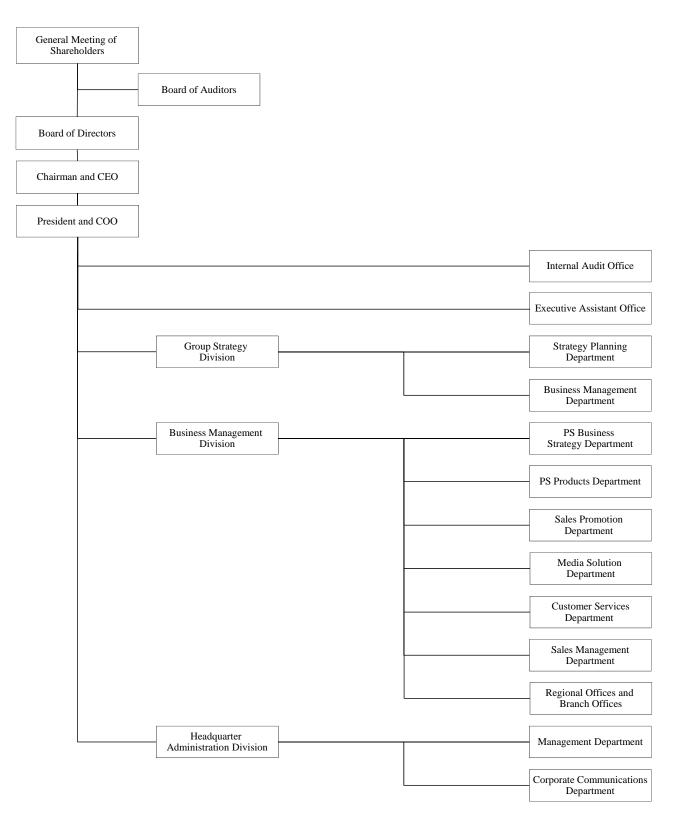
Major shareholders

(As of Mach 31, 2019)

| Shareholders | Number of shares held | Percentage of outstanding shares held * |
|---|-----------------------|---|
| Hidetoshi Yamamoto | 8,875,000 | 26.75% |
| SANKYO CO., LTD. | 4,975,000 | 14.99% |
| Takashi Yamamoto | 3,612,800 | 10.89% |
| Mint Co. | 1,600,000 | 4.82% |
| Master Trust Bank of Japan, Ltd. (Trust Account) | 886,200 | 2.67% |
| Japan Trustee Services Bank, Ltd. (Trust Account 9) | 692,300 | 2.09% |
| NORTHERN TRUST CO. (AVFC) RE NVI01 | 675,800 | 2.04% |
| Japan Trustee Services Bank, Ltd. (Trust Account) | 589,500 | 1.78% |
| STATE STREET BANK AND TRUST COMPANY 505019 | 565,800 | 1.71% |
| STATE STREET LONDON CARE OF STATE STREET BANK AND TRUST BOSTON SSBTC A/C UK LONDON BRANCH CLIENTS - UNITED KINGDOM | 532,800 | 1.61% |

*Percentage of outstanding shares held is calculated excluding FIELDS' treasury shares (1,516,300 shares).

(As of April 1, 2019)



Main group companies

| Company name | Holding ratio of voting rights | Paid-in capital (Million yen) | Address | Business activities | Investment date |
|---|--------------------------------------|-------------------------------------|-----------------------|---|-----------------|
| ○ Fields Jr. Corporation | 100.0 | 10 | Shibuya-ku, Tokyo | Maintenance of PS machines, etc. | Mar. 2002 |
| Shinnichi Technology Co., Ltd. | 100.0 | 10 | Meguro-ku, Tokyo | Development of PS machines | Jan. 2008 |
| ○ BOOOM Corporation | 100.0 | 10 | Shibuya-ku, Tokyo | Planning and development of PS machines | May 2009 |
| ○ MICROCABIN CORP. | 100.0 | 10 | Yokkaichi-shi, Mie | Planning and development of software for PS machines | Jan. 2011 |
| ○ K.K. CROSSALPHA | 100.0 | 10 | Shibuya-ku, Tokyo | Development and manufacturing of PS machines | May 2015 |
| \bigcirc Spiky Corporation | 100.0 (100.0) | 100 | Shibuya-ku, Tokyo | Development and manufacturing of PS machines | May 2015 |
| O Lucent Pictures Entertainment, Inc. | 99.9 | 10 | Shibuya-ku, Tokyo | Planning, production and producing of animations | Oct. 2007 |
| ○ Total Workout premium management Inc. | 95.0 | 5 | Shibuya-ku, Tokyo | Management and operation of fitness gym | May 2011 |
| ○ FutureScope Corp. | 94.4 | 60 | Shibuya-ku, Tokyo | Providing of information service through the Internet | Oct. 2006 |
| ○ Digital Frontier Inc. | 86.9 | 31 | Shibuya-ku, Tokyo | Planning and production of CG etc. | Apr. 2010 |
| ○ NANASHOW Corporation | 66.7 (27.8) | 40 | Shibuya-ku, Tokyo | Planning, development, manufacturing and sales of PS machines | Jan. 2014 |
| Tsuburaya Productions Co., Ltd. | 51.0 | 310 | Shibuya-ku, Tokyo | Planning and production of movie/TV Planning, production and sales of character goods | Apr. 2010 |
| □SOUGOU MEDIA INC. | 35.0 | 10 | Shibuya-ku, Tokyo | Planning and production regarding sales promotions | Mar. 2010 |
| SPO Entertainment Inc. | 31.8 | 100 | Chuo-ku, Tokyo | Planning, production and distribution of movie etc. | Mar. 2008 |
| □No9 Inc. | 24.9 | 118 | Shibuya-ku, Tokyo | Development and operation of comic selection shop <i>Manga Trigger</i> | Sep. 2017 |

O The consolidated subsidiary \Box The subsidiaries and affiliates accounted for using the equity method.

*The percentage of indirect ownership is indicated in parenthesis after the Company's voting rights ratio.

Source: FIELDS

(As of March 31, 2019)

Our history

| From 1988 Seeking to create new entertainment that enriches people's lives | 1988 | Toyo Shoji Co., Ltd. established in Nagoya to sell PS machines | |
|--|------|--|------------------------------------|
| m 1 kin erta s | 1992 | Leisure Nippon News Company acquired; Formulation of a vision for the pachinko industry began | |
| d sc b d sc 86. | | Cutting-edge information service launched | |
| eop | | 1992 Hall TV, a pachinko hall management support system, launched | |
| eate t that | | 1994 Pachinko Information Station, a direct-to-hall communications satellite broadcast for the pachinko in | ndustry, launched |
| e ne at | | Regional and branch offices throughout Japan were expanded to establish our foundation as a distributor | |
| Ŵ | 1999 | ISO 9002 certification (Sales Division) obtained to provide superior operational quality to customers | |
| | 2001 | Company name changed from Toyo Shoji Co., Ltd. to FIELDS CORPORATION | |
| | | Alliance with leading manufacturers to develop PS machines utilizing IP | |
| rom ocu | | 2000 Alliance with Sammy Corporation; Exclusive sales of RODEO brand machines began | |
| From 1998 Focusing o that provid | | 2003 Alliance with SANKYO CO., LTD.; Exclusive sales of Bisty brand machines began | |
| 98 98 7ide | | 2008 Alliance with KYORAKU SANGYO; Exclusive sales of OK!! brand began | |
| rom 1998 rocusing on developing machines hat provide greater entertainment | | 2009 Alliance with Enterrise Co., Ltd. (subsidiary of CAPCOM CO., LTD.); Exclusive sales of Enterrise brand began | 2004 Launched |
| lop ter e | | 2012 Alliance with Universal Entertainment Corporation | CR Neon Genesis Evangelion |
| ing | | 2013 Alliance with D-light Co., Ltd. | pachinko machine |
| ma | | 2014 Alliance with NANASHOW Corporation | ©khara /Project Eva. ©khara ©Bisty |
| nm | | 2015 K.K. Aristocrat Technologies (currently K.K. CROSSALPHA) made a subsidiary | |
| rom 1998 ocusing on developing machines nat provide greater entertainment value | | K.K. Spiky made a subsidiary (wholly-owned subsidiary of K.K. Aristocrat Technologies currently as K.K. CROSSALPHA) | knows |
| llue | | Alliance with Daiichi Shokai Co., Ltd. | |
| | | Sports entertainment field entered to acquire IP rights | |
| | | 2001 Professional Management Co., Ltd. launched; Entertainment production began | |
| | | 2001 Total Workout Corporation established to provide high-quality sports gyms | |
| | | 2005 3 sports-related subsidiaries merged and renamed Japan Sports Marketing Inc. (JSM Inc.) | |
| | | 2007 EXPRESS Inc. made a subsidiary | |
| | | 2011 Total Workout premium management Inc. established | |
| | | 2012 Absorption of JSM Inc.'s fitness club business considering future growth and synergistic effects | |
| | | 2013 Absorption-type merger of EXPRESS Inc. aiming at improving management efficiency | |
| | | 2014 Dining facility TOTAL FOODS (produced by TOTAL Workout) opened | |
| 는 도 | 2003 | Shares listed on the JASDAQ market; New IP core business model announced | |
| From 20 Toward | | The video game field entered as part of multifaceted IP development | |
| | | 2004 PS machines simulator software launched, following investment in D3 Publisher Inc.2009 D3 INC. shares sold to BANDAI NAMCO Games Inc.; Relationship with BANDAI NAMCO Game | es strengthened |
| m | | The movie field entered to acquire IP and promote multifaceted IP development | |
| altif | | 2005 Planning and production of many movies for the theater began, following investment in Kadokawa I | Haruki Corporation |
|)03 the multifaceted development of IP | | 2008 Promotion of trend-setting cinema complexes for independent films began, following investment in Inc. (management company of movie theaters) | SPO Entertainment |
| d de | | The online services field including mobile entered for the acquisition, creation and multifaceted development | of IP |
| vel | | 2006 The mobile site FIELDS Mobile developed, following investment in FutureScope Corporation | |
| opr | | 2010 IP Bros. Inc. jointly established with NHN Japan Corporation; PS-related site Nanapachi developed | 1 |
| nen | | 2015 Absorption merger of IP Bros Inc. by FutureScope Corp. | |
| t of | | The video development field entered to enhance the entertainment offered by PS machines | |
| TP | | 2008 Shinnichi Technology Co., Ltd. established | |
| | | 2009 F Corporation (currently BOOOM Corporation) established | |
| | | 2011 MICROCABIN CORP. made a subsidiary | |
| | | 2011 NEX ENTERTAINMENT CO., LTD. made a subsidiary | |
| | | 2013 F Corporation (currently XAAX Inc.) established | |
| | | The digital comics fields entered as part of multifaceted IP development efforts/ closure | |
| | | 2008 Digital comics distribution began, following investment in Bbmf Magazine, inc. | |
| | | 2012 Sold shares in Bbmf Magazine, inc. | |
| | | | |

