

Financial Presentation for the year ended March 31, 2023

TSUBURAYA FIELDS HOLDINGS INC.

**Tokyo Stock Exchange Prime Market
Security code: 2767**

May. 2023

(Unit: 100 million yen)

Consolidated P/L	FY2021	FY2022		
	Full year	Full year	YoY change	Earnings forecast (As of February 13)
Net sales	949.0	1,171.2	+23.4%	1,170
Gross profit	157.8	253.2	+60.5%	
SG&A expenses	123.3	143.7	+16.5%	
Operating profit	34.4	109.5	+217.9%	108.0
Ordinary profit	36.3	112.1	+208.7%	110.0
Profit attributable to owners of parent	24.7	82.2	+232.7%	80.0
Cash dividends	¥20	¥30		
Dividend payout ratio	26.2%	23.7%		

* Figures less than ¥10 million are rounded down.

* On March 21, 2023, we conducted a 2-for-1 stock split of common share. Dividends for FY2021 before the stock split is stated. Dividends for FY2021 after taking into account the stock split would be ¥10. Figure for FY2022 is after the stock split.

(Unit: 100 million yen)

P/L by business segment		FY2021	FY2022		
		Full year	Full year	YoY change	Earnings forecast (As of February 13)
Content and digital business segment	Net sales	91.0	145.3	+59.6%	-
	Operating profit	14.6	43.7	+198.8%	41.0
PS business segment	Net sales	837.1	1,008.0	+20.4%	-
	Operating profit	17.5	77.1	+340.7%	76.0
Other	Net sales	23.3	23.0	(1.3) %	
	Operating profit	0.9	0.7	(17.7) %	
Adjusted amount	Net sales	(2.5)	(5.2)	-	
	Operating profit	1.3	(12.1)	-	

* As a result of the transition to a holding company structure implemented on October 3, 2022, from the Q3 of the current fiscal year, the Company has changed from the previous a single segment to two reporting segments: Contents and digital business, and PS business.

Due to this change, certain prior year figures have been changed. Segment information for the previous fiscal year has been prepared based on the classification of reporting segments for the fiscal year under review.

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(Unit: 100 million yen)

Consolidated B/S	FY2021	FY2022	YoY change
Current assets	566.9	588.6	+21.7
Non-current assets	133.0	220.2	+87.2
Total assets	700.0	808.9	+108.9
Current liabilities	278.6	304.8	+26.2
Non-current liabilities	105.8	85.8	(19.9)
Total liabilities	384.4	390.7	+6.2
Total net assets	315.5	418.1	+102.6
Total liabilities and net assets	700.0	808.9	+108.9

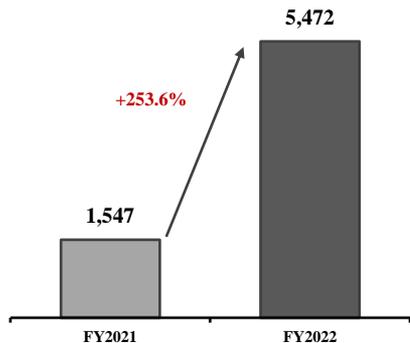
Consolidated C/F	FY2021	FY2022	YoY change
Cash flows from operating activities	79.8	125.6	+45.8
Cash flows from investing activities	(15.8)	(76.4)	(60.5)
Cash flows from financing activities	13.8	(7.2)	(21.1)
Increase in cash and cash equivalents	77.7	41.9	(35.8)
Cash and cash equivalents at beginning of period	245.1	323.0	+77.9
Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation	0.1	—	(0.1)
Cash and cash equivalents at end of period	323.0	364.9	+41.9

* Changes in accounting policies: "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the beginning of the previous fiscal year.

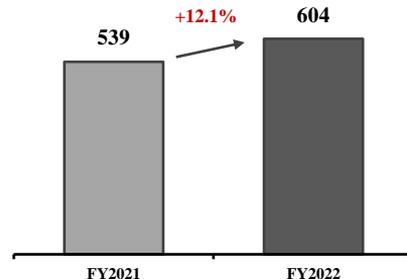
* Figures less than ¥10 million are rounded down.