Our history

| From 2008 Toward cultivation and commercialization of IP | 2008 | The visual field entered to acquire and cultivate IP 2007 Operations at Lucent Pictures Entertainment, Inc. began; |
|--|--------------|---|
| 200 rd c | | Feature-length animation film trilogy BERSERK planned and produced |
| 08 Ult | | 2010 Digital Frontier Inc. made a subsidiary; Provision of high-quality visual technology began |
| ivat | | 2011 Digital Frontier (Taiwan) made a subsidiary to expand the film production line overseas |
| ion | | Fly Studio SDN. BHD. (Malaysia) made a subsidiary to expand the film production line overseas |
| ano | | 2016 TV anime BERSERK broadcasted on Animeism of MBS and other, wowow |
| d cc | | Full-3DCG animation movie GANTZ:O released |
| omn | | 2017 TV anime <i>BERSERK</i> broadcasted (second series) on Animeism of MBS and other, wowow |
| nerc | | TV anime Altair: A Record of Battles broadcasted on Animeism of MBS and other, wowow |
| iali | | TV anime Infini-T Force broadcasted on NTV network |
| zati | | 2018 TV anime DARLING in the FRANXX broadcasting on TOKYO MX and other |
| on | | TV anime BEATLESS broadcasting on Animeism of MBS and other |
| ofI | | Showing Infini-T Force THE MOVIE started |
| Р | | TV anime SWORDGAI The Animation distributing simultaneously worldwide on Netflix |
| | | The comic field entered to create IP |
| | | 2010 Publishing company HERO'S INC. jointly established with Shogakukan Creative INC. |
| | | 2011 Publishing of HERO'S Monthly magazine began |
| | | 2012 Published <i>HERO'S Comics</i> |
| | | 2017 TV anime <i>ATOM THE BEGINNING</i> broadcasted on NHK Acquired shares in No9 Inc., which operates a electronic comic platform business |
| | | 2018 TV anime <i>KILLING BITES</i> broadcasted on Animeism of MBS and other |
| | | Toward holding/cultivating IP 2010 Tsuburaya Productions Co., Ltd., owner of the <i>Ultraman</i> series and other high-quality IP, made a subsidiary |
| | | Group systems set up and network with external partners strengthened to raise IP value |
| | | 2012 Collaborated with SOTSU CO., LTD. and Toho Co., Ltd. to begin cross-media development of <i>MAJESTIC</i> <i>PRINCE</i> |
| | 2013 | 2013 TV anime <i>MAJESTIC PRINCE</i> broadcasted |
| | | 2014 APPLESEED ALPHA produced with US-based Sony Pictures Entertainment released in North America and Japan |
| | | Alliance with DLE Inc. and a project launched for cross-media development of <i>SWORDGAI</i> , which runs in the <i>HERO'S Monthly</i> |
| | | 2015 Developed a new conceptual licensed brand A MAN of ULTRA with the companies of the various fields 2016 ACTIVERAID: Special Public Security Fifth Division Third Mobile Assault Eighth Unit broadcasted on TV APPLESEED ALPHA received first prize by category at the VFX-JAPAN Awards 2016 A MAN of ULTRA received the grand prize for Character & Brand of the Year 2016 at the Japan Brand and Licensing Awards |
| | | Anime MAJESTIC PRINCE THE MOVIE released |
| | | 2017 Live-action film HURRICANE POLIMAR released |
| | 2015 | Market changed to first section of the Tokyo Stock Exchange |
| | 2016 | Accelerating overseas development of IP 2015 Ultraman live shows held in China, Hong Kong, Thailand, Malaysia, etc. 2016 Expanded e-book distribution of <i>HERO'S</i> titles in collaboration with China Mobile and kidstone. |
| | | Promoted distribution of visual products in collaboration with U.S. Crunchyroll and other SVOD operators |
| | 2017 2018 | Announcement of Medium-term Management Plan Reorganization of FIELDS CORPORATION Group for growth to next stage 2018 [PS distribution unit] <i>Fields AD Network</i> started, a packaged service of targeting advertisement and analysis tool |
| From Char syste | | jointly developed by FIELDS CORPORATION and FutureScope Corp. |
| From 2018 Changing to new management system for growth to next stage | | 2019 [PS distribution unit] New information distribution service <i>Pachinko Pachislot Information Station</i> scheduled to start by Pachinko Pachislot Information Co., Ltd., jointly established by Amusement Press Japan, adcircle and FIELDS CORPORATION |
| w m vth t | | 2018 [PS development unit] NANASHOW Corporation made a subsidiary to integrate the function in PS development unit |
| anagemo o next st | | 2019 [Video production unit] TV anime <i>The Magnificent KOTOBUKI</i> , invested by Digital Frontier Inc. broadcasted on TOKYO MX and other |
| ent age | | 2019 [IP&MD unit] Anime ULTRAMAN, invested by FIELDS CORPORATION and Tsuburaya Productions Co., Ltd., distributed simultaneously worldwide on Netflix Announcement of Medium-term Management Plan (FY3/2019 to FY3/2021) |
| | | 1^{2} minourcement of mountain-term management f fail (F 1 $5/2017$ to F 1 $5/2021$) |

(As of March 31, 2019)

1. Activities for environment

Please refer to our IR site for other activities URL : https://www.fields.biz/ir/e/csr/activities/

(1) Main activities

Power reduction with energy conservation measures

- Room temperature set at 28°C during summer
- · Use of lighting reduced and light bulbs changed to LED light bulbs
- Energy-saving multi-function machines adopted

Promotion of green procurement (purchase of products and services which have a lesser impact on the environment)

· Promotion of the procurement of products with environmental labels/marks

Environmental awareness and introduction of hybrid cars

- Number of vehicles introduced: 192 (67.61% of all vehicles)
- Target for introduction: sales car (excluding vehicles for officers and vehicles with four-wheel drive used in cold regions) part of vehicles in head office

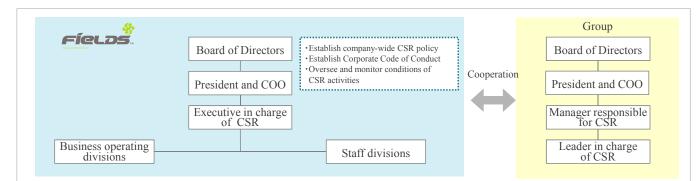
2. Activities for society

(1) Basic policy

We offer products and services to fill people's leisure time, which is expected to increase in the future in the mature society we live in. We are confident that we can enrich people's lives and lifestyles by enriching this leisure time, and that continuing these efforts will lead to the happiness of the greater society.

In other words, "our activities based on our corporate philosophy fulfill our social responsibilities", and acting in line with this concept is our responsibility to everyone who enjoys the Group's products and services, shareholders providing capital and all of our stakeholders.

(2) CSR promotion system



(3) Main activities

| Operating of quality management system | Established Okinawa working center |
|--|--|
| Implementing continuing improvement as the policy, "Enduringly providing high quality services for contributing pachinko hall's prosperity" Certification renewed system in August 2018 | Providing the job opportunities for disability person and preparing a great work environment in Okinawa Established date: April 1, 2010 Business operates: data entry etc. |
| Implementing the social contribution activities | Promoting introduction of AED (Automatic External Defibrillator) |
| • Supporting RICOH JAPAN Corporation's activities to help foreign universities become more global, and collaborated in organizing a study tour for students to learn about Japanese universities and companies | Installed at visible places in the office building such as near entrances to enable visitors and neighborhood to use Employees took instruction course of AED Installation date: from January 7, 2011 Installation site: head office, regional offices/branches and Total Workout (gym): a total of 39 places |

ULTRAMAN FOUNDATION

Please refer to official website for more information http://www.ultraman-kikin.jp/en/





©TSUBURAYA PRODUCTIONS

Tsuburaya Productions Co., Ltd. and other sponsoring corporate group companies established *ULTRAMAN FOUNDATION* immediately after the Great East Japan Earthquake in March 2011 to support the regions affected by the earthquake. This Foundation provides psychological and material support to children who are the hope for the future and deploys the permanent support activities for their future.

| Name | ULTRAMAN FOUNDATION |
|----------------|---|
| Representative | Hidetoshi Yamamoto |
| Establishment | March 2011 |
| Organizer | Tsuburaya Productions Co., Ltd. |
| Statement | <i>ULTRAMAN FOUNDATION</i> is a foundation that acknowledges children are the hope for the future, and will provide everlasting support in all kinds of ways for the welfare and well being of all children. It is our mission to bring back the smiles to the faces of each child as soon as possible, and we pray from our heart that the children will move on to their brighter future. |
| Slogan | A Foundation to support the present and future of the children |

TOPICS

Support activities for children in disaster-hit area (Apr. 23-26, 2019)

ULTRAMAN FOUNDATION, along with Ultraman Zero, visited the nursing facilities and hospitals in Sapporo-shi, Atsuma-cho, Mukawa-cho and Abira-cho (Hokkaido), the area which suffered serious damage in 2018 Hokkaido Eastern Iburi Earthquake in September 2018.

(Visited eight nursing facilities and hospitals)

We enjoyed *Ultraman exercises*, *rock-paper-scissor train game* and photo session. Heroes and the children exchanged energy at the end of visits with handshake.

We sincerely thank all of those who supported our activities.





©TSUBURAYA PRODUCTIONS Source: FIELDS

3. Activities for Corporate Governance

(1) Basic policy

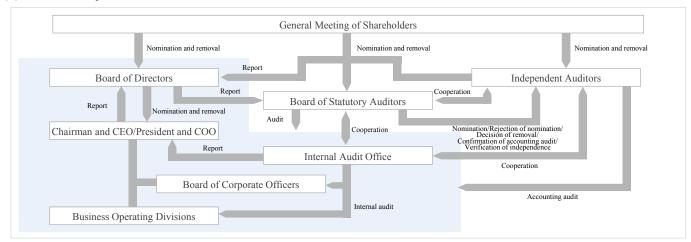
Please refer to Corporate Governance page of the URL below regarding handling aspect Corporate Governance Code https://www.fields.biz/ir/e/csr/governance/outline/



FIELDS CORPORATION has identified its corporate philosophy as providing "The Greatest Leisure for All People", and has established a basic management policy of continuously enhancing corporate value. We think one of our key management issues is to enable corporate governance system to function.

We operate efficient management by constructing system for prompt and flexible response to business climate and by improving corporate governance, to enrich healthiness, visibility and compliance of management. We have provided the corporate governance guidelines which shows basic items in corporate governance.

(2) Promotion system



(3) Main activities

I Strengthening of promotion system

For governance, directors' term of office will be changed from two years to one year so as to move towards a system where directors' performance is evaluated on an annual basis. To continue increasing our corporate value, we will focus on strengthening our internal governance systems such as clarification of directors' duties, and enhancing our internal governance framework in line with the Corporate Governance Code.

II Profit return policy

Profit return policy is based on DOE (Dividend on equity ratio) to contribute to the maximization of general shareholder returns.

| | | | | | | | | (Unit: Milli | ons of yen) |
|---------|---|---|---|--|--|--|---|---|--|
| 3/2010 | 3/2011 | 3/2012 | 3/2013 | 3/2014 | 3/2015 | 3/2016 | 3/2017 | 3/2018 | 3/2019 |
| 3,289 | 7,520 | 5,991 | 4,720 | 5,370 | 3,018 | 118 | (12,483) | (7,691) | (298) |
| 1,503 | 1,660 | 1,659 | 1,659 | 1,659 | 1,991 | 1,659 | 1,659 | 995 | 331 |
| 45.9 | 22.1 | 27.7 | 35.1 | 30.9 | 66.0 | 1,398.1 | - | - | - |
| | | | | | | | | | |
| 347,000 | 347,000 | 347,000 | 347,000 | 34,700,000 | 34,700,000 | 34,700,000 | 34,700,000 | 34,700,000 | 34,700,000 |
| 336,357 | 332,115 | 332,115 | 331,838 | 33,183,800 | 33,183,800 | 33,183,800 | 33,183,700 | 33,183,700 | 33,183,700 |
| | | | | | | | | | |
| 347,000 | 347,000 | 347,000 | 347,000 | 34,700,000 | 34,700,000 | 34,700,000 | 34,700,000 | 34,700,000 | 34,700,000 |
| 336,357 | 332,115 | 332,115 | 331,838 | 33,183,800 | 33,183,800 | 33,183,800 | 33,183,700 | 33,183,700 | 33,183,700 |
| | | | | | | | | | |
| - | - | - | - | - | 10 | - | - | - | - |
| 20 | *1 25 | *2 25 | 25 | 25 | 25 | 25 | 25 | 25 | - |
| 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 5 | 10 |
| 45 | 50 | 50 | 50 | 50 | 60 | 50 | 50 | 30 | 10 |
| | 3,289 1,503 45.9 347,000 336,357 347,000 336,357 - 20 25 | 3,289 7,520 1,503 1,660 45.9 22.1 347,000 347,000 336,357 332,115 347,000 347,000 336,357 332,115 - - 20 *1 25 25 | 3,289 7,520 5,991 1,503 1,660 1,659 45.9 22.1 27.7 347,000 347,000 347,000 336,357 332,115 332,115 347,000 347,000 347,000 336,357 332,115 332,115 20 *1<25 | 3,289 7,520 5,991 4,720 1,503 1,660 1,659 1,659 45.9 22.1 27.7 35.1 347,000 347,000 347,000 347,000 336,357 332,115 332,115 331,838 347,000 347,000 347,000 347,000 336,357 332,115 332,115 331,838 - - - - 20 *1<25 | 3,289 7,520 5,991 4,720 5,370 1,503 1,660 1,659 1,659 1,659 45.9 22.1 27.7 35.1 30.9 347,000 347,000 347,000 347,000 347,000 336,357 332,115 332,115 331,838 33,183,800 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 347,000 336,357 332,115 332,115 331,838 33,183,800 - - - - - - 20 *1 25 *2 25 25 25 25 25 25 25 25 25 25 | 3,289 7,520 5,991 4,720 5,370 3,018 1,503 1,660 1,659 1,659 1,659 1,991 45.9 22.1 27.7 35.1 30.9 66.0 347,000 347,000 347,000 347,000 347,000 34,700,000 34,700,000 336,357 332,115 332,115 331,838 33,183,800 33,183,800 347,000 347,000 347,000 347,000 34,700,000 34,700,000 347,000 347,000 347,000 347,000 34,700,000 34,700,000 347,000 347,000 347,000 347,000 34,700,000 34,700,000 347,000 347,000 347,000 34,700,000 34,700,000 34,700,000 336,357 332,115 332,115 331,838 33,183,800 33,183,800 - - - - 10 10 10 10 10 10 10 10 10 10 10 10 | 3,289 7,520 5,991 4,720 5,370 3,018 118 1,503 1,660 1,659 1,659 1,659 1,991 1,659 45.9 22.1 27.7 35.1 30.9 66.0 1,398.1 347,000 347,000 347,000 347,000 34,700,000 34,700,000 34,700,000 336,357 332,115 332,115 331,838 33,183,800 33,183,800 33,183,800 347,000 347,000 347,000 347,000 34,700,000 34,700,000 34,700,000 347,000 347,000 347,000 347,000 34,700,000 34,700,000 34,700,000 347,000 347,000 347,000 347,000 34,700,000 34,700,000 347,000 347,000 347,000 34,700,000 34,700,000 34,700,000 346,357 332,115 331,838 33,183,800 33,183,800 33,183,800 - - - - 10 - - - - 10 - 20 *1 25 *2 25< | 3,2897,5205,9914,7205,3703,018118(12,483)1,5031,6601,6591,6591,6591,9911,6591,65945.922.127.735.130.966.01,398.1-347,000347,000347,00034,700,00034,700,00034,700,00034,700,000336,357332,115332,115331,83833,183,80033,183,80033,183,80033,183,800347,000347,000347,00034,700,00034,700,00034,700,00034,700,000347,000347,000347,00034,700,00034,700,00034,700,000347,000347,000347,00034,700,00034,700,00034,700,000347,000347,000347,00034,700,00034,700,00034,700,000347,000347,00034,700,00034,700,00034,700,000347,000347,00034,700,00034,700,00034,700,000347,000347,00034,700,00034,700,00034,700,000347,000347,00034,700,00034,700,00034,700,000347,000347,00034,700,00034,700,00033,183,800336,357332,115331,8333,183,80033,183,80033,183,800347,00034,70034,700,00034,700,00034,700,0001010-20*1<25 | 3,2897,5205,9914,7205,3703,018118(12,483)(7,691)1,5031,6601,6591,6591,6591,9911,6591,65999545.922.127.735.130.966.01,398.1347,000347,000347,000347,00034,700,00034,700,00034,700,00034,700,000336,357332,115332,115331,83833,183,80033,183,80033,183,80033,183,80033,183,800347,000347,000347,00034,700,00034,700,00034,700,00034,700,00034,700,00034,700,000347,000347,000347,00034,700,00034,700,00034,700,00034,700,00034,700,00034,700,000347,000347,000347,00034,700,00034,700,00034,700,00034,700,00034,700,000347,000347,000347,00034,700,00034,700,00034,700,00034,700,00034,700,000347,000347,000347,00034,700,00034,700,00034,700,00034,700,00034,700,000347,000347,00034,700,00034,700,00034,700,00034,700,00034,700,00034,700,000347,000347,00034,700,00034,700,00034,700,00034,700,00034,700,00034,700,000347,000347,00034,700,00034,700,00034,700,00034,700,00034,700,00034,700,000110 |