(Unit: millions of yen)

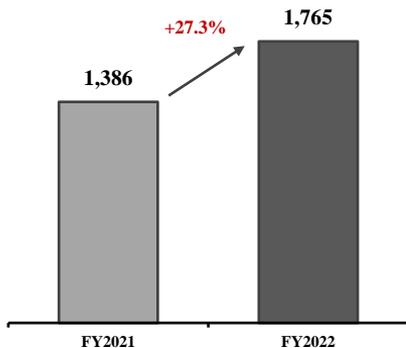
[MD and licensing revenue in China]



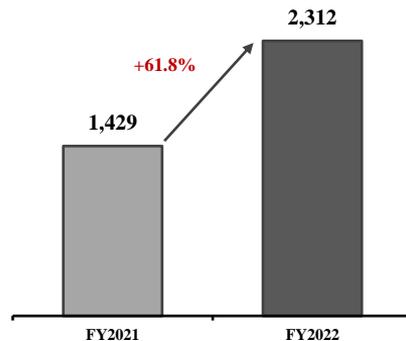
[Other overseas MD and licensing revenue]



[Domestic MD and licensing revenue]



[Imaging business revenues]



• Tsuburaya Productions

[China]

Sales of related products increased rapidly on the back of *Ultraman*'s popularity, and licensing income from China grew significantly.

[Domestic]

The film *SHIN ULTRAMAN* (released in May 2022) contributed to gaining a new fan base throughout the fiscal year.

• Digital Frontier

FY 2022

Net sales: ¥4.09 billion (+8.6% YoY)

Operating profit: ¥400 million (+109.4% YoY)

* Figures less than ¥10 million are rounded down.
* MD: Merchandising

(Unit: 100 million yen)

	FY2021	FY2022	
	Full year	Full year	YoY change

PS business segment

Net sales	837.1	1,008.0	+20.4%
Operating profit	17.5	77.1	+340.7%

Pachinko	139,000 units (6 titles)	151,000 units (7 titles)	+12,000 units (+1 title)
Pachislot	51,000 units (13 titles)	68,000 units (6 titles)	+17,000 units ((7) title)
Total	191,000 units (19 titles)	219,000 units (13 titles)	+28,000 units ((6) title)

Pachinko 7 titles and pachislot 6 titles

Sales of total 219,000 units

— *P Godzilla vs EVANGELION -G-cells awakening-*

was the largest unit sales in the industry throughout the fiscal year.

— Private brand machines such as *PACHISLOT INUYASHA* performed well and contributed to earnings.

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[Pachinko/pachislot sales titles for the FY2022]

	H1		H2		Full year
	Q1	Q2	Q3	Q4	
Pachinko		<ul style="list-style-type: none"> ① P Uchū Senkan Yamato 2202 -ONLY ONE- ② PACHINKO GANTZ:3 LAST BATTLE ③ P INUYASHA 2 ④ PACHINKO ULTRAMAN TIGA 1500 ×84 	<ul style="list-style-type: none"> ⑤ P Godzilla vs EVANGELION -G-cells awakening- (Resale) NEON GENESIS EVANGELION -Roar for tomorrow- 	<ul style="list-style-type: none"> ⑥ P Gatchaman the True Velocity ⑦ Sin of 7 major sin X-TREME 	7 titles
	2,000 units	Quarterly 54,000 units Total 56,000 units	Quarterly 65,000 units Total 122,000 units	Quarterly 29,000 units Total 151,000 units	
Pachislot	<ul style="list-style-type: none"> ① Pachislot Gekka Miyabi ② PACHISLOTINUYASHA 	<ul style="list-style-type: none"> ③ PACHISLOT BOØWY 	<ul style="list-style-type: none"> ④ Pachislot Shin Ore no Sora 	<ul style="list-style-type: none"> ⑤ Pachislot MONSTER HUNTER WORLD: ICEBORNE™ ⑥ Pachislot MOBILE SUIT GUNDAM UNICORN 	6 titles
	8,000 units	Quarterly 18,000 units Total 27,000 units	Quarterly 12,000 units Total 40,000 units	Quarterly 27,000 units Total 68,000 units	
Total	11,000 units	Quarterly 72,000 units Total 84,000 units	Quarterly 78,000 units Total 163,000 units	Quarterly 56,000 units Total 219,000 units	13 titles

(Unit: 100 million yen)

Consolidated results		FY2022	FY2023 forecast	
		Full year	Full-year forecast	YoY change
Consolidated	Net sales	1,171.2	1,230	+5.0%
	Operating profit	109.5	120	+9.6%
	Ordinary profit	112.1	122	+8.7%
	Profit attributable to owners of parent	82.2	85	+3.4%
By major segments		FY2022	FY2023 forecast	
		Full year	Full-year forecast	YoY change
Content and digital business	Net sales	145.3	180	+23.9%
	Operating profit	43.7	60	+37.0%
PS business	Net sales	1,008.0	1,040	+3.2%
	Operating profit	77.1	80	+3.7%

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Disclaimer

Except for certain facts, our plans, strategies and forecasts are included in this report, this document contains potential risks and uncertainties, and the content of such risks is not guaranteed.

Potential risks and uncertainties include the economic environment surrounding our Group's business, competitive conditions in the marketplace, and merchandise handled, but not limited to these.