*1 Interim dividends have increased as of November 4, 2010.

*2 A split of common shares was effected at a ratio of 1:100 with a record date of September 30, 2012, and all amounts are indicated taking the share split into account retroactively.

Source: FIELDS

IR materials are available from our IR website. Please visit us and utilize them.



Annual Report 2017 (English)

Issued annually since FY 3/2004.

[STEADY, FOCUSED, FORWARD] Latest issue: Sep. 14, 2017



-Management Massage -Medium-term Management Plan -Review of Business Activities -CSR/Corporate Governance -Company and Stock Information -Financial Section



Full year (Apr. 2018 – Mar. 2019)

FY3/2019

Fact Book 2

(Reference: Peripheral Market Data)

Market Data etc.



FIELDS CORPORATION TSE 1st: 2767 May 16, 2019

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The page which the document or figures are updated has a mark "updated".

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Market Data

| P.4 | Change | in working h | ours [| updated] |
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| | Trends in | household | consur | nption |

P.5 Trends in leisure market Trends in content market The data is based on Monthly Labour Survey, by Ministry of Health, Labour and Welfare



*The Ministry of Health, Labour and Welfare announced the survey had not been carried out accurately from 2004 to 2017. The figure on this sheet shows the recounted data. The data before 2011 is not described on this sheet.

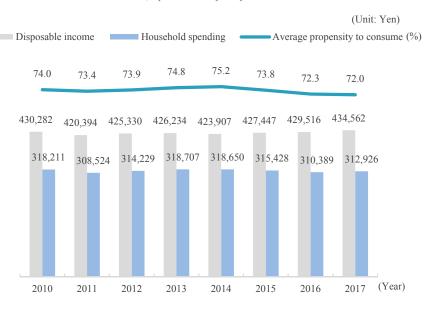
Trends in household consumption

The data is based on *Family Income and Expenditure Survey* (<u>http://www.stat.go.jp/data/kakei/</u>), by Statistics Bureau, Ministry of Internal Affairs and Communications, updated every May

According to *the Family Income and Expenditure Survey*, disposable income per household for employees in 2017 was ¥434,562 (up 1.2% YoY), an increase of ¥5,046 from last year.

Household spending (monthly, averaged over one year) in 2017 was ¥312,926 (up 0.8% YoY).

Average propensity to consume (the household spending ratio to the disposable income) was 72.0% (down 0.3 points YoY), third consecutive year of decrease.



The data is based on White Paper on Leisure 2018, by Japan Productivity Center, updated every August

According to *White Paper on Leisure 2018*, the overall leisure market slightly increased by 0.2% YoY, to ¥69.9 trillion in 2017. Excluding PS market, which has an extremely large market scale, the result was an increase of 2.1% YoY, fifth consecutive year of increase.

The sports market increased by 1.2% YoY, to ¥4.8 trillion, recorded sixth consecutive year of increase. This was due to the sporting goods market being strong and the fitness club market achieving a record high result.

The pastimes and creative activities market shrank by 2.5% YoY, to ¥7.8 trillion. This was the seventh consecutive year of decrease. It was due to shrinkage in the movie, video software, audio device and book/magazine sales markets, etc. However, camera, paid movie distribution service, e-book markets trend upward. In the paid music distribution market, the fixed rate music streaming service has grown rapidly.

The entertainment market increased by 0.0% YoY, to ¥47.2 trillion. Trends in the amusement arcade, video game, public gambling and food service markets remained firm while PS and lottery market significantly shrank.

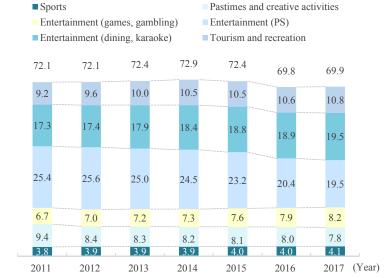
The tourism and recreation markets increased by 2.6% YoY, to ¥10.8 trillion. This was due to the continuous increase of the domestic tourism market influenced by the increase of inbound tourism, and a big growth of the foreign tourism market. Markets in accommodations (except for Japanese hotel) and transportation service also increased, and the amusement park/theme park market achieved a record high for the fifth consecutive year.

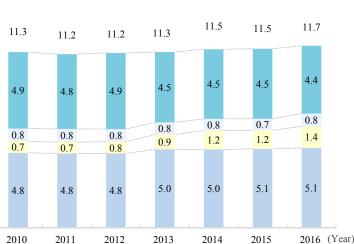
Trends in content market

The data is based on *Survey on the Production and Distribution of Media Content*, by Institute for Information and Communications Policy, MIC, updated every September

Video-based content (except games) Video-based content (games) Audio-based content Text-based content According to the Survey on the Production and Distribution of Media Content, content 11.5 industry market such as Japanese movie, TV program, game and book for 2016 11.5 11.3 11.3 11.2 11.2 increased by 1.7% YoY, to ¥11.7 trillion in 2016. Video-based content (including video game) was ¥6.5 trillion (55.7% of the whole 4.5 4.5 4.5 4.9 4.9 4.8 market), audio-based content was ¥0.8 trillion (7.0%), and text-based content was ¥4.4 trillion (37.3%). 07 0.8 0.8 0.8 0.8 0.8 The content market has a trend to increase ever year from 2012.

By each content, video-based content tends to increase while text-based content is apt to decrease.





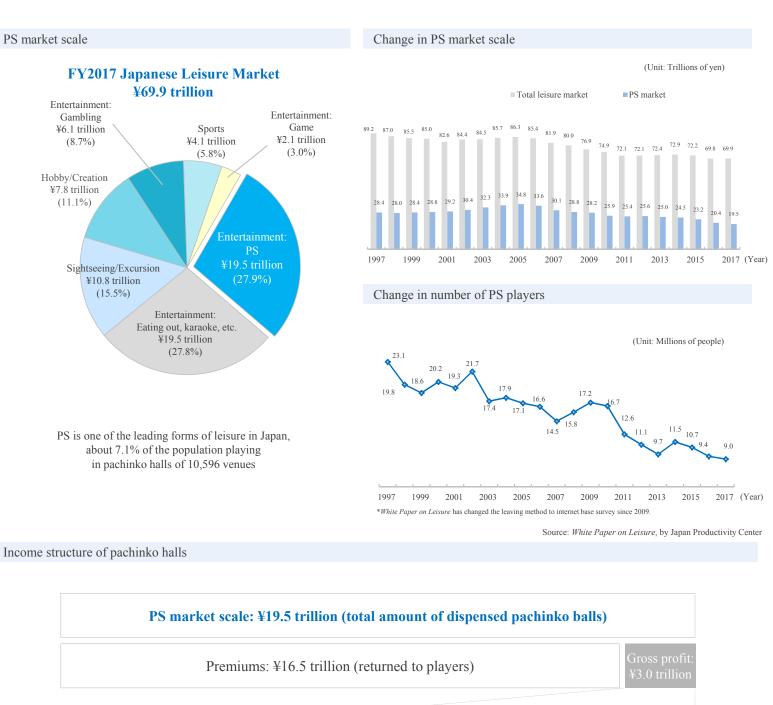
(Unit: Trillions of yen)

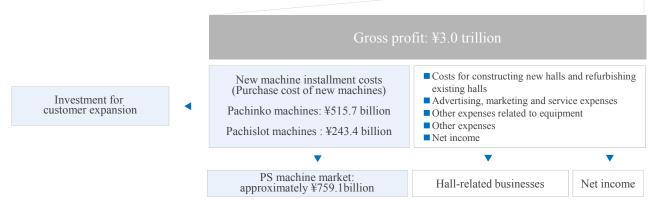
(Unit: Trillions of yen)

PS Market Data

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| P.15 | Monthly trends of pachinko halls [updated] Results of model certification tests [updated] |





Source: White Paper on Leisure by Japan Productivity Center, Pachinko Maker Trends by Yano Research Institute, Ltd, White Paper DK-SIS 2016, by DAIKOKU DENKI Co., Ltd. and partly estimated figure by FIELDS



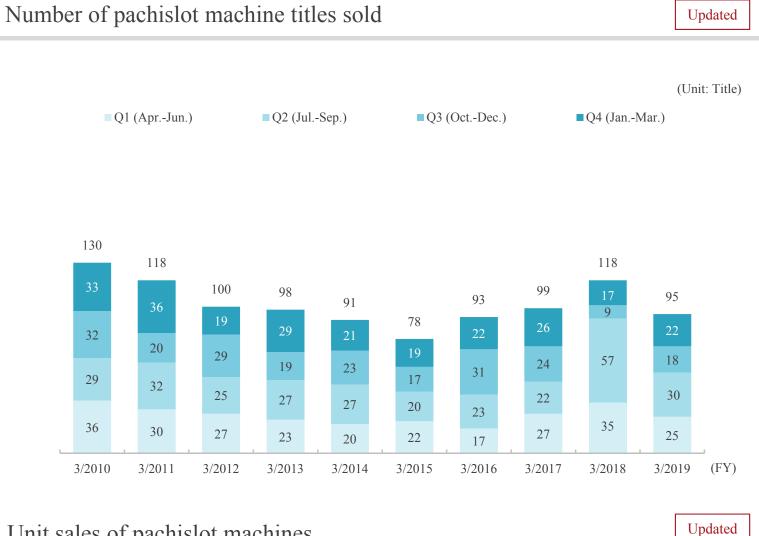


Unit sales of pachinko machines

Updated



(Unit: Title)



Unit sales of pachislot machines



9

*Number of machines and titles sold are reviewed once a year.

Source: FIELDS

Change in PS industry

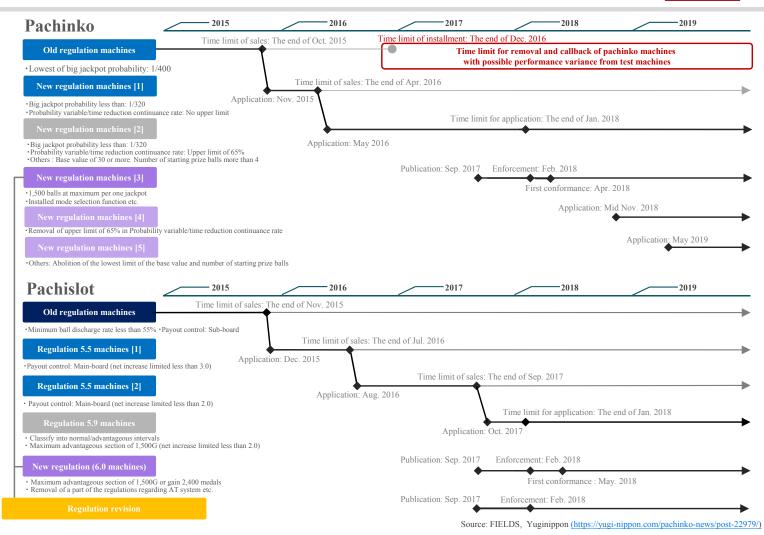
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|--------|-----|--------|------|----|
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| \sim | P 9 | · ···· | ~~ | ~ |

| FY | Primary events | Industry overall | Total PS unit sales | Number of halls | Hall |
|--------|--|---|-----------------------|-----------------|---|
| 3/2005 | ■ Oct. Mid Niigata Earthquake ■ Dec. Sumatra-Andaman Earthquake | Jul. Revisions to PS machine regulations go into effect | 5,680,000 machines | 15,617 halls | |
| 3/2006 | Jan. Livedoor incident | | 5,830,000 machines | 15,165 halls | |
| 3/2007 | | | 5,480,000 machines | 14,674 halls | May Enforcement of revised Amusement Businesses Law *Stricter operations of halls (reinforced penalties), such as thorough no- of under 18 years old and payout security at closing time. |
| 3/2008 | ■ Aug. Sub-prime loan problem in US | | 4,910,000 machines | 13,585 halls | Increase in closures of dedicated pachislot specialty stores Full-scale introduction of pachinko with low playing cost |
| 3/2009 | Jul. G8 Hokkaido Toyako Summit Sep. US-based Lehman Brothers collapses | ■ Jul. Voluntary ban on replacement of machines with the opening of G8 Summit | 4,250,000 machines | 12,937 halls | *Installation rate |
| 3/2010 | Sep. Established Democratic Party administration Nov. Opening of APEC Economic Leaders' Meeting | ■ Nov. Voluntary ban on replacement of machines with the opening of APEC Economic Leaders' Meeting | 4,090,000 machines | 12,652 halls | Rise of ART type pachislot machines Full-scale introduction of pachislot with low playing cost |
| 3/2011 | Mar. Great East Japan Earthquake occurs Jul. Major flooding in Thailand | Mar. Voluntary constraints on marketing and advertising after the Great East Japan Earthquake | 3,880,000 machines | 12,479 halls | *Installation rate 9.7% 28. |
| 3/2012 | • Oct. Yen strengthens to highest level since WWII | | 3,860,000 machines | 12,323 halls | Aug. Strictly restricted PS advertisement (event) 12.3% 32. |
| 3/2013 | Dec. LDP takes power with Abe cabinet Mar. Haruhiko Kuroda appointed as BOJ governor | | 3,820,000 machines | 12,149 halls | Aug. DYNAM listed in Hong Kong market Rise of AT type pachislot machines |
| 3/2014 | | | 3,450,000 machines | 11,893 halls | 21.1% 40. |
| 3/2015 | Apr. Consumption tax rate increased | | 3,250,000 machines | 11,627 halls | 23.0% 43. |
| 3/2016 | | | 2,850,000 machines | 11,310 halls | Apr. NIRAKU listed in Hong Kong market Jun. Revised Businesses Affecting Public Morals Regulation Law passed, and PS industry made from category 7 to 4 business |
| 3/2017 | Apr. 2016 Kumamoto Earthquake May G7 Japan 2016 Ise-Shima Summit Jun. U.K. referendum on withdrawal from the EU. Nov. Presidential election in U.S. Dec. Enactment of the IR promotion low | May Moratorium on replacement of machines for the duration of Summit | 2,430,000 machines | 10,986 halls | Jan. Build a consensus with JASRAC regarding playing music with installation machines 46. |
| 3/2018 | | ■ Feb. Amendment of the Regulation for Enforcement of the Amusement Businesses Law | 2,010,000 machines | 10,596 halls | May Okura Holdings Limited listed in Hong Kong Market 23.0% 47. |
| 3/2019 | Jun. 2018 North Korea-United States summit Jul. Problem Gambling Basic Countermeasure Act established Jul. Torrential rains in western Japan in July 2018 Oct. Typhoon No. 21 (Jebi) Oct. 2018 Hokkaido Eastern Iburi earthquake | | | 10,060 halls | 22.4% 47. |

*The number of pachinko halls are as of each year end.

Source: FIELDS, National Police Agency's data, Pachinko Maker Trends by Yano Research Institute, Ltd

Trends in PS regulations



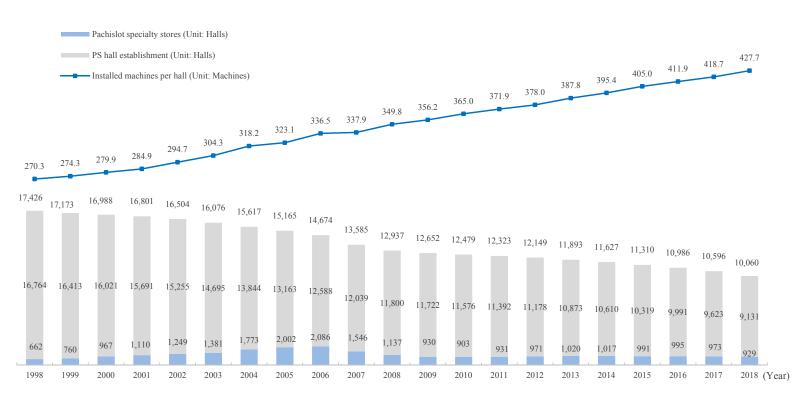
Amendment of the regulation for Enforcement of the Amusement Businesses Law

| | | ment Businesses Law | | | | | |
|--------|-------------------|--|---------------------------|-------------|--------------|---------------------------|---------------------------|
| Regul | ation of ball ou | itput | | | | | |
| (1) Ch | anges to criteria | for test firing | | | | | |
| | Test | Old regulation | New regulation | | Test | Old regulation | New regulation |
| - | 1 hour | Under 300% | Over 33%—Under 220% | lot | 400 games | Under 300% | Over 33%—Under 220% |
| | 1 hour 4 hours | _ | Over 40%—Under 150% | Pachislot | 1,600 games | - | Over 40%—Under 150% |
| Ě | | | | Pa | 6,000 games | Under 150% | Over 50%—Under 126% |
| | 10 hours | 10 hours Over 50%—Under 200% Ov | | | 17,500 games | Over 55%—Under 120% | Over 60%—Under 115% |
| (2) Ch | anges to criteria | a for jackpot balls | | | | | |
| | | Old regulation | New regulation | | | Old regulation | New regulation |
| | | | 1.500 balls | 1,500 balls | | 480 medals | 300 medals |
| | Destrutes | 2,400 balls | 1,500 balls | | D 1 1 1 / | | |
| | Pachinko | 2,400 balls (equivalent to 9,600 yen) | (equivalent to 6,000 yen) | | Pachislot | (equivalent to 9,600 yen) | (equivalent to 6,000 yen) |
| (3) Ch | | , | (equivalent to 6,000 yen) | | Pachislot | (equivalent to 9,600 yen) | (equivalent to 6,000 yen) |
| (3) Ch | | (equivalent to 9,600 yen) | (equivalent to 6,000 yen) | | Pachislot | (equivalent to 9,600 yen) | (equivalent to 6,000 yen) |

To promote measures to prevent pachinko addiction, revised laws and rules require hall operators to provide information to customers and take other necessary measures as their additional duties.

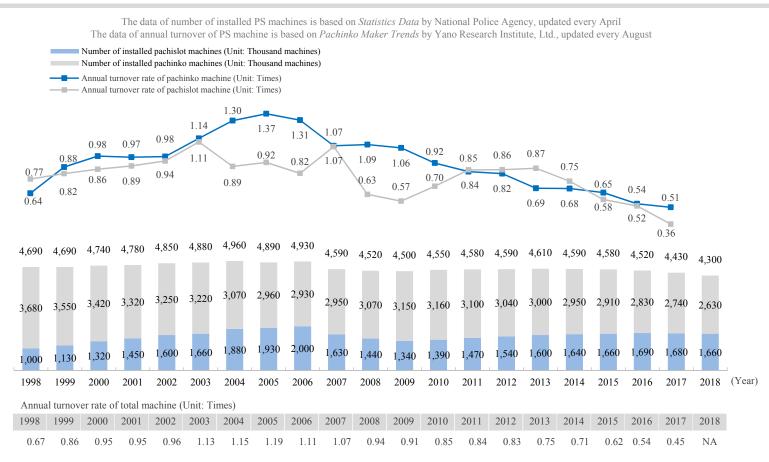
Source: FIELDS, New/Old Comparative table announced on September 4, 2017 by National Police Agency, Yuginippon (http://www.yugi-nippon.com/?p=13733)

Updated



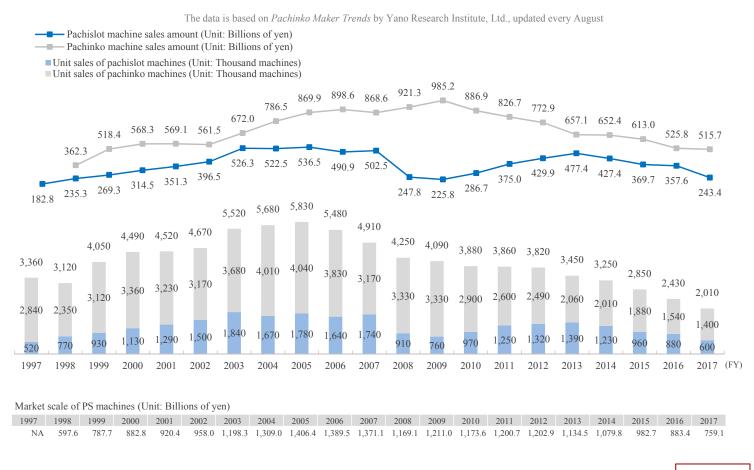
The data is based on Statistics Data by National Police Agency, updated every April

Number of installed PS machines and annual turnover rate



Updated

Updated



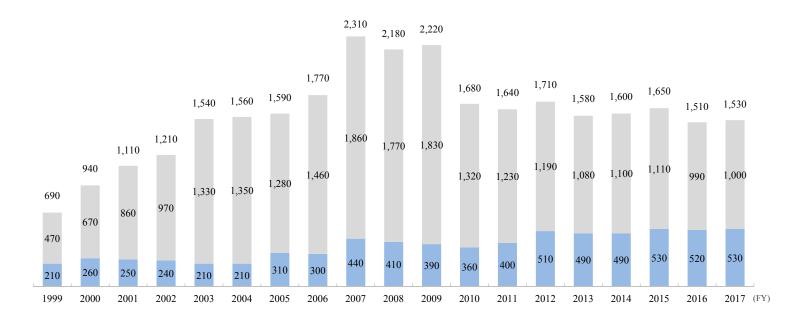
Number of issued certificate stamp for used PS machines

Updated

The data is based on Pachinko Maker Trends by Yano Research Institute, Ltd., updated every August

Number of issued certificate stamp for used pachislot machines (Thousand of stamps)

Number of issued certificate stamp for used pachinko machines (Thousand of stamps)

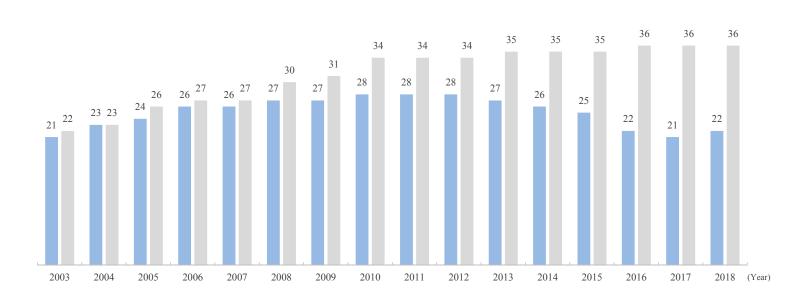


Change in the number of member manufacturers of PS associations

The data is based on Pachinko Maker Trends by Yano Research Institute, Ltd., updated every August *The figure as of the end of July is shown

Nichidenkyo (pachislot association) (companies)

Nikkoso (pachinko association) (companies)



Market share

The data is based on Pachinko Maker Trends 2017 by Yano Research Institute, Ltd., updated every August

Unit sales share of pachinko machine

| FY | 2013 | | 2014 | | 2015 | | 2016 | | 2017 | |
|---------|-------------------|--------------|-------------------|--------------|-------------------|--------------|-------------------|--------------|-------------------|--------------|
| Ranking | Manufacturer | Market share |
| 1 | KYORAKU SANGYO | 16.9% | SANYO | 16.3% | Sansei R&D | 15.9% | SANYO 19.5 | | SANYO | 23.4% |
| 2 | SANYO | 15.3% | SANKYO | 16.3% | SANKYO | 15.7% | Sansei R&D | 13.3% | SANKYO | 12.2% |
| 3 | SANKYO | 14.1% | KYORAKU SANGYO | 15.3% | SANYO | 14.6% | HEIWA/ OLYMPIA | 12.3% | Sammy | 9.9% |
| 4 | Sammy | 9.7% | HEIWA/ OLYMPIA | 12.5% | HEIWA/ OLYMPIA | 12.4% | SANKYO | 11.0% | KYORAKU SANGYO | 9.9% |
| 5 | HEIWA/ OLYMPIA | | Sammy | 12.0% | Newgin | 11.7% | Newgin | 10.2% | Sansei R&D | 9.2% |

*SANKYO's sales share includes Bisty and JB. *Sammy's sales share includes GINZA and TAIYO ELEC. *KYORAKU SANGYO's sales share includes OK!!.

Unit sales share of pachislot machine

| FY | 2013 | | 2014 | | 2015 | | 2016 | | 2017 | |
|---------|-------------------|--------------|-------------------|--------------|-------------------|--------------|-------------------|--------------|--------------|--------------|
| Ranking | Manufacturer | Market share | Manufacturer | Market share |
| 1 | Sammy | 21.7% | Sammy | 16.8% | UNIVERSAL | 17.0% | Sammy | 24.3% | KITA DENSHI | 17.7% |
| 2 | UNIVERSAL | 15.4% | UNIVERSAL | 16.6% | Sammy | 14.7% | UNIVERSAL | 22.9% | DAITO | 16.5% |
| 3 | HEIWA/ OLYMPIA | 8.6% | DAITO | 10.4% | HEIWA/ OLYMPIA | 11.8% | KITA DENSHI | 10.2% | Sammy | 14.1% |
| 4 | SANKYO | 8.4% | YAMASA | 8.8% | KITA DENSHI | 10.3% | HEIWA/ OLYMPIA | 9.1% | UNIVERSAL | 7.1% |
| 5 | DAITO | 7.3% | HEIWA/ OLYMPIA | 7.5% | SANKYO | 8.3% | Enterrise | 6.4% | YAMASA | 6.3% |

*Sammy's sales share includes RODEO. IGT Japan. TRIVY, and TAIYO ELEC.

*SANKYO's sales share includes Bisty.

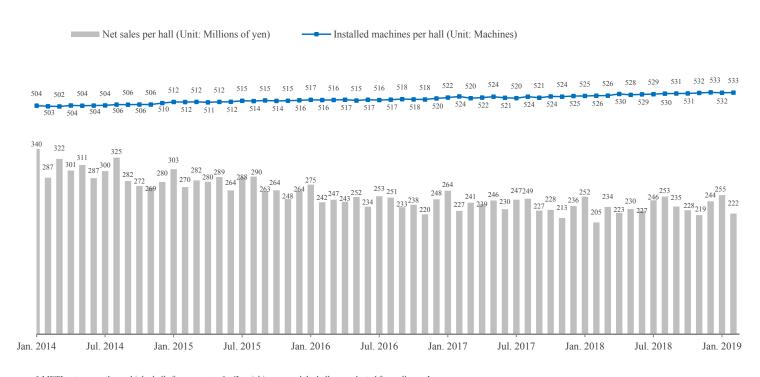
*ARUZE changed its name to Universal Entertainmnent Corporation in 2009.

*UNIVERSAL's sales share includes Eleco, MIZUHO and Macy

*OLYMPIA's sales includes HEIWA's sales; Total sales of all OLYMPIA and HEIWA brands is shown

Updated

The data is based on Current Survey of Selected Service Industries by Ministry of Economy, Trade and Industry (METI), updated every month



* METI outsources the pachinko halls for survey to the Zennichiyuren, and the halls are selected from all over Japan.

* Figures have been retroactively revised in accordance with changes in sampling by the research office in January 2017.

As a result, figures after January 2017 are not contiguous with numbers before January 2017. * The figures are rounded off the first decimal place.

Results of model certification tests

The data is based on Model certification test operations for PS machines; statistical data by Security Electronics and Communications Technology Association, updated every month

Pachinko Machine

| | | Jan. | Feb. | Mar. | Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Total |
|------|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2016 | Application | 54 | 73 | 88 | 79 | 58 | 94 | 69 | 81 | 70 | 53 | 73 | 61 | 853 |
| | Pass | 26 | 28 | 49 | 41 | 27 | 45 | 24 | 35 | 29 | 25 | 38 | 29 | 396 |
| | Passing test ratio | 48.1% | 38.4% | 55.7% | 51.9% | 46.6% | 47.9% | 34.8% | 43.2% | 41.4% | 47.2% | 52.1% | 47.5% | 46.4% |
| 2017 | Application | 65 | 81 | 91 | 85 | 61 | 67 | 58 | 78 | 73 | 58 | 53 | 54 | 824 |
| | Pass | 38 | 31 | 38 | 34 | 24 | 28 | 25 | 24 | 33 | 28 | 29 | 29 | 361 |
| | Passing test ratio | 58.5% | 38.3% | 41.8% | 40.0% | 39.3% | 41.8% | 43.1% | 30.7% | 45.2% | 48.2% | 54.7% | 53.7% | 43.8% |
| 2018 | Application | 54 | 49 | 63 | 35 | 36 | 70 | 58 | 69 | 46 | 64 | 73 | 53 | 670 |
| | Pass | 20 | 25 | 43 | 23 | 16 | 33 | 24 | 28 | 23 | 32 | 39 | 29 | 335 |
| | Passing test ratio | 37.0% | 51.0% | 68.2% | 65.7% | 44.4% | 47.1% | 41.3% | 40.6% | 50.0% | 50.0% | 53.4% | 54.7% | 50.0% |
| 2019 | Application | 77 | 88 | 96 | | | | | | | | | | |
| | Pass | 36 | 25 | 28 | | | | | | | | | | |
| | Passing test ratio | 46.8% | 28.4% | 29.2% | | | | | | | | | | |

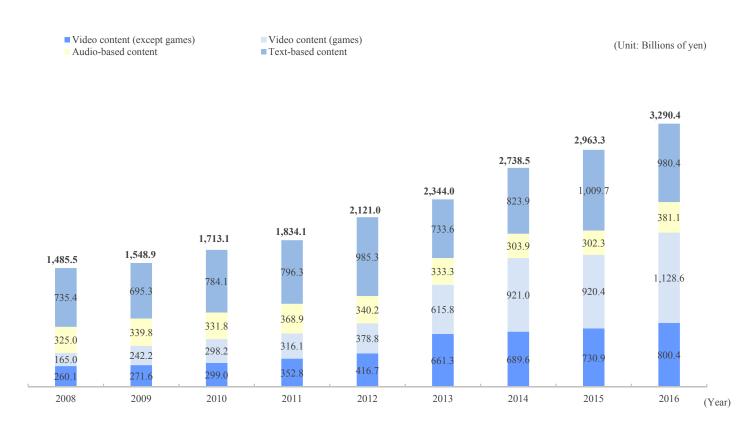
Pachislot Machine

| | | Jan. | Feb. | Mar. | Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Total |
|------|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2016 | Application | 59 | 69 | 51 | 75 | 50 | 47 | 63 | 50 | 67 | 82 | 62 | 70 | 745 |
| | Pass | 25 | 29 | 22 | 33 | 22 | 13 | 24 | 21 | 23 | 38 | 27 | 23 | 300 |
| | Passing test ratio | 42.4% | 42.0% | 43.1% | 44.0% | 44.0% | 27.7% | 38.1% | 42.0% | 34.3% | 46.3% | 43.5% | 32.9% | 40.3% |
| 2017 | Application | 55 | 79 | 84 | 70 | 76 | 85 | 56 | 63 | 63 | 73 | 52 | 66 | 822 |
| | Pass | 20 | 32 | 33 | 17 | 26 | 30 | 27 | 26 | 29 | 30 | 29 | 27 | 326 |
| | Passing test ratio | 36.4% | 40.5% | 39.3% | 24.3% | 34.2% | 35.3% | 48.2% | 41.2% | 46.0% | 41.0% | 55.7% | 40.9% | 39.7% |
| 2018 | Application | 43 | 50 | 69 | 46 | 48 | 38 | 33 | 42 | 42 | 87 | 86 | 64 | 648 |
| | Pass | 22 | 27 | 23 | 32 | 17 | 10 | 4 | 5 | 10 | 19 | 20 | 14 | 203 |
| | Passing test ratio | 51.1% | 54.0% | 33.3% | 69.6% | 35.4% | 26.3% | 12.1% | 11.9% | 23.8% | 21.8% | 23.3% | 21.9% | 31.3% |
| 2019 | Application | 70 | 92 | 65 | | | | | | | | | | |
| | Pass | 9 | 15 | 15 | | | | | | | | | | |
| | Passing test ratio | 12.9% | 16.3% | 23.1% | | | | | | | | | | |

Entertainment Market Data

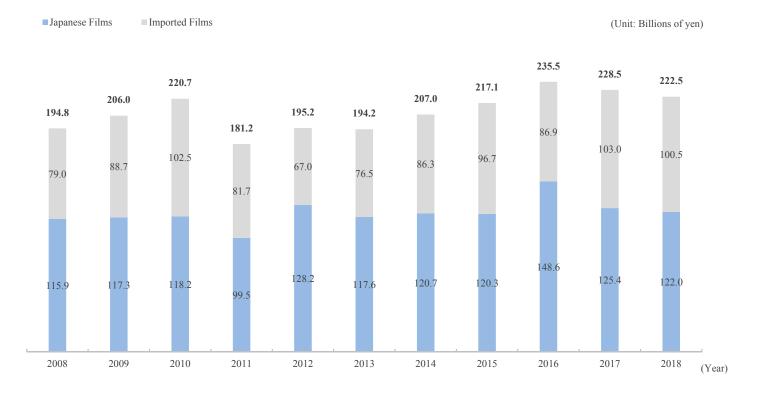
| P.17 | Trends in the online content market Box-office of domestic movie theaters |
|------|---|
| P.18 | Market scale of animation industry Overseas sales of Japanese animation industry market |
| P.19 | Market scale of broadcasting industry Overseas development of Japanese broadcasting contents |
| P.20 | Trends in publishing market and e-book/e-magazine market Sales amount of comic book and comic magazine ^[updated] |
| P.21 | Trends in game market Trends in toy market |
| P.22 | Market scale of mobile business |

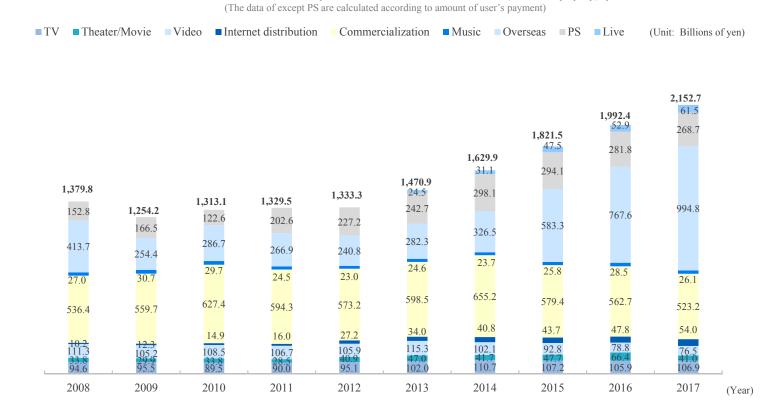
The data is based on *Survey on the Production and Distribution of Media Content*, by Institute for Information and Communications Policy, MIC, updated every September



Box-office of domestic movie theaters

The data is based on STATISTICS OF FILM INDUSTRY IN JAPAN by Motion Picture Producers Association of Japan, Inc., updated every January

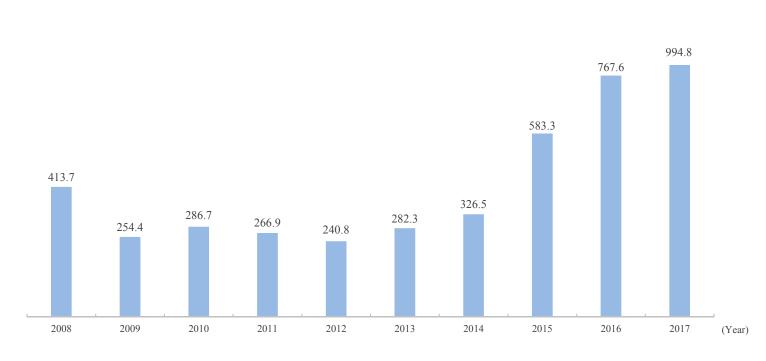




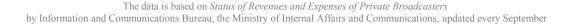
The data is based on *Anime Industry Report 2018* by The Association of Japanese Animation, updated every October The data of PS until 2015 is calculated from shipment of PS machines that utilized anime IP (Intellectual property) by FIELDS

Overseas sales of Japanese animation industry market

The data is based on Anime Industry Report 2018 by The Association of Japanese Animation, updated every October



(Unit: Billions of yen)



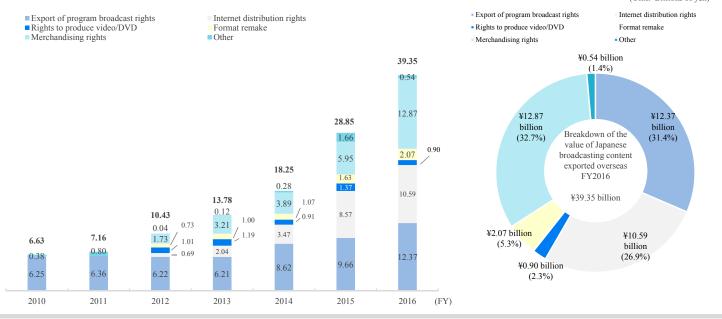


Overseas development of Japanese broadcasting contents

The data is based on *Analysis of the Current Overseas Expansion of Broadcasting Content (FY2016)* by Information and Communications Bureau, the Ministry of Internal Affairs and Communications

According to the *Analysis of the Current Overseas Expansion of Broadcasting Content (FY2016)*, the value of Japanese broadcasting content exported overseas has been increasing every year, and in FY2016, it reached ¥39.35 billion (approximately 5.9 times of the value in FY2010, up 36.3% YoY).

Furthermore, while selling 'program broadcasting rights' was the traditional method for broadcasting content, now, overseas expansion based on 'format sales' and 'remake rights' are gaining traction. The sale of 'Internet distribution rights' is also growing rapidly.



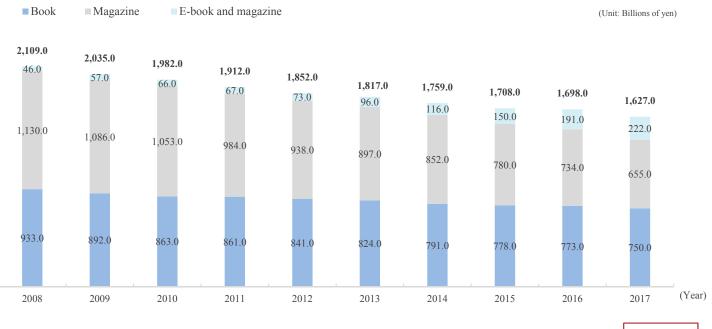
(Unit: Billions of ven)

Trends in publishing market and e-book/e-magazine market

The data is based on White Paper on Leisure 2018, by Japan Productivity Center, updated every August

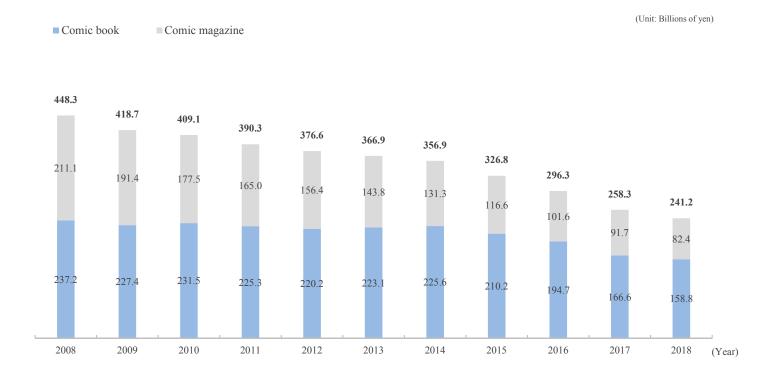
According to the *White Paper on Leisure 2018*, market scale of paper book, magazine and e-book/e-magazine in 2017 continuously decreased by 0.4% YoY, to ¥1,627.0 billion. Book sales also decreased by 3.0% YoY to ¥750.0 billion, and magazine sales recorded the fewest amount of ¥655.0 billion (decrease of 10.8% YoY).

E-book market increased by 16.2% YoY, to ¥222.0 billion. Resent elongation of e-book market has been slowing down, and yet the rate remained over two digits.



Sales amount of comic book and comic magazine

The data is based on Statistics of comic market by All Japan Magazine and Book Publisher's Editor's Association, updated every April



Updated

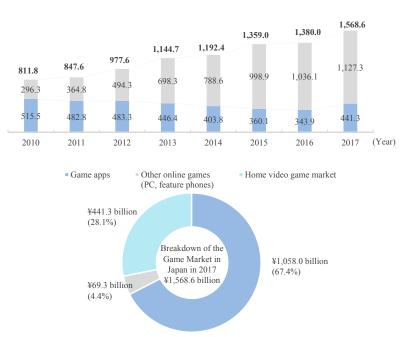
The data is based on White Paper on Famitsu Games 2018 by Gzbrain Inc., updated every June

Home video game market

The *White Paper on Famitsu Games 2018* states that the home video game market increased 28.3% YoY to ¥441.3 billion (total of game hardware and software) in 2017.

Meanwhile, the online platform game market (game apps for smartphones/tablets, games for feature phones, and online PC games) increased 8.8% YoY to ¥1,127.3 billion. As a result, the game market scale in Japan reached a record-high of ¥1,568.6 billion, increased 13.7% YoY.

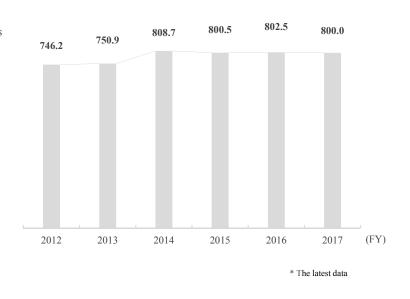
Within the online platform game market, the game app market scale (game apps for smartphones/tablets, games on SNS platforms for feature phones) increased 9.2% YoY to ¥1,058.0 billion, accounting for approximately 60% of the domestic game market.



Online platform game market

Trends in toy market

The data is based on Japanese toy market scale data in FY2017 by The Japan Toy Association, updated every June



(Unit: Billions of yen)

(Unit: Billions of ven)

According to *Japanese toy market scale data in FY2017*, Japanese toy market scale in FY2017 based on recommended retail price was 800.0 billion yen (99.7% YoY).

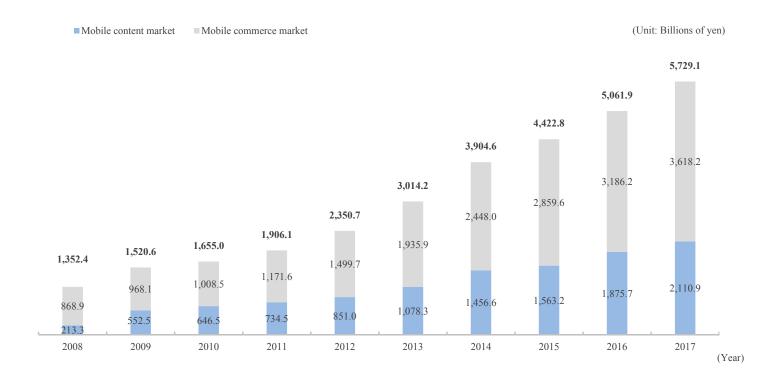
The market recorded the highest sales in the past 10 years in FY2014, with sales over ¥800 billion for the first time since FY2004, and for the following four years, sales have stayed at over ¥800 billion.

Meanwhile, in terms of peripheral categories, the domestic capsule toys market scale was \$31.9 billion (115.2% YoY), and the candy toy market scale was \$43.2 billion (92.3% YoY).

Also, there are several markets for children around the toy market including the video game market. The possibility of toy-related market and toy industry is said to be great.

Market scale of mobile business

The data is based on The 2017 mobile content related markets report by Mobile Content Forum (MCF), updated every July





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